

# Demographic Transitions Across Time and Space

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## Abstract

The demographic transition, i.e., the move from a regime of high fertility/high mortality into a regime of low fertility/low mortality, is a process that almost every country on Earth has undergone or is undergoing. Are all demographic transitions equal? Have they changed in speed and shape over time? And, how do they relate to economic development? To answer these questions, we put together a data set of birth and death rates for 186 countries that spans more than 250 years. Then, we use a novel econometric method to identify start and end dates for transitions in birth and death rates. We find, first, that the average speed of transitions has increased steadily over time. Second, we document that income per capita at the start of these transitions is more or less constant over time. Third, we uncover evidence of *demographic contagion*: the entry of a country into the demographic transition is strongly associated with its neighbors, countries that are geographically and culturally close, having already entered into the transition even after controlling for other observables. Next, we build a model of demographic transitions that can account for these facts. The model economy is populated by different locations. In each location, parents decide how many children to have and how much to invest in their human capital. There is skill-biased technological change that diffuses slowly from the frontier country, Britain, to the rest of the world.

*Keywords:* Demographic Transition, Skill-Biased Technological Change, Diffusion.

*JEL codes:* J13, N3, O11, O33, O40

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# 1 Introduction

The world population will experience an unprecedented transformation during the coming decades. After increasing continuously since pre-modern times, and turning sharply upwards at the turn of the 20th century, the growth rate of world population reached a maximum around late 1960s around 2% per year. Since then, the growth rate of the world population has been declining and the U.N. expects it to be around just 0.1% by 2100 (Figure 1).

Figure 1: World Pop. Growth, 1600-2100

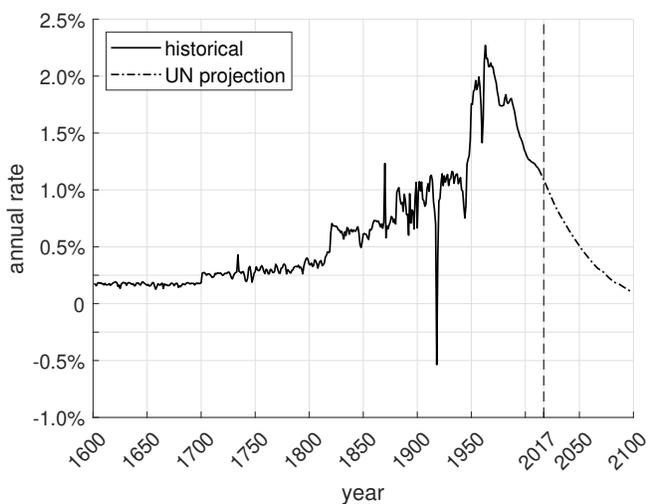
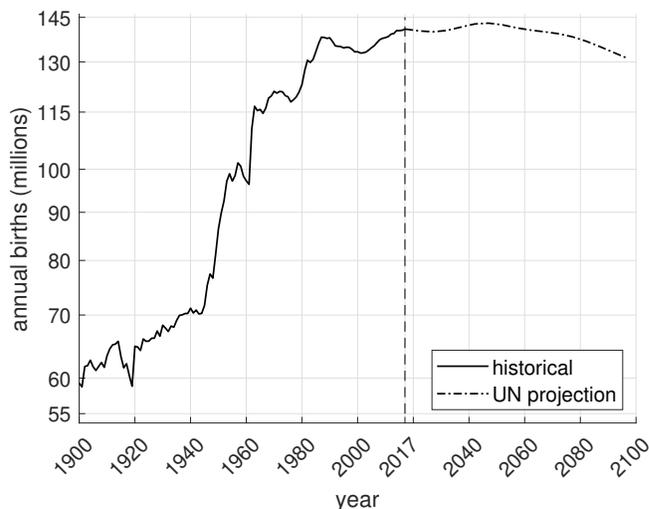


Figure 2: Annual Births, World, 1900-2100



**Note:** 1600-2016: authors’ calculations; see Appendix D. 2017-2100: medium scenario of UN World Population Prospects: The 2017 Revision, ([United Nations, 2017](#)).

Another way to look at the ongoing transformation is to consider the total number of children born in the world (Figure 2). After increasing rapidly throughout the first part of the 20th century, this number has barely increased at all since 1980. According to U.N. projections, the number of births in the world is expected to reach a “peak” sometime between 2015 and 2020—indeed, it is most likely that “peak child” already passed in 2017-2018.<sup>1</sup> After that date, the number of children in the world is expected to stop growing.<sup>2</sup>

What is behind the dramatic slowdown in world population growth? The answer is the demographic transition: the move from a regime of high fertility/high mortality into a regime of low fertility/low mortality, is a process that almost every country on Earth has undergone or is undergoing.

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<sup>1</sup>The term “peak child” was coined by Hans Rosling, the co-founder and chairman of the Gapminder Foundation, <https://www.gapminder.org/tag/hans-rosling/>. The U.N. expects a small rebound in total births in the 2040s due to the echo effects of large cohorts of women entering into fertile age at that time. The arguments we will discuss in the rest of the paper make us believe such rebound will not occur and that “peak child” is, indeed, in our past.

<sup>2</sup>Note that even if the number of children stops growing or decreases, population can still grow because of longer life expectancy. But this mechanism is usually much weaker in increasing population than larger birth cohorts.

Indeed, the demographic transition constitutes one of the most powerful ideas in economics and demography. The text book description of demographic transition is as follows:

“The recent period of very rapid demographic change in most countries around the world is characteristic of the Central phases of a secular process called the demographic transition. Over the course of this transition, declines in birth rates followed by declines in death rates bring about an era of rapid population growth. This transition usually accompanies the development process that transforms an agricultural society into an industrial one. Before the transition’s onset, population growth (which equals the difference between the birth and death rate in the absence of migration) is near zero as high death rates more or less off set the high birth rates typical of agrarian societies before the industrial revolution. Population growth is again near zero after the completion of the transition as birth and death rates both reach low levels in the most developed societies.” (Boongaarts 2009, page 2985).

Motivated by these observations, in this paper we do two things: First, we put together and analyze data set on crude death rates (CDR) and crude birth rates (CBR) for 188 countries that spans more than 250 years. Following the text book description of the demographic transition, we then estimate for each country in our sample: i) initial (pre-transition) levels of the CDR and CBR, ii) the start dates of the mortality and fertility transitions, iii) the end dates of the mortality and fertility transitions, iv) final (post-transition) levels of the CDR and CBR. This procedure also allows us to estimate the length and the speed of each transition.

Looking at demographic transitions across time and space, we show that: 1) transitions are becoming faster, 2) the average level of GDP per capita at the start of a transition is more or less constant, 3) demographic transitions are contagious; an important predictor of a country’s transition is the prior transition of other countries which are “close” to it in a geographical and a linguistic sense, and which have similar legal systems.

Next, we build a model economy that can account for these facts. We consider an economy with multiple locations. Each location is populated by a representative household that decides how many children to have and how much to invest in their education. Having and educating children is costly. A production technology combines unskilled and skilled labor. Economy is initially in a Malthusian steady state with high but constant levels of mortality and fertility. At a certain point in time, technological progress becomes skill biased. This occurs first in the frontier country, Britain in our analysis, and then diffuses slowly to other locations. Skill-biased technological progress makes investment in children more valuable and parents react by reducing the number of children but educating them better. We first calibrate the model economy to replicate the demographic transition in Britain. We then show that a simple mechanism of diffusion where skill-biased technological change travels from Britain to the rest

of the world in a manner that only depends on geographic distance is able to generate sequences of demographic transitions, each happening faster than the previous one, exactly as we observe in the data. Furthermore, as countries embark on their demographic transitions, the educational attainment of their population also increases, again as we observe in the data.

Understanding the relationship between income and population is one of the oldest challenges in economics, going back to Malthus (1803) who developed a powerful model that links better technology with constant living standards. In a Malthusian world, technological change allows a higher income per capita which leads to higher population through higher fertility and lower mortality. In the presence of a fixed input such as land, this higher population translates into lower marginal productivities that decrease per capita income back to the stationary level previous to the technological advance. Malthus' model is quite successful at accounting for the main facts that prevailed until the nineteenth century, but it fails to explain the coexistence of growth in per capita income and low fertility. [Becker \(1960\)](#) and [Becker and Lewis \(1973\)](#) develop the idea of a trade-off between quantity and quality of children to show that higher per capita incomes and low fertility can go together. The interest in this mechanism was revived with the presentation of an operational dynastic model of fertility in [Barro and Becker \(1989\)](#) and [Becker and Barro \(1988\)](#).

Building on this initial work, [Becker, Murphy, and Tamura \(1990\)](#), [Lucas \(1988, 2002\)](#), [Jones \(2001\)](#), and, in particular, [Galor and Weil \(1996, 1999, 2000\)](#) present models that try to capture the historical evolution of population and output. Several recent papers, e.g., [Fernandez-Villaverde \(2001\)](#), [Kalemli-Ozcan \(2003\)](#), [Doepke \(2017\)](#), and [Bar and Leukhina \(2010\)](#), present quantitative versions of these models that can account for historical evidence on demographic transitions for specific countries. [Jones, Schoonbroodt, and Tertilt \(2011\)](#) and [Greenwood, Guner, and Vandenbroucke \(2017\)](#) provide recent reviews of this literature.

Few recent papers study the historical evolution of fertility. [Spolaore and Wacziarg \(2014\)](#) document that genetic and linguistic distance from France was associated with the onset of the fertility transition in Europe. [De la Croix and Perrin \(2017\)](#) focus on the fertility and education transition in France during the 19th century, and show that a simple quality-quantity model can do a decent job in explaining variations of fertility across time and counties in France. [De Silva and Tenreyro \(2017\)](#) focus on post-1960 transitions and emphasize the role of social norms and family planning programs in recent declines in fertility rates in developing countries. Our paper is also related to recent studies that provide an empirical analysis of demographic transitions across countries. [Reher \(2004\)](#) looks at a broad panel of countries and compares earlier with later demographic transitions, with a particular focus on the role of mortality in driving fertility changes. [Murtin \(2013\)](#) also constructs a panel and finds evidence for a robust effect of early childhood education on fertility decline. Building on these earlier contributions, our paper is the first to detect empirically a “demographic contagion” effect at a global scale,

and to investigate it within a quantitative framework.

Finally, by proposing technology diffusion as a mechanism linking the process of the demographic transition in different countries, our analysis also borrows from recent studies on technology diffusion, such as [Lucas \(2009\)](#), [Comin and Hobijn \(2010\)](#), and [Comin and Mestieri \(2018\)](#).

## 2 Demographic transitions: a methodology

In this section, we propose a methodology for documenting the shape and speed of demographic transitions across time and space. For that purpose, we compile country-level vital statistics, in particular crude birth rates (CBR) and the crude death rates (CDR), across a broad panel.<sup>3</sup> We focus on the CBR and the CDR instead of the other statistics such as the total fertility rate (TFR) rate or life expectancy because the CBR and CDR are more reliably measured in the available data: a researcher only needs an accurate count of births, deaths, and total population. Thus, CBRs and CDRs are available for long periods of time and are comparable across many different countries. In contrast, estimating current TFR or life expectancy requires both additional data, such as exact current age-specific fertility rates, and additional assumptions, in particular about future age-specific fertility and mortality rates. These additional data are not available or are very imprecisely measured for most countries during the pre-modern era and many countries even today; which furthermore provides little reliable basis for making the additional assumptions about future age-specific fertility and mortality which are essential to current TFR and life expectancy calculations.

In the textbook case, a demographic transition has four stages ([Chesnais, 1992](#)):

- In Stage 1, both the CBR and the CDR are high and stationary.
- In Stage 2, the CDR starts to decline while the CBR stays high.
- In Stage 3, the CBR also starts to decline.
- In Stage 4, both the CDR and the CBR stop falling and become stationary at a lower level.

We take this 4-stage demographic transition as a benchmark model of the evolution of the CBR and CDR and try to fit it to available data for each country. More concretely, for the CBR and the CDR, we estimate, for each rate, the following variables:

1. an initial (pre-transition) average level;

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<sup>3</sup>Recall that the CBR is the number of live births per year per 1,000 in a population. The CDR is the number of deaths per year per 1,000 in a population.

2. the start date of the decline;
3. the end date of the decline; and
4. a final (post-transition) average level.

We do not impose that, either before or after the demographic transition, the average level of the CBR and CDR are equal to each other. Pre-transition, the population of a country may be growing (the average CBR is higher than the average CDR) or declining (the average CBR is lower than the average CDR). We also do not impose anything about the relative ordering of the start dates of CDR and CBR declines: CDR may begin declining before CBR, as in Chesnais' configuration, or CBR may be the first to decline.

## 2.1 Econometric model

Consider a dependent variable  $y_t$  observed for periods  $t \in \{1, \dots, T\}$ . We will assume that  $y_t$  can be represented as a linear function of a vector  $x_t$  of  $k$  regressors and a residual. Furthermore, suppose that the relationship between  $y_t$  and  $x_t$  evolves over time and can be broken into  $S$  distinct stages  $s \in \{1, 2, \dots, S\}$  connecting  $S + 1$  distinct endpoints represented by  $\{\tau_1, \tau_2, \dots, \tau_{S+1}\}$ , such that  $\tau_1 = 1$ ,  $\tau_{S+1} = T$ ,  $\tau_s \in \{2, \dots, T - 1\}$  for  $s \in \{2, \dots, S\}$  and  $\tau_s < \tau_{s+1}$  for all  $s \in \{1, \dots, S\}$ .

At each endpoint  $\tau_s$ ,  $s \in \{1, \dots, S + 1\}$ , the dependent variable is defined by:

$$y_{\tau_s} = x'_{\tau_s} \alpha_s + \sigma_s \nu_{s, \tau_s}, \quad (1)$$

where  $\nu_{s,t} \sim \mathcal{N}(0, 1)$  for all  $s$ ,  $\alpha_s$  is a  $k \times 1$  vector of regression coefficients, and  $\sigma_s$  is a scalar that determines the volatility of the residual at point  $\tau_s$ .

Now suppose that in each stage  $s$ , i.e., when  $\tau_s < t < \tau_{s+1}$ , the dependent variable is defined by:

$$y_t = x'_t f_s(\alpha_s, \alpha_{s+1}, t) + \varepsilon'_{s,t} g_s(\sigma_s, \sigma_{s+1}, t) \text{ for } \tau_s < t < \tau_{s+1},$$

where  $\varepsilon_{s,t} \sim \mathcal{N}(0, 1)$  for all  $s$ , and  $f_s$  and  $g_s$  are continuous functions  $f_s : \mathbb{R}^k \times \mathbb{R}^k \times \mathbb{R} \rightarrow \mathbb{R}^k$ ,  $g_s : \mathbb{R}^+ \times \mathbb{R}^+ \times \mathbb{R} \rightarrow \mathbb{R}^+$  such that

$$\begin{aligned} f_s(\alpha_s, \alpha_{s+1}, \tau_s) &= \alpha_s, \\ f_s(\alpha_s, \alpha_{s+1}, \tau_{s+1}) &= \alpha_{s+1}, \\ g_s(\sigma_s, \sigma_{s+1}, \tau_s) &= \sigma_s, \end{aligned}$$

and

$$g_s(\sigma_s, \sigma_{s+1}, \tau_{s+1}) = \sigma_{s+1}.$$

While it is possible to analyze the more general class of transition functions we just defined, we will restrict our attention to the simplest case where  $f_s$  and  $g_s$  are linear transitions with respect to time between the parameters at  $\tau_s$  and  $\tau_{s+1}$  for all  $s \in \{1, \dots, S\}$ , i.e.,

$$f_s(\alpha_s, \alpha_{s+1}, t) = \frac{1}{\tau_{s+1} - \tau_s} [(\tau_{s+1} - t)\alpha_s + (t - \tau_s)\alpha_{s+1}], \quad (2)$$

and

$$g_s(\sigma_s, \sigma_{s+1}, t) = \frac{1}{\tau_{s+1} - \tau_s} [(\tau_{s+1} - t)\sigma_s + (t - \tau_s)\sigma_{s+1}]. \quad (3)$$

To apply this theoretical framework to the specific context under study, suppose that the dependent variable  $y_t$  is either the CBR or the CDR for a particular country and that  $S = 3$  (i.e., there is a stage where  $y_t$  is stationary, another stage it is declining, and a final stage it is stationary again). Furthermore, we are interested in transitions between two stable regimes (high vs. low CBR and CDR), so assume that  $\alpha_s = \alpha_{s+1}$ ,  $\sigma_s = \sigma_{s+1}$ , and  $\nu_{st} = \nu_{s+1,t} = \varepsilon_{st}$  for  $s \in \{1, 3\}$ .

Substituting in for  $f_1$  and  $g_1$  as given by equations (2) and (3), we can write  $y_t$  as

$$\begin{aligned} y_t = & d_{1t}[x'_t\alpha_1 + \varepsilon_{1t}\sigma_1] \\ & + d_{2t}\left[x'_t \frac{1}{\tau_3 - \tau_2} [(\tau_3 - t)\alpha_1 + (t - \tau_2)\alpha_3]\right] \\ & + d_{2t}\left[\frac{1}{\tau_3 - \tau_2} [(\tau_3 - t)\sigma_1 + (t - \tau_2)\sigma_3]\varepsilon_{2t}\right] \\ & + d_{3t}[x'_t\alpha_3 + \varepsilon_{3t}\sigma_3], \end{aligned} \quad (4)$$

where  $\{d_{st}\}_{s=1}^3$  are indicator functions given by

$$d_{1t} = 1 \{t \leq \tau_2\}, \quad d_{2t} = 1 \{\tau_2 < t < \tau_3\}, \quad \text{and} \quad d_{3t} = 1 \{t \geq \tau_3\}.$$

Equation (4) can then be rearranged as

$$\begin{aligned} y_t = & \left[ d_{1t} + d_{2t} \left( \frac{\tau_3 - t}{\tau_3 - \tau_2} \right) \right] x'_t \alpha_1 + \left[ d_{3t} + d_{2t} \left( \frac{t - \tau_3}{\tau_3 - \tau_2} \right) \right] x'_t \alpha_3 \\ & + \left[ d_{1t} \varepsilon_{1t} + d_{2t} \left( \frac{\tau_3 - t}{\tau_3 - \tau_2} \right) \varepsilon_{2t} \right] \sigma_1 + \left[ d_{3t} \varepsilon_{3t} + d_{2t} \left( \frac{\tau_3 - t}{\tau_3 - \tau_2} \right) \varepsilon_{3t} \right] \sigma_3, \end{aligned} \quad (5)$$

where  $\tau_2 \in \{1, \dots, T-1\}$  and  $\tau_3 \in \{\tau_2 + 1, \dots, T\}$ , with  $\tau_2 \leq \tau_3$ .

## 2.2 Estimation

The model, as we specified above, has  $2k + 2$  free parameters: the  $k$  parameters in  $\alpha_1$ , the  $k$  parameters in  $\alpha_3$ , plus  $\tau_2$  and  $\tau_3$ . We choose these parameters to minimize the unweighted sum of squared errors. This means that for a given  $(\tau_2, \tau_3)$  pair, estimation of  $(\alpha_1, \alpha_3)$  reduces to ordinary least squares (OLS). The optimal  $(\tau_2, \tau_3)$  can then be located by a search algorithm across the possible values.

To this end, we define the scalars

$$z_{1t} \equiv d_{1t} + d_{2t} \left( \frac{\tau_3 - t}{\tau_3 - \tau_2} \right),$$

and

$$z_{3t} \equiv d_{3t} + d_{2t} \left( \frac{t - \tau_2}{\tau_3 - \tau_2} \right).$$

Then given

$$y'_{1 \times T} \equiv [y_1 \dots y_T],$$

and

$$Z'_{2k \times T} \equiv \left[ \begin{array}{c} \left[ \begin{array}{c} z_{11}x_1 \\ z_{31}x_1 \end{array} \right] \dots \left[ \begin{array}{c} z_{1T}x_T \\ z_{3T}x_T \end{array} \right] \end{array} \right],$$

the OLS estimators of  $(\alpha_1, \alpha_3)$  given  $(\tau_2, \tau_3)$  have the following closed-form expression:

$$\begin{bmatrix} \hat{\alpha}_1 \\ \hat{\alpha}_2 \end{bmatrix} = [Z'Z]^{-1}Z'y.$$

Estimating  $\sigma_1$  and  $\sigma_3$  in this configuration is straightforward, except for the fact that the contribution of each variance to the total variance differs across periods and so the errors must be weighted accordingly.

To this end, define

$$e_t \equiv y_t - [z_{11}x_1 \ z_{31}x_1] \begin{bmatrix} \hat{\alpha}_1 \\ \hat{\alpha}_3 \end{bmatrix},$$

$$e_z^{1'}_{1 \times T} \equiv [z_{11}e_1 \dots z_{1T}e_T],$$

and

$$e_z^{3'}_{1 \times T} \equiv [z_{31}e_1 \dots z_{3T}e_T].$$

We calculate the following estimators for  $\sigma_1$  and  $\sigma_3$  given  $(\tau_2, \tau_3)$ , which are asymptotically

equivalent to the OLS estimators:

$$\hat{\sigma}_1^2 = \left( \sum_{t=1}^T z_{1t} \right)^{-1} e_z^{1'} e_z^1$$

and

$$\hat{\sigma}_2^2 = \left( \sum_{t=1}^T z_{3t} \right)^{-1} e_z^{3'} e_z^3.$$

When  $\sum_{t=1}^T d_{st} = 1$  and  $\sum_{t=1}^T d_{2t} = 0$  for  $s \in \{1, 3\}$ ,  $\sigma_s$  is not identified, but this is of little consequence as none of the estimators for the other parameters depend on the variance estimates.

While in general it may be interesting to include a larger number of regressors in  $x_t$ , the only specification that we consider in the analysis that follows is the one where  $x_t$  contains only a constant term,  $x_t' = 1$  for  $\forall t$  and  $k = 1$ . Hence, before a transition start, i.e., while  $t < \tau_2$ ,  $y_t = \alpha_1$  (stage 1), between  $\tau_2$  and  $\tau_3$ ,  $y_t$  declines linearly (stage 2), and at  $\tau_3$ ,  $y_t = \alpha_3$ , (stage 3).

### 2.3 Restricted cases

A challenge in estimating the econometric model described above is data limitations. Even if the three-phase model is a useful characterization of the empirical evidence, one or more of the phases might not be observed, either because of the sample is too short or because the demographic transition is still on-going. In particular, we can have six different cases, as illustrated in Figure 3 (we plot the six cases of CBR transitions, but a comparable figure exists for the CDR transitions).

In the top left panel of Figure 3, we have Case 1: all three phases are observed. In the top right panel, we have Case 2: only phases 2 and 3 are observed. In the Middle row, we see Cases 3, only phases 1 and 2 are observed, and 4, just phase 2 is observed. In the bottom left panel, we see the rare Case 5, where only phase 1 is observed, and in the bottom right panel, Case 6, where only phase 3 is observed. To distinguish Case 5 from Case 6, as they are equivalent econometrically, we use external information about the levels of the CBR and CDR to classify the country either as Case 5 or as Case 6. As we will see later, in our sample, we only estimate 4 countries in Cases 5 for the CBR and none for the CDR. We have a few more observations of Case 6, 15 for the CDR and 3 for the CBR. Cases 2 and 6 will usually be associated with vital statistics not going back in time for a sufficiently long period, while Cases 3 to 5 will be more often linked with ongoing transitions.

To discriminate among all these different possibilities, we estimate, for each country in the data, all six cases. Table 1 summarizes the nesting structure among cases.

We select, among the five cases, the version of the model that has the best trade-off between

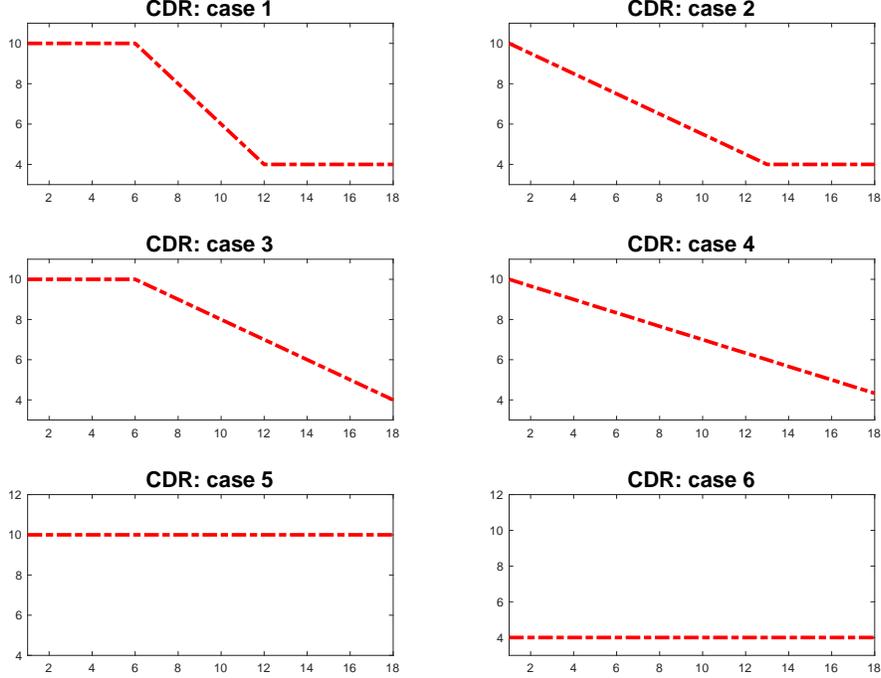


Figure 3: 6 cases of the CBR transition

Table 1: Different cases of the general model

	Parameter restriction	Explanation	Num. of parameters
Case 1	–	All 3 stages are observed	$2k + 2$
Case 2	$\tau_2 = 1$	Only stages 2 and 3 are observed	$2k + 1$
Case 3	$\tau_3 = T$	Only stages 1 and 2 are observed	$2k + 1$
Case 4	$\tau_2 = 1, \tau_3 = T$	Only stage 2 is observed	$2k$
Case 5	$\tau_2 = 1, \tau_3 = T, \alpha_1 = \alpha_3$	Only stage 1 is observed	$k$
Case 6	$\tau_2 = 1, \tau_3 = T, \alpha_1 = \alpha_3$	Only stage 3 is observed	$k$

fitting the data and fewer restrictions. That is, we select a less restricted case only if it does a significantly better job of fitting the data. In the first pass of such selection, we use an  $F$ -test at the 95% confidence level:

$$\frac{\frac{SSE^b - SSE^a}{m^a - m^b}}{\frac{SSE^a}{T - m^a}} \quad (6)$$

where  $a$  nests  $b$ , and, as mentioned in the previous section,  $m^I = 2k + 2$ . We find that this statistical test performs best for countries with a long series of observations extending both before and after the transition in birth rates and/or death rates. To prevent this statistical method from over-fitting short-run anomalies in countries for which the time series is not as

extensive, we also apply a set of simple auxiliary rules. For example, if the statistical method detects the end of a fertility transition at a final level of higher than 20 per thousand, with an end date less than 20 years before the end of the data series, we throw out this transition end date, moving the country from Case I to Case III, or from Case II to Case IV. A complete description of the auxiliary rules can be found in Appendix B.

## 3 Data

### 3.1 Vital statistics and GDP per capita

We merge data from different sources to obtain time series for CBRs and CDRs that go back as long as possible for the greatest possible number of countries. From 1960 onwards, we rely on the World Bank Development Indicators. For many countries, we fill in the period between 1950 and 1960 with data from the UNData service of the United Nations Statistics Division. To gather vital statistics before 1950, we start with data from Chesnais’s (1992) classic book on the demographic transition and augment them with observations from Mitchell’s (2013) International Historical Statistics. We also use additional sources for few countries: State Statistical Institute of Turkey (1995) and Shorter and Macura (1982) for Turkey; Swiss Federal Statistics Office (1998) for Switzerland; Maines and Steckel (2000) for the U.S.; Schofield and Wrigley (1989) for Great Britain/United Kingdom; Edvinsson (2015) and of Statistics (1969) for Sweden; and Davis (1946) for India. The resulting data set on CDRs and CBRs covers 186 countries from 1541 to 2016.

We take data on real GDP per capita (GDPpc), given in constant 2011 US Dollars purchasing power parity (PPP), from the 2018 version of Maddison’s database.<sup>4</sup> Table 2 shows the means and the standard deviations of the CBR, the CDR, and the log GDP per capita in our sample. The Madison data covers 165 countries from between the years 1 and 2016.<sup>5</sup>

Table 2: Summary statistics of demographics and GDPpc

Variable	sample mean	st. Dev.	N. Obs.
crude death rate ( <i>CDR</i> ), per 1000	14.1	8.0	16206
crude birth rate ( <i>CBR</i> ), per 1000	30.5	11.8	16198
ln GDP per capita ( <i>lnGDPPC</i> )	8.3	1.1	16694

Table 3 shows the correlations across the three variables. We see i) a strong negative

<sup>4</sup>Bolt, Inklaar, de Jong, and van Zanden (2018). The database can be accessed here: <https://www.rug.nl/ggdc/historicaldevelopment/maddison/releases/maddison-project-database-2018>

<sup>5</sup>There are 31 countries, most of them tiny island territories, for which we have data on CDRs and CBRs, but which are not included in Maddison’s database. Maddison’s database has data for Slovakia, but we exclude it to avoid double-counting, as for the majority of the covered period Slovakia was part of Czechoslovakia.

correlation between the CBR and the log GDP per capita; ii) a slightly less strong negative correlation between the CDR and the log GDP per capita; and iii) the positive comovement of the CBR and the CDR.

Table 3: Correlations among key variables

	CDR	CBR	lnGDPPC
crude death rate ( <i>CDR</i> ), per 1000	1	0.48	-0.56
crude birth rate ( <i>CBR</i> ), per 1000		1	-0.71
ln GDP per capita ( <i>lnGDPPC</i> )			1

### 3.2 Projecting CDR backward

Vital statistics for only a few countries are available back into the 19th century and for a great many not until after 1950. As a result, there are numerous countries for which the start of either the CBR or the CDR transition is not observed (cases 2 and 4 in Figure 3). Since the CDR transition starts, on average, earlier than the CBR transition, we have many more “missing starts” for CDR transitions than for CBR transitions. In all, there are 89 countries for which our estimation procedure indicates that the start of the CBR transition is observed but the beginning of the CDR transition is not.

We extend our set of estimated CDR transition start dates for a subset of these countries; those for which we observe a CBR transition start and a downward trend in death rates. For these countries (107 in total), we project the downward trend in death rates backwards and impute a transition start date. We do this by assuming that the pre-transition gap between birth and death rates is equal to 8.86, which is the unweighted arithmetic mean across the 23 countries for which we observe the start of both transitions, and for which fertility transitions start prior to 1950. Hence, for these countries we assign the start of the CDR transition at a point when the level of the CDR is 8.86 higher than the pre-transition level of the CBR. Using this procedure, we are able to more than double the number of countries for which some estimate of the CDR transition start date is available, from 46 to 143.<sup>6</sup>

## 4 Results

Figure 4 displays time series of the CBRs and CDRs, along with the fitted 3-phase transitions for each of these rates, for six countries. Each country is a representative example of a form of

<sup>6</sup>In order to make sure we are left with a set of reasonable estimates, we throw out the 10 imputed start dates found using this method which are more than 100 years before the first year of CDR data for their respective countries.

demographic transition. The top left panel is the demographic transition of Great Britain/UK, a typical instance of an early demographic transition. The CDR started falling in 1794 and stabilized by 1958 while the CBR began dropping in 1885 and stabilized around 1937. The top right panel is the demographic transition of Denmark, later than the Great Britain/UK's, but representative of many Western European countries that followed the Great Britain/UK's lead with only a few decades delay.

The right Middle panel is the demographic transition of Spain, a late but completed transition, with the CBR stabilizing as recently as 1999. The left Middle panel is the demographic transition for Chile, a typical case of late and on-going transitions, where the CBR still has not stabilized. Finally, in the bottom row, we have Malaysia, a late demographic transition for which we calculate a projected start date for the fall of the CDR, and Chad, the one remaining country in our sample where it is not clear whether the fall of CBR has even started. Table A in the Appendix documents the start and end dates of the demographic transition for each country in our sample.

Table 4: Summary statistics

	CDR	CBR
mean initial level	27.05	42.87
mean lnGDPpc at transition start	7.59	7.91
N	65	123
mean final level	8.02	13.02
mean lnGDPpc at transition end	8.63	9.51
N	79	54

Table 4 presents some summary statistics of the CDR and CBR at the start and end of the transitions as well as log GDPpc the for those countries that we observe starts (or ends) of such transitions. We can see, in particular, the large drop of around 66% in both mean CDR and CBR, with a difference between both of them much small at the end of the transition than at the start.

Figure 5 displays scatter plots of CDR and CBR, using data for every country in every year in the sample, against log GDP per capita. Superimposed onto the plots is the best fit for a 3-phase transition as specified previously, but with log GDP per capita taking the place of time. While admittedly a crude first exercise, this structure provides a reasonably good fit for the panel data with  $R^2$  coefficients of 0.338 and 0.532, respectively. According to this estimation, the “average” pre-transition CDR for the entire panel is 19.6 per year per 1000 people, and the pre-transition CBR for the entire sample is 44.5. The estimated post-transition CBR and CDR for the entire sample are 8.9 and 16.7, respectively. The CDR transition is estimated to start, on “average,” when a country achieves a real GDP per capita of \$1,783 constant 2011 constant US dollars PPP. The “average” start of the CBR transition is estimated to be at the lower

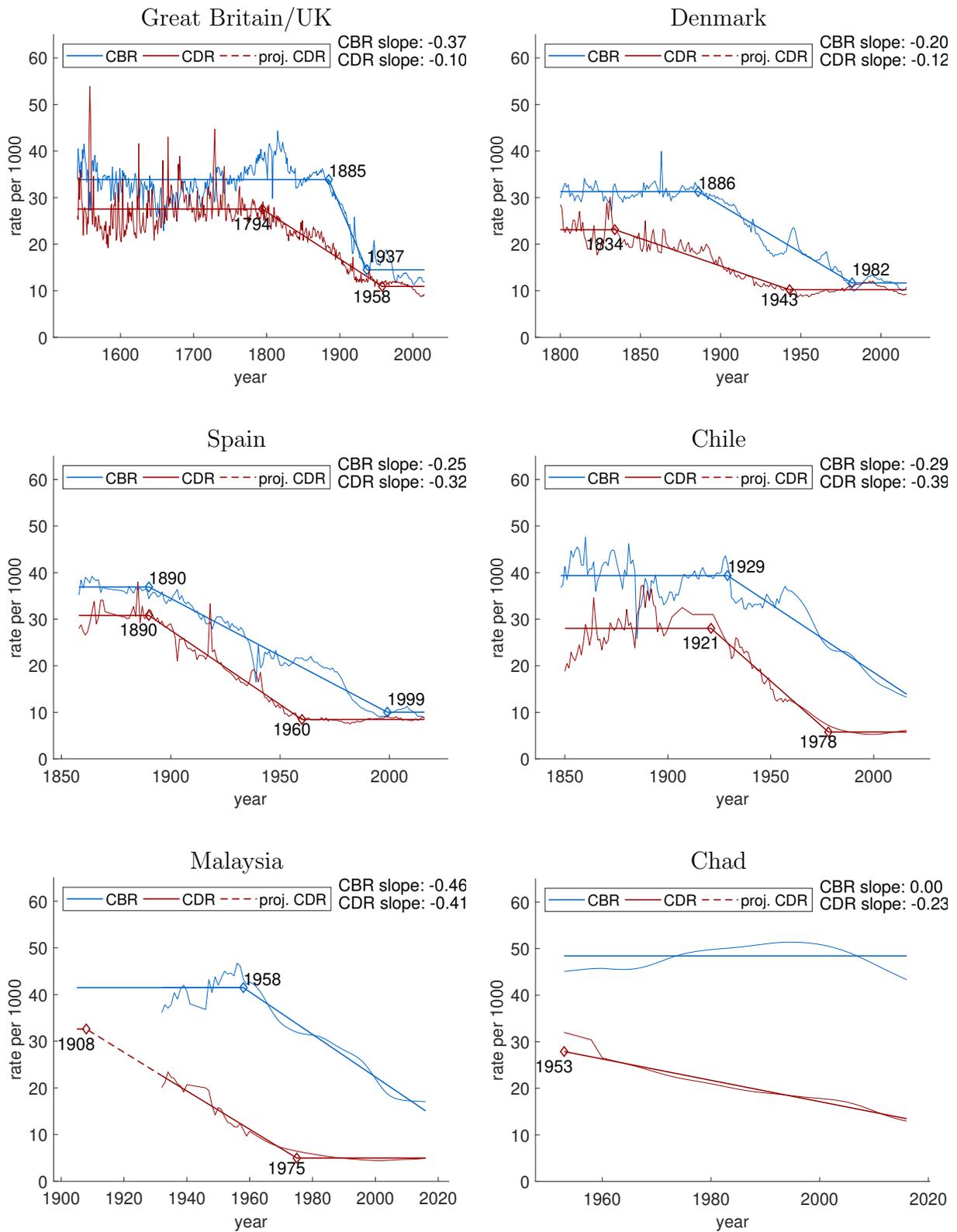


Figure 4: Six examples of demographic transitions.

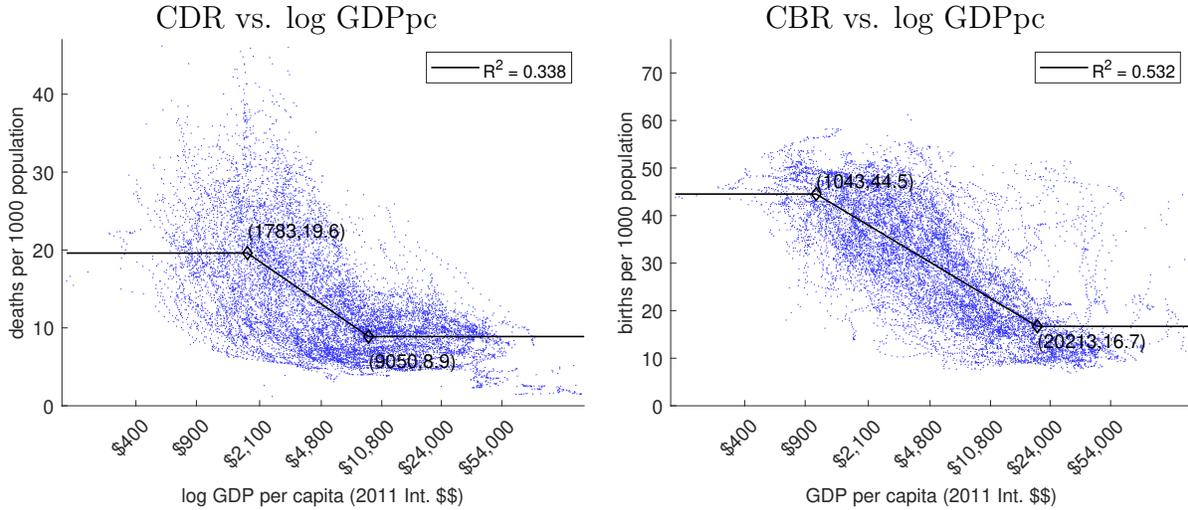


Figure 5: CDR and CBR vs. log GDPpc.

level of \$1,043. The end of the CDR and CBR transitions are placed at \$9,050 and \$20,213, respectively.

Table 5 documents the distribution of all countries in our sample according to different cases outlined in Table 1. Out of 186 countries, we have 175 countries that have completed the mortality transition (Cases 1 and 2) and 80 that have completed the fertility transition. This shows how the global drop of death rates is considerably more advanced than the decline of birth rates: most of the planet has finished the drop in CDRs, but there is still much space to cover in the fall of CBRs. Notice how for the CDR, we have large count (131) of countries where stages 2 and 3 of the transition are observed, but not stage 1, most likely because data does not go back enough in time. We do not find any country where the start of the drop in the CDR has not started. We find one country, Chad, where we do not detect the beginning of a CBR transition. Finally, we have 7 countries in Case 6 of the CDR. These are typically Eastern European countries that started their demographic transitions earlier than the availability of data.

Table 5: Case counts

CDR \ CBR	Case 1	Case 2	Case 3	Case 4	Case 5	Case 6	Total
Case 1	27	0	17	0	0	0	44
Case 2	26	20	79	6	0	0	131
Case 3	0	0	1	0	1	0	2
Case 4	0	0	2	0	0	0	2
Case 5	0	0	0	0	0	0	0
Case 6	0	7	0	0	0	0	7
Total	53	27	99	6	1	0	186

Figure 6 plots the empirical frequency of log GDP per capita at the start of each type of transition. These distributions are roughly uni-modal, which may be adequately approximated by a normal distribution.

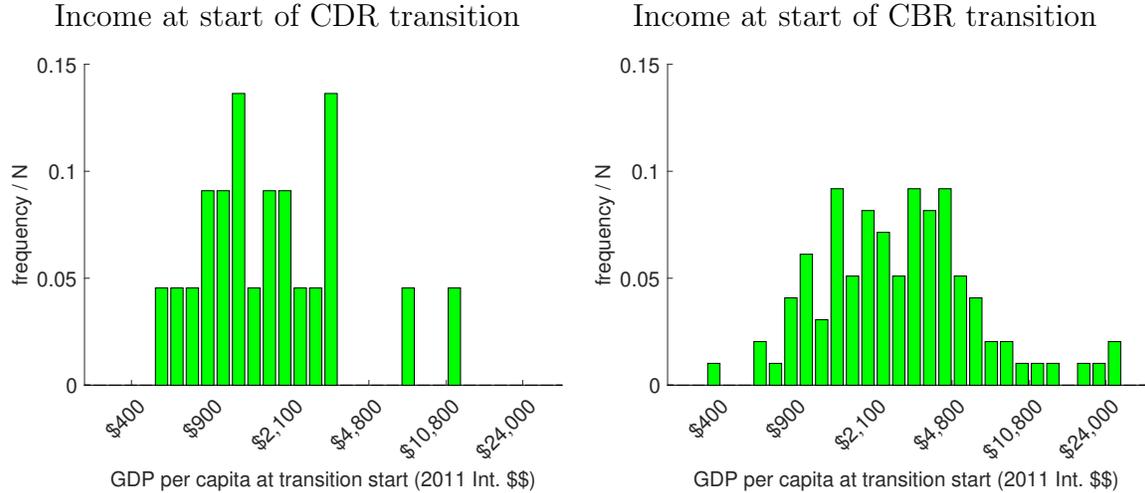


Figure 6: log GDP per capita at the start of each transition.

#### 4.1 Are demographic transitions getting faster?

Table 6 reports summary statistics for some features of countries as they enter the CDR and CBR transitions, broken into groups according to the period in which their transition started. Table 6 reveal three patterns of interest. The first pattern is that start dates of the CDR transitions are more dispersed over time than the start dates of the CBR transitions. The former also peak sooner, with many starts clustered between 1900 and 1960. In comparisons, most CBR transitions start between 1960 and 1990, with 9 transitions starting since 1990.

Table 6: Countries entering transitions

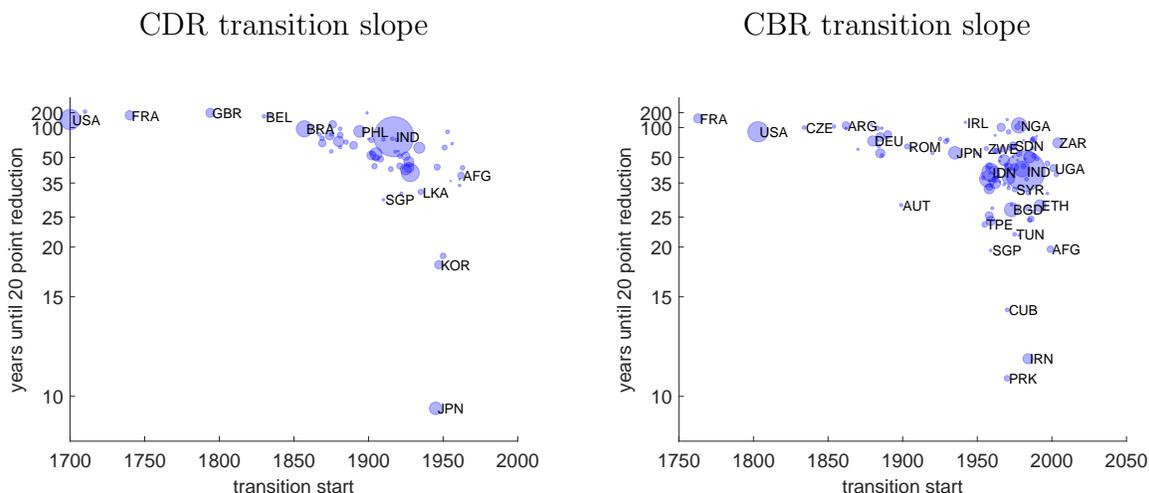
	before 1870	1870-1900	1900-1930	1930-1960	1960-1990	after 1990	All
mean initial lnGDPpc	7.72	7.75	7.55	7.38	7.58	–	7.59
mean initial CDR	29.92	26.37	25.08	28.01	29.94	–	27.05
mean slope CDR	-0.18	-0.26	-0.40	-1.01	-1.13	–	-0.51
N	11	12	25	12	5	0	65

	before 1870	1870-1900	1900-1930	1930-1960	1960-1990	after 1990	All
mean initial lnGDPpc	7.52	8.39	7.70	7.94	7.97	7.33	7.91
mean initial CBR	42.53	35.90	37.87	41.08	44.26	46.40	42.87
mean slope, CBR	-0.19	-0.32	-0.32	-0.55	-0.57	-0.50	-0.51
N	6	11	5	19	71	11	123

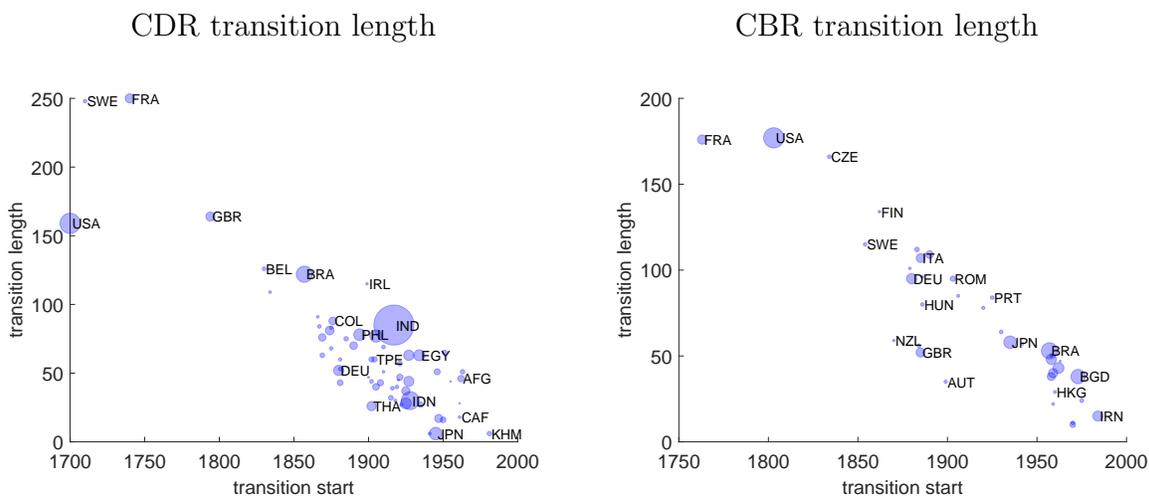
The second pattern in Table 6 is that later transitions are faster. The slope of the reduction

in CDR and CBR during the transition (i.e., the decline in the rates per year) is much larger for later transitions. Figure 7 shows this pattern graphically for all the countries in our sample with complete transitions. An alternative way to make the same point is to plot, in Figure 8, the measured transition length from plateau to plateau.<sup>7</sup>



NOTE: The size of the circle for each country is proportional to its share of the 2016 world population.

Figure 7: Transition slopes.



NOTE: The size of the circle for each country is proportional to its share of the 2016 world population.

Figure 8: Transition lengths.

To measure the strength of this downward trend more precisely, we use a linear regression, which allows us to control for additional factors that may affect transition speed and length

<sup>7</sup>The circle for each country in these plots is proportional to its share of the 2016 world population.

beside timing. We hypothesize that, in addition to the timing of the transition start, the speed of the transition may also be affected by the level of GDP per capita at the transition start and by how high crude birth rates were initially.<sup>8</sup> Table 7 displays the results of the linear regressions for the slope and length of the transition speeds. In each case, the transition start date is significantly related to transition speed.

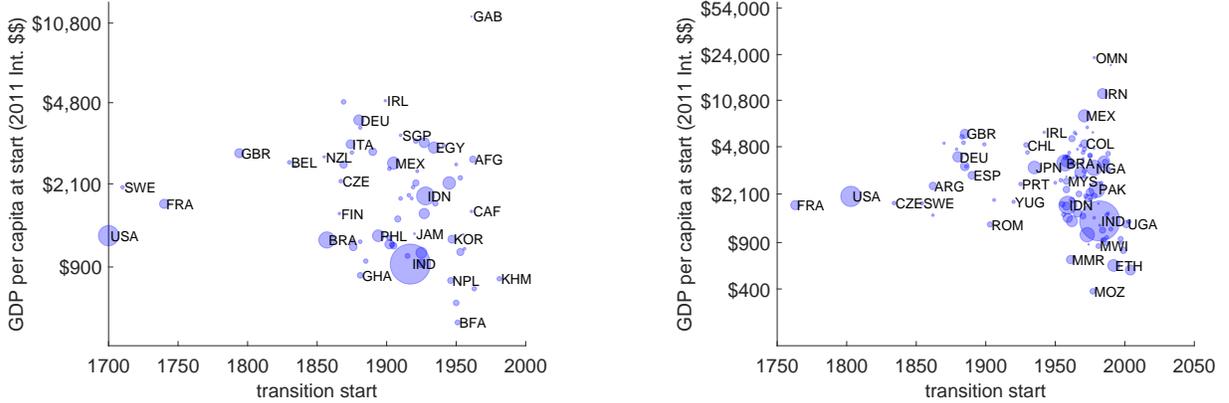
Table 7: Transition Speed

Dependent variable	CDR slope	CBR slope	CDR length	CBR length
Cons	-0.48 (-0.32)	0.21 (0.54)	239.55 (4.48)	274.54 (4.98)
ln GDPPC at start	0.04 (0.25)	-0.05 (-1.26)	-1.58 (-0.29)	-12.86 (-2.31)
starting CBR /10	0.17 (1.20)	0.04 (0.93)	-2.80 (-0.57)	3.08 (0.61)
start date /10	-0.05 (-3.28)	-0.03 (-4.24)	-7.67 (-14.49)	-7.36 (-13.30)
N. Obs.	63	110	61	38
$R^2$	0.156	0.149	0.779	0.839

The third pattern in Table 6 is that, while the GDP per capita at the start of the CDR transition is lower for later transitions, there is no clear trend in the GDP per capita at the beginning of the CBR transitions. The GDP per capita is remarkably similar, for example, for the CBR transitions that started during the 1870-1900 period and the 1960-90 period. Figure 9 shows scatter plots of log GDP per capita in each country at the start of its CDR and CBR transition, respectively.

<sup>8</sup>The initial level of the CBR is highly correlated with the initial level of CDR. Thus, including the latter in the regression does not significantly affect the results.

Log GDPpc at the start of the CDR transition    Log GDPpc at the start of the CBR transition



NOTE: The size of the circle for each country is proportional to its share of the 2016 world population.

Figure 9: Log GDPpc at the start of transitions.

## 5 An empirical analysis of demographic transitions

In the previous section, we saw that the distributions of log GDP per capita levels at the start of transitions in crude birth or death rates are fairly stable over time and possess unimodal distributions. This suggests that a modeling strategy that links the level of log GDP per capita to transition takeoffs may have some explanatory power. One possible approach is to model the start of each transition as a random event whose probability of occurring depends on log GDP per capita and possibly other variables. Let  $T$  represent the time at which a one-off event, such as the start of a CDR or CBR transition, occurs. Suppose that the probability of the event occurring at time  $t$  in country  $i$ , conditional on not having occurred previously, can be expressed as:

$$\Pr(T^i = t | T^i \geq t) = G \left( \sum_{l=0}^{k-1} x_{l,it} \beta_l \right), \quad (7)$$

where  $G(\cdot)$  is a function bounded between 0 and 1. In the exercise that follows, we will assume that  $G(\cdot)$  is the logistic cumulative distribution function and that  $(x_{0,it}, x_{1,it}, \dots, x_{k-1,it})$  are a set of  $k$  explanatory variables.

Consider a world populated with  $N$  different countries indexed by  $i \in \{1, 2, \dots, N\}$  for which a set of variables  $x_{it} \in X$  is observed time for  $t \in \{1, 2, 3, \dots, T\}$ . Let  $T^i$  represent the time at which a given one-off event occurs in country  $i$ , and let  $\mathcal{I}_{it}$  be an indicator function taking the value 1 if the event occurs in country  $i$  at time  $t$  and 0 otherwise. Let the conditional probability of a transition be given by equation (7). The parameters of this model can then be estimated

by maximizing the log-likelihood:

$$\log L_N = \sum_{i=1}^N \sum_{t=1}^{T_i} \log \left[ \mathcal{I}_{it} G \left( \sum_{l=0}^{k-1} x_{l,it} \beta_l \right) + (1 - \mathcal{I}_{it}) \left( 1 - G \left( \sum_{l=0}^{k-1} x_{l,it} \beta_l \right) \right) \right]. \quad (8)$$

Table 8: GDPpc and CBR transition, Logit results

Variable	Estimates
Cons	-61.40 (18.56)
lnGDPPC	11.60 (4.56)
lnGDPPC <sup>2</sup>	-0.56 (0.28)
LLn	-239.8
Pseudo- $R^2$	0.194
N	18405

We want the estimates we obtain to be informed by the fact that every country in the world existed for a very long time without experiencing a demographic transition. For this purpose, we construct a balanced panel with yearly, interpolated values for real GDP per capita and transition status, starting in the year 1500, more than 250 years before the first observed CBR transition start. The 2018 version of the Maddison database assigns GDP per capita values for 11 countries in the year 1500. We expand our panel by making conservative imputations for a small set of additional countries. These are countries which have some pre-modern GDP per capita data in the Maddison dataset, though not for the year 1500 specifically. We make imputations for 37 countries.<sup>9</sup> After excluding countries for which we do not observe the start of the CBR transition, this gives us a panel of 42 countries between 1500 and 2016.

Table 8 reports the Logit estimation for the CBR (the results for the CDR are reported in the Appendix E) when the only explanatory variable is log GDP per capita. As shown in Figure 10, this specification replicates well the distribution of log GDP per capita at the start of the transition. The predicted mean and standard error are 8.2 and 0.70, versus an observed mean and standard error of 7.9 and 0.63—a remarkably close fit. In other words, this simplest specification is sufficient to generate the observed aggregate timing of transition starts across levels of GDP per capita. It does not do as well, however, in matching the observed timing of transition starts across actual time.

Figure 11 plots observed and predicted start dates for individual countries. Three-letter country abbreviations and 60% confidence intervals are plotted for a subset of countries. As

<sup>9</sup>These imputations are described in Appendix C.

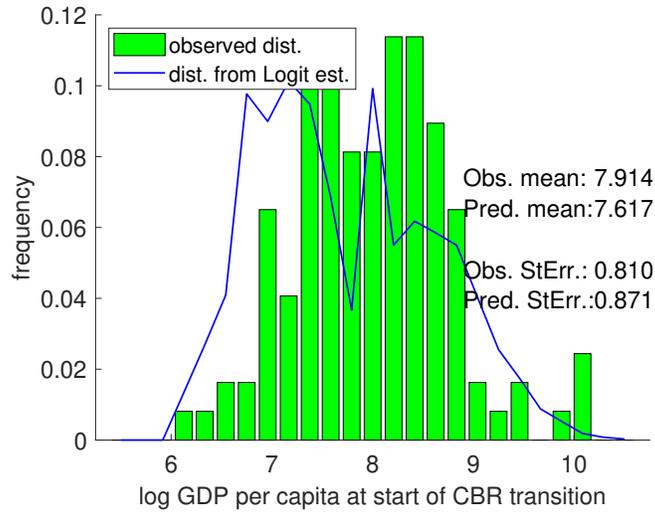


Figure 10: Distribution of log GDPpc at the start of the CBR transitions

Figure 11: Within Sample Predictions

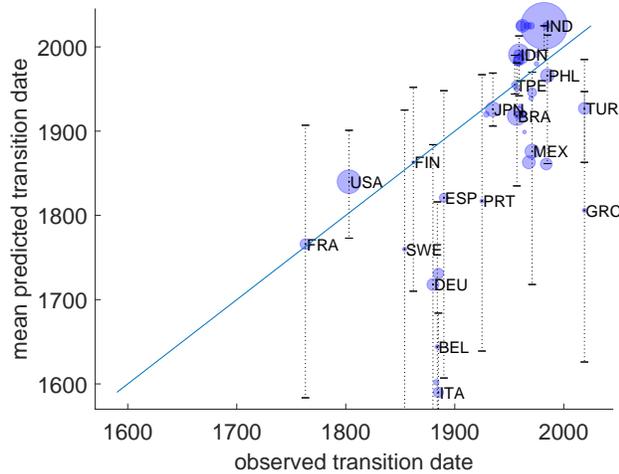
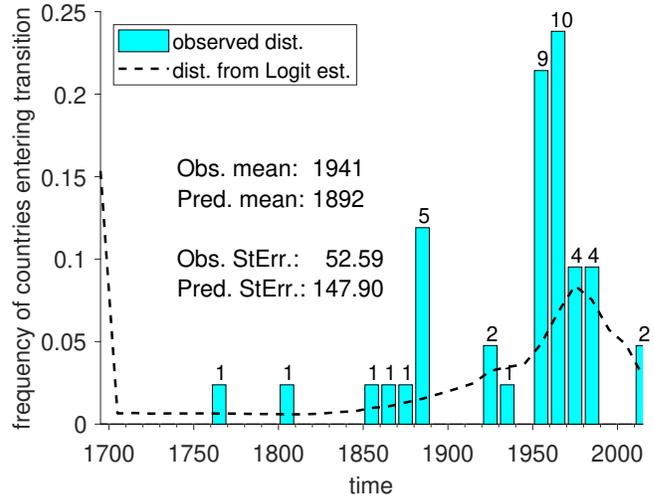


Figure 12: Distribution of Transition Dates



we can see in Figure 11, the mean predicted transition dates for the majority of countries are close to the 45 degree line. The confidence intervals are in general quite large, though they are generally smaller for late transitions than for early ones. This can be accounted for by the fact that growth in GDP per capita was generally faster in the second half of the 20th century than the second half of the 19th, meaning that late transitioners, on average, pass through the critical “window” of GDP per capita levels over a shorter span of time. Figure 11 also clearly shows that the mean predicted start dates are also quite early for most of the early-transitioning European countries. This can be attributed to the fact that several of these European countries enjoyed levels of GDP per capita throughout the 17th and 18th centuries which, while low by today’s standards, were higher than what most of the late-transition countries would achieve until the latter half of the 20th century. The inclusion of country fixed effects would, obviously,

be able to bring each country’s mean predicted transition start in line with the observed date, but would do nothing to narrow the confidence intervals.

The early predicted transitions show up as a large mass of predicted transitions prior to the year 1700 in Figure 12, which plots the observed distribution of start dates across decades against the distribution generated by the model. The bars represent observed transition starts, with the number just above each bar representing the number of transitions observed starting during that decade. The dotted line represents the predicted density of transition starts over time. Aside from the large mass of early starts, the predictions match the remainder of the distribution fairly well, replicating, in particular, the peak of transition starts in the 1960s and 1970s.

## 5.1 Demographic contagion

The shortcomings of the simplest specification to account for key features of the aggregate distribution of transition start dates across time and the large confidence intervals for predicted start dates for individual countries motivate us to explore additional plausible drivers of demographic change. One such plausible driver, documented by Spolaore and Wacziarg (2014) inter alia, is spillover effects across country borders. We model spillover effects by adding  $\mathcal{A}_{it}$  as an explanatory variable, representing country  $i$ ’s access to countries that have started their transition prior to period  $t$ :

$$\mathcal{A}_{it} \equiv \left[ \sum_{j=1}^N g_{ij} \mathcal{I}_{j,t-1} \right]^\psi . \tag{9}$$

Access to transitions is calculated as a weighted sum of all countries which have already begun their transitions, where weights are determined by distance. In the above expression,  $\mathcal{I}_{j,t}$  is an indicator function taking a value of 1 if country  $j$  started its transition before period  $t$ , and 0 otherwise. The inverse bilateral distance between countries  $i$  and  $j$  is represented by  $g_{ij}$ . If country  $j$  is very far from country  $i$ , then  $g_{ij}$  is close to zero, and whether or not country  $j$  has already started its transition has little effect on the probability that country  $i$  starts its transition. On the other hand, if country  $j$  is close to country  $i$ , then  $g_{ij}$  is close to 1, and if country  $j$  has already started its transition this could increase the probability of a transition in country  $i$  considerably. The parameter  $\psi > 0$  adds curvature. If  $\psi < 1$ , then each additional transition start has a small marginal impact on the probability of future transition starts. If  $\psi > 1$ , then each additional transition start has a larger marginal impact.

We parameterize inverse bilateral distance  $g_{ij}$  as a function of geographical and possibly

other types of barriers to contact between countries.

$$g_{ij} = \exp\{\mathbf{z}'_{ij}\gamma\}, \quad (10)$$

where  $\mathbf{z}_{ij}$  is a column vector of bilateral distance measures and  $\gamma$  is a vector of coefficients. Given (9) and (10), we estimate the following equation:

$$\Pr(T^i = t | T^i \geq t) = G \left( \sum_{l=0}^{k-1} x_{l,it} \beta_l + \beta_k \mathcal{A}_{it} \right), \quad (11)$$

In spite of the fact that this is no longer a linear model, the parameter vectors  $\beta$  and  $\gamma$  and the parameter  $\psi$  can be still be estimated by minimizing the log-likelihood function given by (8).

We take data on geographic distances between countries from Mayer and Zignago (2011). In particular, we make use of the  $distw_{ij}$  weighted distance measure, which is calculated by taking the average great circle distance between each of country  $i$ 's cities and each of country  $j$ 's cities, weighted by the share of each city in the national population. We borrow data on linguistic and cultural barriers to contact from Melitz and Toubal (2013).<sup>10</sup> To infer linguistic barriers, we use Melitz and Toubal's (2013) "LP2" measure of linguistic proximity, which they construct using data on the distribution of spoken languages and Bakker, Müller, Velupillai, Wichmann, Brown, Brown, Egorov, Mailhammer, Grant, and Holman's (2009) calculation of linguistic similarity.<sup>11</sup> To reflect connections that may exist between countries for historical reasons independently of shared language, we also consider Melitz and Toubal's (2013) index of shared religion and a dummy variable for common legal origins. Table 9 displays summary statistics for these variables, and the correlation table is given in Table 10.

Table 9: Distance measures, summary statistics

Variable	sample mean	st. Dev.	N. Obs.
ln Distance, km ( <i>ldi</i> )	7928.3	4521.4	33856
Linguistic proximity ( <i>lp2</i> )	0.1	0.1	33856
Common religion ( <i>cmr</i> )	0.1	0.3	34596
Common legal system ( <i>cml</i> ) $\in \{0, 1\}$	0.1	0.2	34596

<sup>10</sup>Melitz and Toubal (2013) investigate the importance of these non-geographic factors as barriers to trade. They build on a large literature in international trade that estimates gravity equations where the distance between countries considers both geographical measures and the effects of language and other related factors. Egger and Lassarman (2012) provide an overview.

<sup>11</sup>Melitz and Toubal (2013) construct and test several alternative measures of the degree of linguistic commonality between countries, ranging from the narrowest definition, simply recording whether the two countries share an official language or not, to more nuanced definitions based on the shares of the population in each country that speak the same or similar languages. "LP2" is comprehensive yet relatively parsimonious.

Table 10: Distance measures, correlations

	$lp2$	$ldi$	$cmr$	$cml$
ln Distance, km ( $ldi$ )	1	-0.10	-0.08	-0.14
Linguistic proximity ( $lp2$ )		1	-0.13	0.15
Common religion ( $cmr$ )			1	0.57
Common legal system ( $cml$ ) $\in \{0, 1\}$				1

The linguistic, religious, and legal *proximity* measures ( $lp2$ ,  $cmr$ , and  $cml$ ) are transformed into *distance* measures by calculating  $distance = 1 - proximity$ . Missing bilateral distances are imputed to take the maximum theoretical value for that distance—1 in the case of  $1 - lp2$ ,  $1 - cmr$ , and  $1 - cml$ , and (the natural log of) 20,015 km in the case of great-circle distance ( $ldi$ ) between capital cities.<sup>12</sup> Finally, log geographical distance  $ldi$  is divided by  $\ln(20,015)$  so that this distance measure, too, is normalized to fall between 0 and 1.

For estimation, we use the same balanced panel of 42 countries as before. Both own GDP per capita and the sequence of other countries transitions are taken as completely exogenous. A series of access to transitions  $\mathcal{A}_{it}$  is constructed for each country using the observed transition start dates of a broader sample of 152 countries. We estimate several specifications of equation (11), the results of which are shown in Table 11. Column (1) reports again the results shown in Table 8. Specification (2) is the simplest specification that includes some sort of spillover effects. In this case they are global, and represented by a simple, unweighted count of the number of countries that have begun the transition. Specification (3) is slightly more sophisticated, adding curvature to this global sum. The estimated value of  $\psi$ , being less than 1, implies that there are diminishing returns—the more countries have already entered the transition, the smaller the effect of each additional country on other countries’ odds of entering the transition.

Specifications (4) through (9) include measures of access to transition that are local—the influence of one transitioned country on other countries according to the inverse distance between them. In specification (4), the only distance measure is the log geographic distance. As it turns out, the discrete, non-parametric measure of distance used in specification (5) has more success in replicating the data. For both formulations, the association of shorter geographic distances with stronger spillover effects is important and statistically significant.

In specification (6), linguistic distance is included as the sole measure of distance, and is found to have a statistically significant association at the 95% level. In specification (7), no significant association with religious distance is detected. The estimated coefficient on religious distance is negative, and the coefficient on access to transitions is very small and not statistically significant. The results for specification (8) show a statistically significant association with

<sup>12</sup>The circumference of the Earth is 40,030 kilometers, and so the maximum great-circle distance between any two points on the globe is approximately 20,015 kilometers (the Earth not being perfectly spherical).

legal distance at the 95% level. Finally, specification (9) includes geographic distance, linguistic distance, and legal distance in the same estimation. Geographic and linguistic distance are both found to have coefficients which are statistically significant at the at the 95% level. The coefficient on legal distance is just shy of being statistically significant at the 90% level.

In these estimations we have not done anything to account for the endogeneity of past transition starts, and these results should not be interpreted causally. We believe, however, that taken together, the results of these non-linear Logit regressions strongly suggest the existence of some type of demographic spillover effects.

In Figure 13, we look at the access to transitions measure implied by specification (9) (the distributions displayed in all of these figures are smoothed using a Gaussian kernel). Using the estimated parameters, access is calculated as

$$\mathcal{A}_{it} \equiv \left[ \sum_{j=1}^N \exp[\mathcal{D}_{ij} + 2.09 \cdot \text{lp}2_{ij} + 1.13 \cdot \text{cml}_{ij}] \mathcal{I}_{j,t-1} \right]^{0.41},$$

where

$$\mathcal{D}_{ij} \equiv 1.92 \cdot \mathbf{1}\{\text{ldi}_{ij} < \ln 800\} + 0.94 \cdot \mathbf{1}\{\ln 800 \leq \text{ldi}_{ij} < \ln 2000\}.$$

is the step variable for distance.

The top left panel of Figure 13 shows the distribution of this measure at different points in time. Not surprisingly, as more countries transition, this distribution moves steadily to the right. The top right panel of Figure 13 plots the transition probabilities implied if each country is assigned its actual access to transitions value and GDP per capita equal to \$2000. Here we can see that in 1850, 1900, and 1950, “Access to transitions” in the great majority of countries was such that their probability of transition at \$2000 GDP per capita would have been relatively small. In the year 2000, this situation changes dramatically, and the lowest yearly probability of transition for any country with \$2000 GDP per capita would be 10%.

The bottom left panel of Figure 13 shows the evolution of the distribution of GDP per capita over time. This distribution shifts right as time passes and more countries enjoy higher levels of GDP per capita. The bottom right panel of Figure 13 shows the distribution of the probability of transition, given the observed GDP per capita for each country, assuming they have the mean level of “Access to transitions” existing in the year 2000. This panel demonstrates the importance of the complementarity between a country’s level of development and the influence of its neighbors. In 1850, even countries with relatively high log GDP per capita had a low transition probability. In comparison, by 2000, a country with the relatively low level of GDP per capita (\$2000) has a probability of transition close to 1 if enough of their neighbors have already started the transition.

In Appendix E.1 we repeat all the exercises described in this section for the CDR. The

Table 11: Determinants of the start of the CBR transition

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
cons	-61.40 (18.56)	-93.30 (20.19)	-72.47 (20.04)	-68.25 (19.64)	-63.95 (19.47)	-68.98 (20.22)	-89.90 (20.25)	-60.73 (20.43)	-49.01 (19.48)
lnGDPPC	1.16 (0.46)	2.09 (0.50)	1.54 (0.50)	14.28 (4.87)	13.20 (4.83)	1.44 (0.50)	19.93 (5.04)	12.38 (5.07)	9.63 (4.85)
lnGDPPC <sup>2</sup>	-0.01 (0.00)	-0.01 (0.00)	-0.01 (0.00)	-0.84 (0.30)	-0.78 (0.30)	-0.08 (0.03)	-1.20 (0.31)	-0.73 (0.31)	-0.57 (0.30)
access		0.04 (0.00)	0.94 (0.53)	7.00 (1.54)	3.30 (0.50)	1.71 (0.41)	0.00 (0.00)	1.76 (0.24)	10.82 (1.92)
geo dist.				5.52 (0.74)					
< 800km					2.16 (0.20)				1.92 (0.66)
800-2000km					0.86 (0.21)				0.94 (0.56)
ling. dist						0.69 (0.23)			2.09 (1.06)
relig dist							-15.19 (0.00)		
legal dist								1.14 (0.40)	1.13 (0.72)
$\psi$ , curv.			0.41 (0.09)	0.39 (0.23)	0.40 (0.09)	0.34 (0.05)	0.50 (0.00)	0.36 (0.01)	0.41 (0.14)
LLn	-239.8	-199.8	-192.6	-190.1	-187.5	-193.0	-190.4	-191.8	-185.4
Pseudo- $R^2$	0.194	0.328	0.352	0.361	0.369	0.351	0.360	0.355	0.377
N. Obs.	18405	18405	18405	18405	18405	18405	18405	18405	18405

**Note:** Standard errors of the estimated coefficients are given in parentheses.

lessons are very similar except that the neighborhood effect is weaker for mortality transitions.

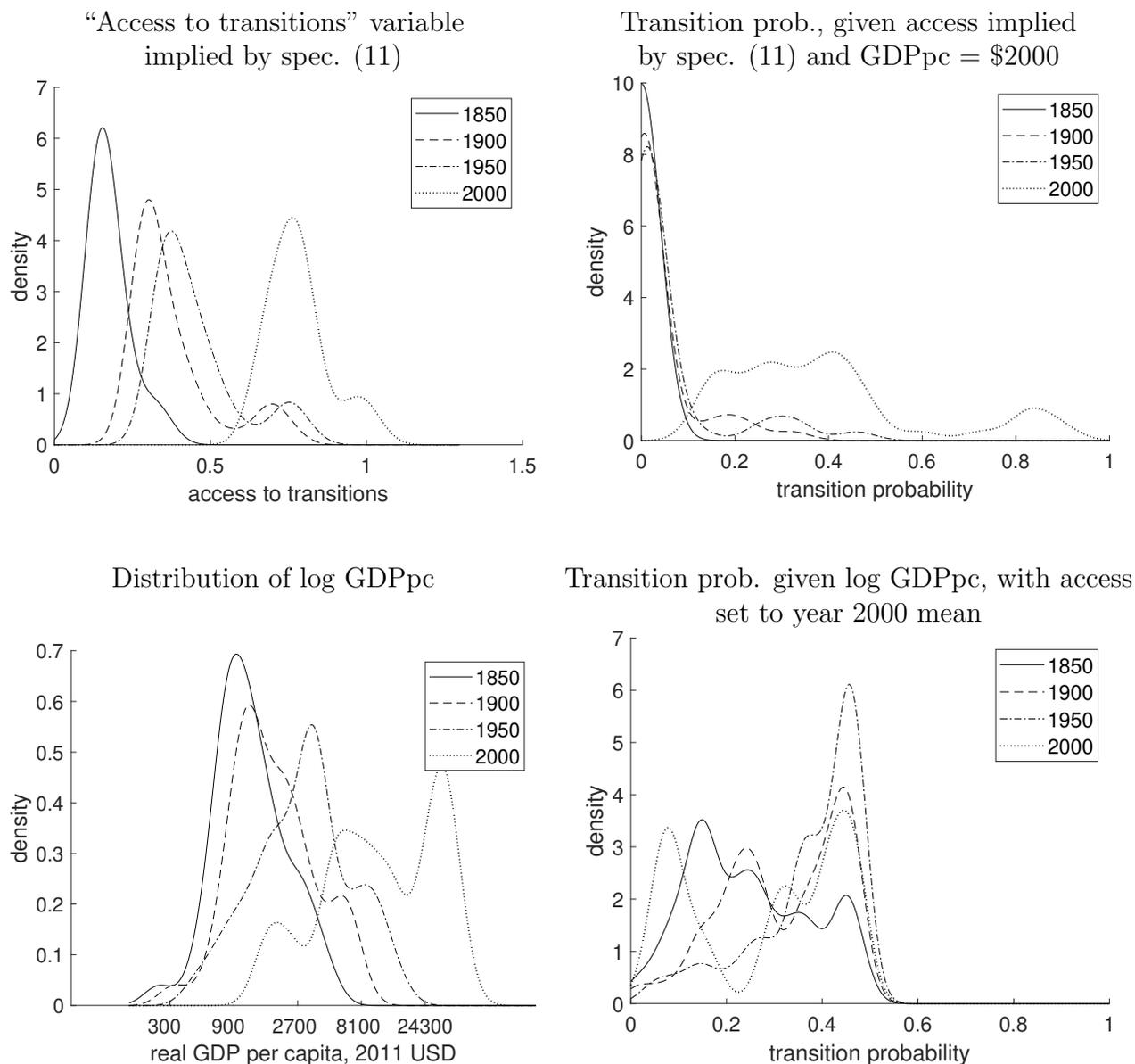


Figure 13: Demographic contagion.

## 5.2 A recap

In this section and the previous one, we have documented three findings. First, transitions in both fertility and mortality have been getting faster over time. Second, in spite of this increase in the speed of the transitions, there is no clear trend in the level of GDP per capita at which countries enter the fertility transition. Finally, we have found suggestive evidence for a kind of “demographic contagion,” whereby a transition in one country is statistically associated with following transitions in countries which are close to it geographically and linguistically and have similar legal systems.

## 6 Model

In this section we build a model of endogenous fertility, education, and technology diffusion with the goal of accounting for the trends we have documented. In the model parents face a quantity-quality trade-off between how many children to have and how much to educate them, following classic work by [Barro and Becker \(1989\)](#). We propose an economy with a skilled and an unskilled sector, as in [Acemoglu \(2002\)](#). An exogenous increase in the ratio of skilled to unskilled TFP raises the skill premium and induces parents invest in a smaller number of more educated children. In order to link fertility patterns across countries, we introduce technology diffusion in a manner similar to [Lucas \(2009\)](#), and allow the elasticity of catch-up growth to differ between the skilled and unskilled sectors. We show that if this elasticity is higher in the skilled sector, the skill premium will rise more sharply in countries that begin converging to the frontier later, leading to faster fertility transitions.

### 6.1 Consumer preferences, fertility, and education decisions

Consider a world that consists of different locations. Consumers in each location  $i$  live for two periods, one as children and one as adults. As children, consumers are under the care of their parents. As adults, they work, consume and choose how many children to have,  $n_{it}$ , and how much education,  $e_{it}$ , to provide for each of them. With an exogenous probability  $s_{it}$  a child survives to the adulthood.

Each unit of children requires a time commitment of  $\tau_1$ , for a total time cost of  $n_{it}\tau_1$ . To achieve a level of education  $e_{it}$  for each child, parents must pay a total time cost of  $n_{it}e_{it}\tau_2$ . The level of education that children receive determines their level of human capital when they are adults, given by

$$h_{i,t+1} = e_{it}.$$

Adults have a total time endowment of 1. They do not value leisure, and so supply  $1 - \tau_1 n_{it} - \tau_2 n_{it} e_{it}$  units of time to the labor market. The income that parents receive per unit of labor depends on the equilibrium unskilled and skilled wages,  $w_{it}^U$  and  $w_{it}^S$ , and their level of human capital,  $h_{it}$ . In exchange for each unit of labor supplied, adults receive

$$y_{it} \equiv w_{it}^U + h_{it} w_{it}^S.$$

Hence, we assume that all workers get  $w_{it}^U$  for one unit of raw labor they have and are paid an additional  $w_{it}^S$  for their skills.

Parents choose  $c_{it}$ ,  $e_{it}$ , and  $n_{it}$  to maximize

$$\log(c_{it} - \bar{c}_i) + \log(s_{it} n_{it}) + \beta \log y_{i,t+1},$$

subject to

$$c_{it} = (1 - n_{it}(\tau_1 + \tau_2 e_{it}))y_{it},$$

and

$$y_{it+1} \equiv w_{it+1}^U + h_{it+1}w_{it+1}^S \text{ with } h_{it+1} = e_{it},$$

where  $\bar{c}_i$  is a minimum consumption requirement.

Define the skill premium at time  $t$  as  $\pi_{it} \equiv \frac{w_{it}^S}{w_{it}^U}$ . Then the first order conditions of this problem are given by

$$\frac{[\tau_1 + \tau_2 e_{it}]}{1 - \frac{\bar{c}_i}{y_{it}} - [\tau_1 + \tau_2 e_{it}] n_{it}} = \frac{1}{n_{it}},$$

for  $n_{it}$  and by

$$\frac{\tau_2 n_{it}}{1 - \frac{\bar{c}_i}{y_{it}} - [\tau_1 + \tau_2 e_{it}] n_{it}} = \beta \frac{1}{\frac{1}{\pi_{i,t+1}} + e_{it}},$$

for  $e_{it}$ . With simple algebra, the optimal decisions for  $e_{it}$  and  $n_{it}$  are given by

$$e_{it} = \frac{\beta \tau_1 - \frac{1}{\pi_{i,t+1}}}{1 - \beta},$$

and

$$n_{it} = \frac{1}{2} \left( 1 - \frac{\bar{c}_i}{y_{it}} \right) \frac{1}{\tau_1 + \tau_2 e_{it}}.$$

The human capital investment decision,  $e_{it}$ , is increasing in  $\pi_{i,t+1}$  (the skill premium) and in  $\tau_1$  and is decreasing in  $\tau_2$ . The number of children,  $n_{it}$  is decreasing in  $\tau_1$ ,  $\tau_2$  and  $e_{it}$ ; and decreasing in  $\bar{c}_i$

## 6.2 Production and technology diffusion

Time- $t$  output for country  $i$ ,  $Y_{it}$  is given by

$$Y_{it} = [(A_{it}S_{it})^\rho + (B_{it}[L_{it}^\omega + U_{it}^\omega]^\frac{1}{\omega})^\rho]^\frac{1}{\rho},$$

where where  $S_{it}$  represents the quantity of skilled labor employed and  $A_{it}$  represents the productivity of skilled labor,  $L_{it}$  represents the land endowment,  $U_{it}$  represents the quantity of unskilled labor employed, and  $B_{it}$  represents the productivity of the land and unskilled labor aggregate, and where  $\frac{1}{1-\omega}$  represents the elasticity of substitution between land and unskilled labor and  $\frac{1}{1-\rho}$  represents the elasticity of substitution between skilled labor and the land and

unskilled labor aggregate.<sup>13</sup>

Factor shares for skilled labor and the land and unskilled labor aggregate are  $\frac{A_{it}}{A_{it}+B_{it}}$  and  $\frac{B_{it}}{A_{it}+B_{it}}$  respectively, and TFP  $\tilde{A}_{it}$  can be defined as

$$\tilde{A}_{it} \equiv A_{it} + B_{it}.$$

Given this production technology, the skill premium is given by

$$\pi_{it} = \frac{w_{it}^S}{w_{it}^U} = \left( \frac{A_{it}}{B_{it}} \right)^\rho \frac{S_{it}^{\rho-1}}{[L_{it}^\omega + U_{it}^\omega]^{\frac{\rho}{\omega}-1} \frac{1}{2} U_{it}^{\omega-1}}.$$

The world is composed of 1 frontier country, indexed as country 0, and  $n$  following countries in the set  $N \equiv \{1, 2, \dots, n\}$ . Time is discrete, indexed by  $t \in \{0, 1, 2, \dots\}$ . The effective distance of each follower from the frontier country at each point in time,  $d_{it}$  is a function of a time-invariant geographic distance  $d_i^g$ , a time-invariant linguistic and/or cultural distance,  $d_i^c$ , and potentially time-varying idiosyncratic barriers to the diffusion of information represented by  $\phi_{0i}(t)$ :

$$d_{it} = \phi_{0i}(t) + \phi_1(t)d_i^g + \phi_2(t)d_i^c,$$

The parameters  $\phi_l(t)$  for  $l \in \{1, 2\}$  are shared across countries and may vary over time. In particular, it is assumed that these parameters decline at a constant rate from their initial values:

$$\phi_j(t+1) = \phi_j(t)(1 - g_{\phi_j}) \text{ for } j \in \{1, 2\}.$$

The idiosyncratic barriers term,  $\phi_{0i}(t)$ , can be thought of as reflecting how “open” or “closed” country  $i$  is in terms of its policies and other non-geographical, non-linguistic factors that might affect knowledge flows into country  $i$ .

There are frontier levels of skilled and unskilled productivity, denoted  $\bar{A}_t$  and  $\bar{B}_t$  respectively. These are assumed to have the constant values  $\bar{A}_0$  and  $\bar{B}_0$  for all periods  $t \in \{\dots, -3, -2, -1, 0\}$ . There is a frontier country, aka Great Britain, indexed as country 1, which has the lowest barriers to diffusion of the frontier levels of technology. It is assumed that they do coincide for all periods leading up to period 0, prior to the start of frontier technology growth, the technology levels in the frontier and the frontier country are the same:  $A_{0t} = \bar{A}_0$  and  $B_{0t} = \bar{B}_0$  for all  $t \in \{\dots, -3, -2, -1, 0\}$ .

At time 1, frontier skilled labor productivity makes an unanticipated discrete jump to  $\bar{A}_1 > \bar{A}_0$ , while frontier unskilled productivity retains its former value  $\bar{B}_1 = \bar{B}_0$ . Starting in period

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<sup>13</sup>This production function follows the setup used in [Fernandez-Villaverde \(2001\)](#), with skilled and unskilled sectors as in [Acemoglu \(2002\)](#).

2, the growth rates for both types of productivity experience an unanticipated, discrete jump from 0 to  $g$ , such that for periods  $t \in \{2, 3, 4, \dots\}$ ,

$$\bar{A}_t = (1 + g)\bar{A}_{t-1},$$

and

$$\bar{B}_t = (1 + g)\bar{B}_{t-1}.$$

For all time periods, productivity in each country grow at a rate that depends on their distance to the frontier  $d_{it}$  and their productivity level relative to the productivity level of the frontier, in accordance with the following laws of motion, inspired by [Lucas \(2009\)](#):

$$A_{i,t+1} = A_{it} \left( 1 + ge^{-d_{it}} \frac{\bar{A}_t}{A_{it}} \right),$$

and

$$B_{i,t+1} = B_{it} \left( 1 + ge^{-d_{it}} \frac{\bar{B}_t}{B_{it}} \right)^\theta,$$

where  $\theta > 0$  represents the relative elasticity of catch-up growth in unskilled TFP to the gap to the frontier. If  $\theta < 1$ , then the same gap with the frontier will lead to slower growth in unskilled TFP relative to skilled TFP. If  $\theta > 1$ , then the same gap with the frontier will lead to faster growth in unskilled TFP relative to skilled TFP.

### 6.3 Vital statistics

Childhood survival rates are determined by the overall level of technology in a country, according to the following formula:

$$s_{it} = 1 - \frac{1 - s_i^0}{(A_{it} + B_{it})^\zeta},$$

where  $\zeta > 0$ . The CBR is given by

$$B_{it} = \frac{U_{it}n_{it}}{U_{it} + U_{it}s_{it}n_{it}} = \frac{n_{it}}{1 + s_{it}n_{it}}.$$

Similarly, the CDR is given by

$$D_{it} = \frac{U_{it} + U_{it}n_{it}(1 - s_{it})}{U_{it} + U_{it}s_{it}n_{it}} = \frac{1 + n_{it}(1 - s_{it})}{1 + s_{it}n_{it}}.$$

Finally, the population growth is given by

$$B_{it} - D_{it} = \frac{n_{it}s_{it} - 1}{1 + s_{it}n_{it}}.$$

## 7 A quantitative exercise

Now suppose we are in a world in which period 0 is 1775 and in which a model period lasts 25 years, and that there are 7 countries in the world: a frontier country (Great Britain), assumed to be on average effectively 50 kilometers from the notional “frontier” contained within its borders (in for example, London), a country that is 312.5 kilometers away (like Amsterdam, Netherlands from London, England), a country that is 625 kilometers away (like Geneva, Switzerland), a country that is 1250 kilometers away (like Vienna, Austria), a country that is 2500 kilometers away (like Moscow, Russia), a country that is 5000 kilometers away (like Baghdad, Iraq), and a country that is 10000 kilometers away (like Manila, Philippines).

Distances  $d_{it}$  are a function of physical distance only, i.e. we set  $\phi_{0i}$  and  $\phi_2$  to zero:

$$d_{it} = \phi(t)d_i^g,$$

where  $d_i^g$  represents the physical distance in kilometers between London, United Kingdom, and the capital city of country  $i$ .

Suppose that all of these countries are initially identical in all aspects other than their distance from the frontier, and that they are all initially in a population steady state in which total births equal total deaths. In period 0, frontier technology starts growing, and the importance of distance for diffusion starts falling, in the manner described in the previous section.

Table 7 shows the parameter values. These parameters are chosen to match roughly the key features of the economic and demographic transition in the UK since 1700. They also produce a sequence of transitions, following the diffusion of technology from the UK to the rest of the world, that produces a world income distribution that is line with the data in 2000. Finally, the model economy generates demographic transitions that get faster over time. Table 8 shows how the model economy compares with the data along several dimensions.

Table 7: Parameters Values

Parameter	Description	Value
<b>Preferences</b>		
$\beta$	altruism	0.8
$\bar{c}$	minimum consumption	2
$\tau_1$	time cost of fertility	0.133
$\tau_2$	time cost of education	0.05
<b>Technology</b>		
$\rho$	substitutability between skilled, unskilled labor	0.8
$\omega$	substitutability between land, unskilled labor	0.1
$\frac{\bar{A}_0}{B_0}$	initial ratio between skilled and unskilled TFP	0.2
$\frac{\bar{A}_1}{B_0}$	long-run ratio between skilled and unskilled TFP	0.5
$s_0$	initial infant mortality rate	0.5
<b>Growth and Diffusion</b>		
$\phi_0$	initial cost of distance	3.7
$g_\phi$	rate of decline in cost of distance	0.4895
$g$	rate of technology growth	0.325
$\zeta$	elasticity of mortality to technology	2
$\theta$	elasticity of unskilled TFP growth to gap with frontier	.25

Table 8 lists 10 targeted moments, the sources that the target numbers are derived from, and the numbers produced by the model. Eight of these moments pertain to the United Kingdom. The UK's total population growth between 1700 and 2000, per capita income growth between 1700 and 2000 are compared against data from the Maddison 2010 database. The total drop in the crude birth rate and crude death rate in the UK between 1700 and 2000 is compared to the difference between the initial and final mean crude birth and death rates for the UK as estimated in Section 4 of this paper. The UK CBR and CDR in 1700 is compared against the initial mean CBR and CDR estimated in Section 4 of this paper.

The education variable  $e_{it}$  is interpreted in the following way: let  $\tilde{e}_{it}$  represent years of education, and let  $\tilde{e}_{it} = Ce_{it}$ , where  $C$  is set so that  $\tilde{e}_{UK,2000} = 10.02$ , the years of average education given for the UK in the year 2000 by the Barro and Lee (2013) dataset. Then the year 2000 college wage premium is calculated as the difference in total earnings between a

notional agent in the UK who has 15 total years of schooling versus one who only has 12 years, which is then compared to the 30% figure produced by [Walker and Zhu \(2008\)](#). The total growth in education in the UK in the model between 1900 and 2000 is also compared to the same figure from [Barro and Lee \(2013\)](#).

Two of the moments in Table 8 are global—the population-weighted variance of log per capita GDP in the year 2000, and the rate at which the average transition length decreases over time. The population-weighted variance across the seven model countries in the year 2000 is calculated and compared with the population-weighted variance across ten major world regions in the year 2000 in the Maddison 2000 database. The slope of the transition length/time relationship is calculated as the coefficient on time of a regression of transition start date and a constant on the total length of the crude birth rate transition, in the model. The start of a model transition is defined as the point at which the crude birth rate declines by 0.5 persons per thousand from its initial level, and the end is defined as the point at which it reaches below 22 persons per thousand. This slope is compared against the slope of the linear fit line from the comparison between transition length and transition start date shown in Figure 6-B in Section 4 of this paper.

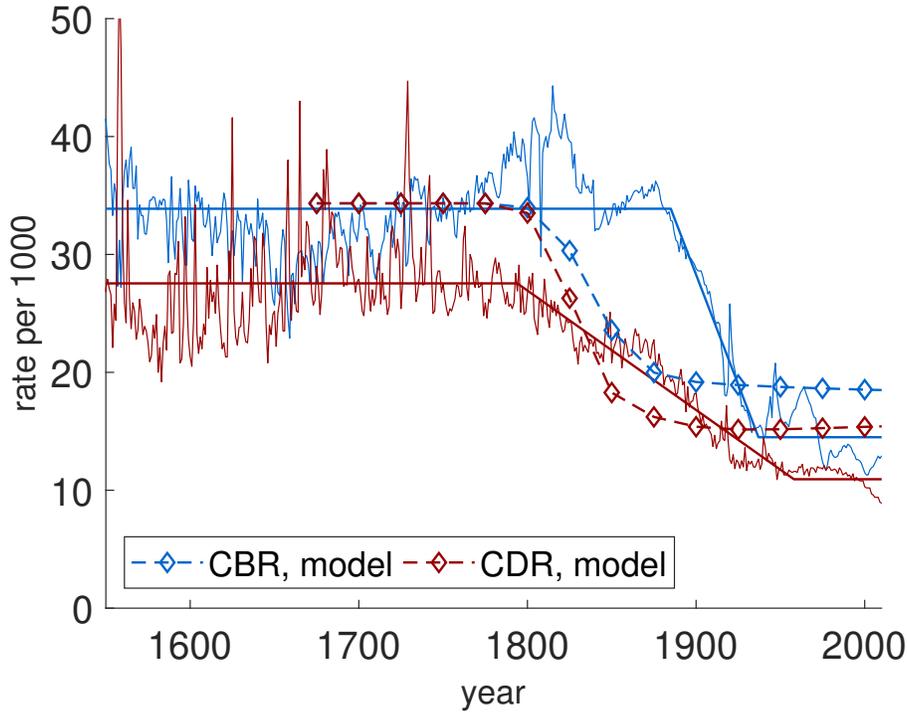
Table 8: Model versus Data

Moment	Source	Target	Model
Variance of log income, world, year 2000	Maddison 2010	0.98	0.57
UK GDP per capita growth, 1700-2000	Maddison 2010	1630%	1690%
UK population growth, 1700-2000	Maddison 2010	690%	590%
UK years of education growth, 1700-2000	<a href="#">Barro and Lee (2013)</a>	260%	160%
UK year 2000 college wage premium (15 vs. 12 years)	<a href="#">Walker and Zhu (2008)</a>	30%	21%
UK drop in CBR 1700-2000	Section 4	20	15.80
UK CBR in 1700	Section 4	35.2	34.4
UK drop in CDR 1700-2000	Section 4	15	18.96
UK CDR in 1700	Section 4	26.8	34.4
Slope of transition length/time relationship	Section 4	-0.75	-0.47

Figure 14 compares the vital statistics as they evolve in the model to the raw data and fitted 3-phase transitions estimated for Great Britain.

Figure 15 plots the pattern of the evolution of technology in the frontier country described in Section 6.2, in which both types of TFP begin growing, but skilled-complementary TFP experiences an initial discrete jump. Figure 16 shows how effective distance between the frontier country and the rest shrinks over time. As can be seen in the figure, the different countries

Figure 14: Great Britain, model vs. data



become more and more similar in their levels of access to the frontier over time. Figures 17 and 18 shows the evolution of technology in two places, 625 km from London (Geneva) and 10,000 km from London (Manila). As can be seen figure, both countries initially experience no growth, even after growth has begun in the frontier. As the cost of distance falls, each country experiences a discrete growth takeoff, with the closer country taking off first. Catch-up growth induces a temporary oscillation of the ratio of skilled to unskilled TFP above its frontier, long-run level in each country. This is due to the assumption that  $\theta < 1$ , so that the catch-up growth is more elastic in response to the gap to the frontier in skilled than unskilled technology. In Manila, which takes off later, catch-up growth is more rapid, and this oscillation is larger and of greater duration.

As technology improves and diffuses to other countries, skill premium start to rise in each of these locations. As a result, parents choose higher and higher levels education for their children. Figure 19 plots the evolution of the skill premium in the various notional countries, and Figure 20 plots the evolution of education levels. Because of higher elasticity of catch-up growth to technological gap in the skilled sector, the skill premium rises faster in later-transitioning countries, and so the increase in education levels is also more rapid.

As parents educate their children more, they also produce fewer children overall—the classic quantity-quality trade-off. Figure 21 shows the simulated path of the crude birth rate for

Figure 15: Technology Frontier

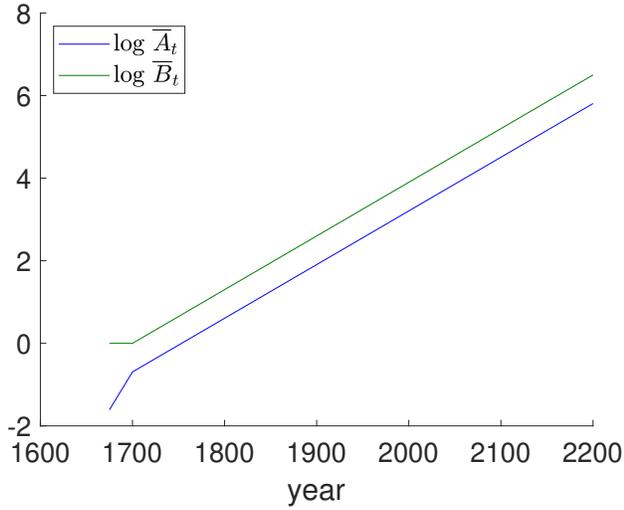


Figure 16: Distance from the Frontier

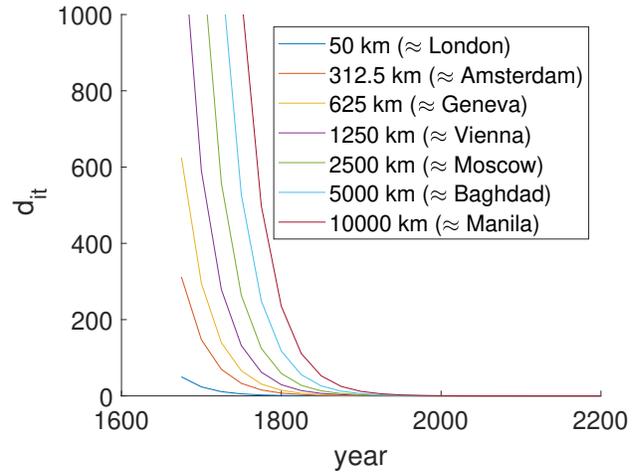


Figure 17: Technology in Geneva

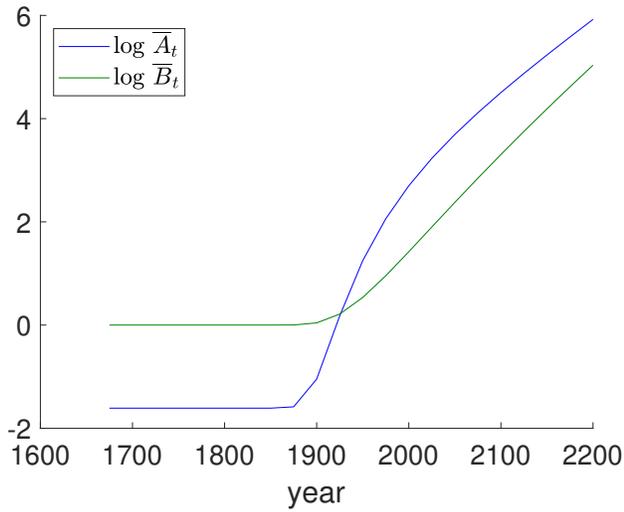


Figure 18: Technology in Manila

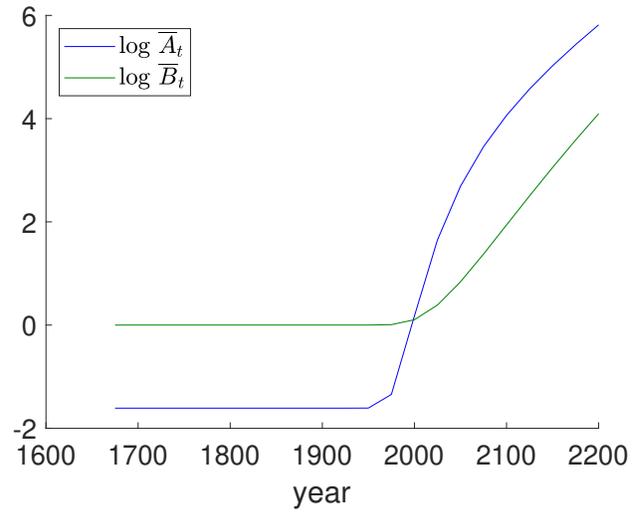


Figure 19: Skill Premium

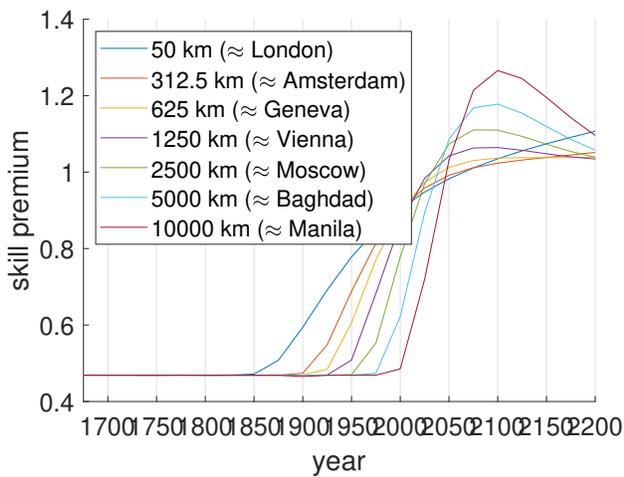


Figure 20: Education

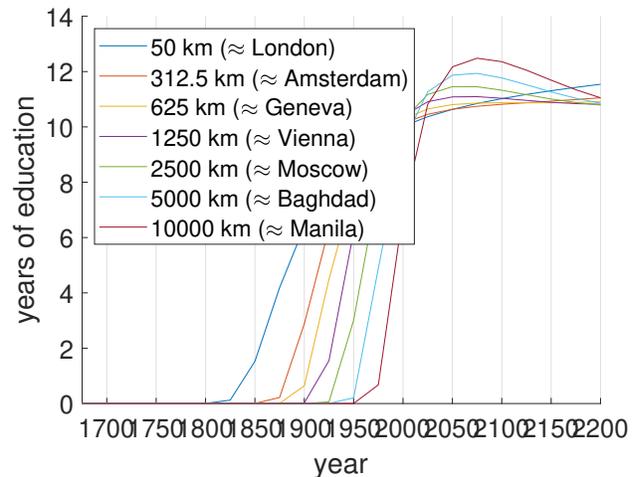


Figure 21: Fertility Transitions

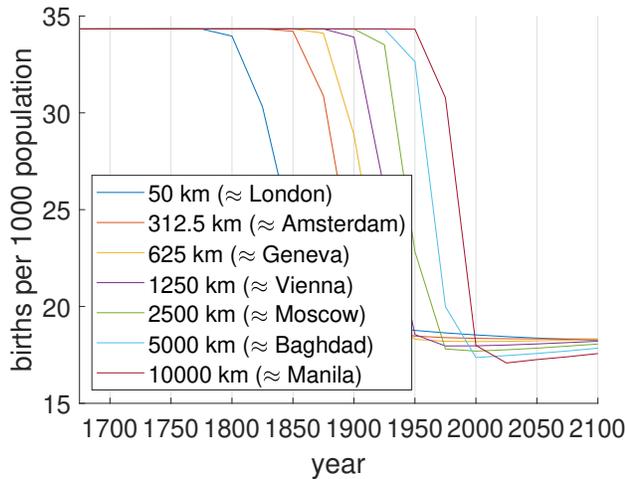
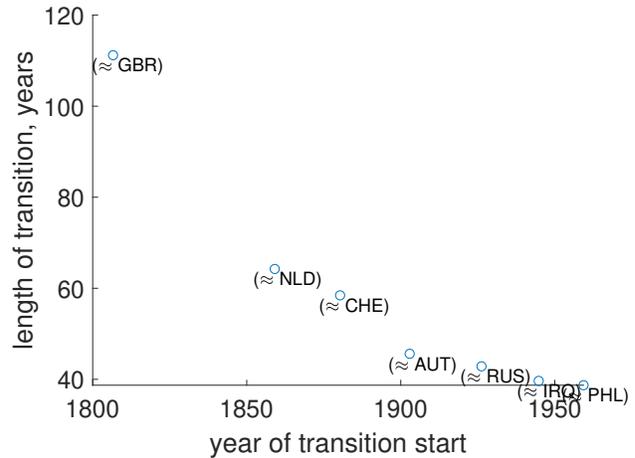


Figure 22: Transition Lengths



the modeled countries. Because the rise in education levels is sharper in later-transitioning countries, so the fall in fertility is also more rapid, and the overall transition period shorter. Figure 22 shows the length of each simulated transition. These vary in length from more than 120 years for the frontier country, to less than 80 years for the last model country to enter the transition.

Figure 23 compares the simulated transition lengths with transition lengths observed in the data. Figure 24 compares the simulated transition slopes with transition slopes observed in the data. Here we see that this quantitative exercise is able to replicate the overall trend of accelerating transitions, and is able to account for roughly half of the overall decline in transition length over the observed period.

In our model, reducing fertility and increasing education are inextricably linked through the quantity-quality trade-off. An unambiguous prediction of the model is that countries which reduce fertility faster, will also increase years of education faster. As we have not used any information on trends in education to inform our model or its calibration so far, this presents two ideal tests of its performance. First, whether the qualitative pattern predicted by the model exists in the data. Second, how well the quantitative pattern produced by the model matches what is observed in the data.

In order to perform this test, we used the most up-to-date version of the well-known “Barro-Lee” historical education database, compiled by Lee and Lee (2016). Lee and Lee (2016) provide data on total years of schooling for 110 countries at 5-year intervals from 1870 to 2010. We calculate the slope of total years of schooling during the CBR transition for each country by dividing the total increase in years of schooling that takes place during the observed CBR transition by the total number of years for which the CBR transition is observed.

Figure 25 displays the results of these two tests. The data do indeed show a robust positive

Figure 23: Transition Lengths, Model vs. Data

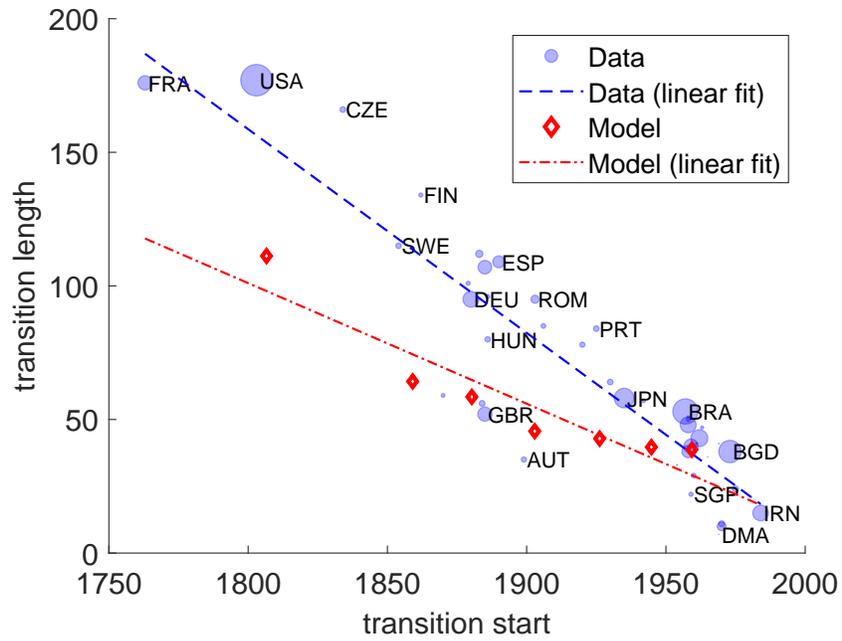


Figure 24: Transition Slopes, Model vs. Data

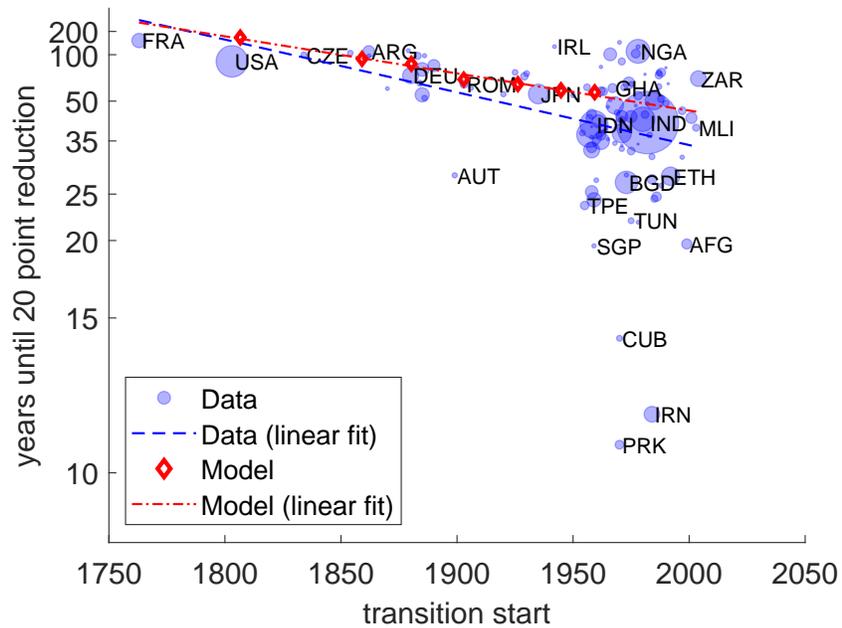
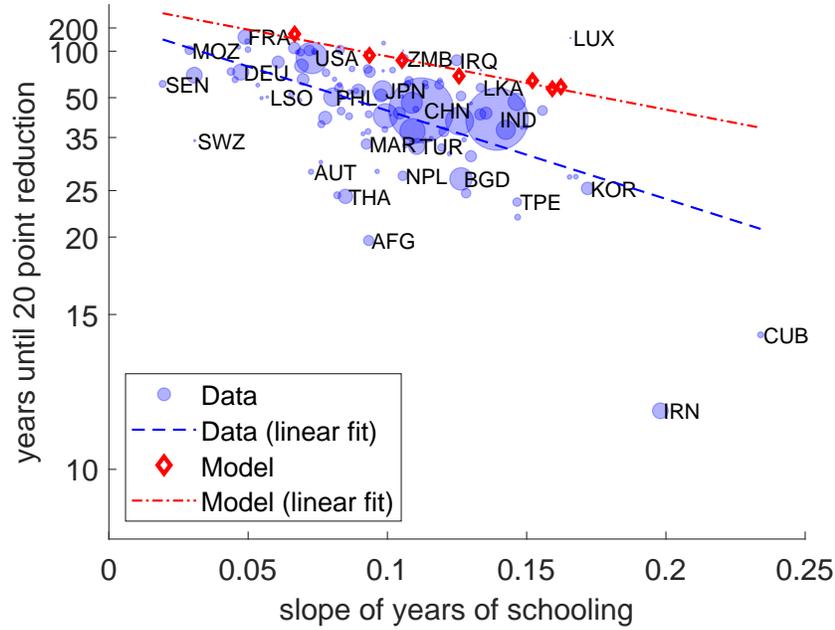


Figure 25: Fertility and Education, Model vs. Data



relationship between the speed of the fertility transition and the speed of educational progress. Also, the slope of the relationship produced by the model is not dissimilar to that found in the data. The trend observed in the data is that a country with CBR transition that is 1 birth per thousand population per year per year faster is expected to increase years of education 3.8 years per year faster. The corresponding number generated by the quantitative exercise is 2.3.

## 8 Conclusions

In this paper we have constructed a dataset consisting of birth rates and death rates, and GDP per capita for a panel of 186 countries and spanning from 1735 until 2014. We have proposed a way of measuring demographic transitions which lets the data pick likely start and end dates for fertility and mortality transitions, and used our results to show that: 1) transitions are becoming faster, 2) the average level of GDP per capita at the start of a transition is more or less constant, and 3) an important predictor of a country’s transition is the prior transition of other countries which are “close” to it in a geographical and a linguistic sense, and which have similar legal systems.

We then build a model in the tradition of Barro, Becker and Lucas that can account for these facts. In addition to the standard quantity-quality trade-off between how many children to have and how much to educate them, there is also technological diffusion between countries.

We conduct a quantitative exercise to show that a simple mechanism of diffusion where skill-biased technological change travels from Britain to the rest of the world in a manner that only depends on geographic distance is able to generate sequences of demographic transitions, each happening faster than the previous one, as we observe in the data, and the account for roughly half of the observed reduction in total transition time. The model we build also predicts a positive relationship between the speed of the fertility transition and the speed of increase in years of education due to the quantity-quality trade-off. We confirm the existence of this pattern in the data, and find that our quantitative exercise produces a quantitatively similar trend.

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## A Supplementary tables

A CDR calculated by projecting backward using the method described in Section 2 is indicated by \*.

Calculated Transition Start and End Dates				
Country	CDR		CBR	
	Start	End	Start	End
Afghanistan	1962	2008	1999	n/a
Albania	1900*	1977	1963	2010
Algeria	1919*	1993	1965	n/a
Angola	1930*	2016	1988	n/a
Argentina	1869	1945	1862	n/a
Armenia	n/a	n/a	n/a	2001
Australia	n/a	1961	n/a	1987
Austria	1881	1941	1899	1934
Azerbaijan	n/a	1988	n/a	1999
Bahamas, The	1918*	1967	1954	n/a
Bahrain	1918*	1979	1960	2011
Bangladesh	1910*	2004	1973	2011
Barbados	1923	1957	1954	1987
Belarus	n/a	n/a	n/a	1998
Belgium	1830*	1956	1884	1940
Belize	1910*	1972	1981	n/a
Benin	1939*	2001	1987	n/a
Bhutan	1938*	2004	1977	2012
Bolivia	1910*	2011	1969	n/a
Bosnia and Herzegovina	n/a	1964	n/a	2000
Botswana	1913*	1977	1971	n/a
Brazil	1857*	1994	1957	2010
Brunei Darussalam	1904*	1974	1954	2007
Bulgaria	1918	1948	1906	1991
Burkina Faso	1951	2016	1997	n/a
Burundi	1880*	2016	1987	n/a
Cambodia	1981	1987	1985	n/a
Cameroon	1888*	2016	1988	n/a
Canada	n/a	1955	n/a	2009
Cape Verde	1893*	2000	1984	n/a

Calculated Transition Start and End Dates				
Country	CDR		CBR	
	Start	End	Start	End
Central African Republic	1961	1979	1978	n/a
Chad	1953	n/a	n/a	n/a
Channel Islands	n/a	2016	n/a	2013
Chile	1921	1978	1929	n/a
China	n/a	1972	n/a	2005
Colombia	1876*	1990	1971	n/a
Comoros	1921*	1999	1980	n/a
Congo, Dem. Rep.	1892*	2016	2004	n/a
Congo, Rep.	1930*	1974	1970	n/a
Costa Rica	1878*	1982	1958	2008
Cote d'Ivoire	1927*	1981	1963	n/a
Croatia	n/a	n/a	n/a	2002
Cuba	1902*	1946	1970	1981
Cyprus	1922	1955	1945	2010
Czechoslovakia	1867	1951	1834	2000
Denmark	1834	1943	1886	1982
Djibouti	1935*	1979	1978	n/a
Dominica	1914*	1975	1969	1976
Dominican Republic	1903*	1981	1954	n/a
Ecuador	1885*	1992	1957	n/a
Egypt, Arab Rep.	1934	1997	1968	n/a
El Salvador	1877*	1996	1968	n/a
Equatorial Guinea	1947*	2009	1997	n/a
Eritrea	1914*	2015	1967	n/a
Estonia	n/a	n/a	n/a	2001
Ethiopia	1919*	2016	1992	n/a
Fiji	1866*	1976	1964	n/a
Finland	1866	1957	1862	1996
France	1740	1990	1763	1939
French Polynesia	1861*	1987	1956	n/a
Gabon	1961	1989	1990	n/a
Gambia, The	1955	1999	1981	n/a
Georgia	n/a	1967	n/a	2000
Germany	1880	1932	1880	1975

Calculated Transition Start and End Dates				
Country	CDR		CBR	
	Start	End	Start	End
Ghana	1881*	1996	1967	n/a
Greece	1916	1955	1930	1994
Grenada	1883*	1973	1957	2004
Guam	1946*	1950	1963	n/a
Guatemala	1917	1997	1971	n/a
Guinea	1941*	2014	1990	n/a
Guinea-Bissau	1923*	2012	1991	n/a
Guyana (British Guiana)	1919	1962	1971	n/a
Haiti	1922*	2004	1983	n/a
Honduras	1913*	1992	1971	n/a
Hong Kong SAR, China	1941	1947	1960	1989
Hungary	1875	1943	1886	1966
Iceland	n/a	2006	1963	n/a
India	1917	2002	1982	n/a
Indonesia	1928*	1983	1959	n/a
Iran, Islamic Rep.	1927*	1997	1984	1999
Iraq	n/a	1992	n/a	n/a
Ireland	1899	2014	1942	1999
Israel	n/a	1945	n/a	n/a
Italy	1874	1955	1885	1992
Jamaica	1920	1965	1965	n/a
Japan	1945	1951	1935	1993
Jordan	1922*	1980	1964	n/a
Kazakhstan	n/a	1971	n/a	1996
Kenya	1914*	1983	1975	n/a
Kiribati	1910*	1996	1962	n/a
Korea, Dem. Rep.	1950*	1969	1970	1980
Korea, Rep.	1947*	1970	1958	1996
Kuwait	n/a	1985	1968	n/a
Kyrgyz Republic	n/a	1992	n/a	n/a
Lao PDR	1915*	2012	1988	n/a
Latvia	n/a	n/a	n/a	2002
Lebanon	n/a	1972	n/a	2008
Lesotho	1924*	1981	1974	n/a

Calculated Transition Start and End Dates				
Country	CDR		CBR	
	Start	End	Start	End
Liberia	1925*	2016	1982	n/a
Libya	1930*	1983	1967	n/a
Lithuania	n/a	n/a	n/a	2004
Luxembourg	n/a	2016	n/a	1978
Macao SAR, China	n/a	1970	n/a	1969
Macedonia, FYR	n/a	1967	n/a	2005
Madagascar	1916*	2012	1978	n/a
Malawi	1912*	2016	1981	n/a
Malaysia	1908*	1975	1958	n/a
Maldives	1936*	2000	1986	2001
Mali	1963	2014	2003	n/a
Malta	n/a	2000	n/a	2001
Mauritania	1916*	1989	1962	n/a
Mauritius	1930	1965	1958	2009
Mexico	1905	1982	1971	n/a
Micronesia, Fed. Sts.	n/a	1986	1971	n/a
Moldova	n/a	1963	n/a	2007
Mongolia	1895*	2002	1965	n/a
Morocco	1905*	1993	1958	n/a
Mozambique	1924*	2016	1977	n/a
Myanmar	1925*	1990	1961	n/a
Namibia	1926*	1982	1977	n/a
Nepal	1946*	2004	1984	n/a
Netherlands	1869	1932	1883	1995
New Caledonia	1861*	1992	1968	2008
New Zealand	n/a	2016	1870	1929
Nicaragua	1900*	1996	1973	n/a
Niger	1917*	2016	1987	n/a
Nigeria	1897*	n/a	1978	n/a
Norway	1735*	1954	1879	1980
Oman	1934*	1991	1978	n/a
Pakistan	1918*	1994	1980	n/a
Panama	1859*	1982	1966	n/a
Papua New Guinea	1938*	1986	1967	n/a

Calculated Transition Start and End Dates				
Country	CDR		CBR	
	Start	End	Start	End
Paraguay	n/a	1994	1950	n/a
Peru	1921*	1989	1962	n/a
Philippines	1894*	1981	1985	n/a
Poland	n/a	1957	n/a	2004
Portugal	1919	1959	1925	2009
Puerto Rico	1905*	1961	1947	2008
Qatar	n/a	1970	n/a	2013
Romania	1902	1962	1903	1998
Russian Federation	1891	1951	1900	1990
Rwanda	1881*	n/a	1984	n/a
St. Lucia	1899*	1978	1969	2010
St. Vincent and the Grenadines	1884*	1977	1961	2002
Samoa	n/a	1992	n/a	n/a
Saudi Arabia	1932*	1988	1974	n/a
Senegal	1931*	2001	1972	n/a
Serbia (Yugoslavia from 1900)	1875	1958	1920	1998
Seychelles	1874*	1980	1965	2001
Sierra Leone	1956	n/a	1997	n/a
Singapore	1910	1961	1959	1981
Slovenia	n/a	2011	n/a	1998
Solomon Islands	1861*	2014	1979	n/a
Somalia	1915*	2016	2004	n/a
South Africa	n/a	1972	n/a	n/a
Spain	1890	1960	1890	1999
Sri Lanka	1935	1962	1962	n/a
Sudan	1862*	2010	1974	n/a
Suriname	n/a	1985	1963	n/a
Swaziland	1922*	1982	1978	n/a
Sweden	1710	1958	1854	1969
Switzerland	n/a	1953	n/a	1996
Syrian Arab Republic	1915*	1985	1975	n/a
Taiwan	1904*	1966	1955	n/a
Tajikistan	n/a	2012	1962	n/a
Tanzania	1870*	2016	1966	n/a

Calculated Transition Start and End Dates				
Country	CDR		CBR	
	Start	End	Start	End
Thailand	1902*	1979	1959	1999
Togo	1928*	1987	1975	n/a
Tonga	n/a	1974	1963	n/a
Trinidad and Tobago	1897	1966	1961	2002
Tunisia	1881*	1999	1975	1999
Turkey	1927	1990	1958	2006
Turkmenistan	1869*	1992	1960	n/a
Uganda	n/a	2016	2001	n/a
Ukraine	n/a	n/a	n/a	1999
United Arab Emirates	n/a	1977	n/a	2010
United Kingdom	1794	1958	1885	1937
United States	1700*	1954	1803	1980
Uruguay	n/a	1939	n/a	1941
Uzbekistan	1861*	1995	1960	n/a
Vanuatu	n/a	1998	n/a	n/a
Venezuela, RB	1915	1975	1973	n/a
Vietnam	1925*	1981	1962	2005
Yemen, Rep.	1938*	1996	1986	n/a
Zambia	n/a	2016	1971	n/a
Zimbabwe	1925*	1968	1956	n/a

## **B Auxiliary Rules for Model Selection**

### **B.1 Auxiliary Rules of Transition Starts**

A statistically-detected Crude Death Rate transition start date is removed, moving from Case I to Case II, or Case III to Case IV, if one or more of the following conditions holds:

1. Estimated initial CDR level of less than 25, less than 20 years after the start of the series.
2. Estimated initial CDR level of less than 15, regardless of timing.
3. Estimated initial CDR level more than 20 points below the initial level of CBR, regardless of timing.

A Crude Death Rate transition start date is added, moving from Case II to Case I, or Case IV to Case III, if both of the following conditions holds:

1. Estimated initial CDR level greater than 35.
2. CDR start date has not been previously removed by the first set of rules.

A statistically-detected Crude Birth Rate transition start date is removed, moving from Case I to Case II, or Case III to Case IV, if one or more of the following conditions holds:

1. Estimated initial CBR level of less than 30, less than 20 years after the start of the series.
2. Estimated initial CBR level of less than 20, regardless of timing.

A Crude Birth Rate transition start date is added, moving from Case II to Case I, or Case IV to Case III, if both of the following conditions holds:

1. Estimated initial CBR level greater than 50.
2. CBR start date has not been previously removed by the first set of rules.

### **B.2 Auxiliary Rules of Transition Ends**

A statistically-detected Crude Death Rate transition end date is removed, moving from Case I to Case III, or Case II to Case IV, if one or more of the following conditions holds:

1. Estimated final CDR level of greater than 20, less than 20 years after the start of the series.
2. Estimated initial CDR level greater than 25, regardless of timing.

A Crude Death Rate transition end date is added, moving from Case III to Case I, or Case IV to Case II, if both of the following conditions holds:

1. Estimated final CDR level less than 12.
2. CDR end date has not been previously removed by the first set of rules.

A statistically-detected Crude Birth Rate transition start date is removed, moving from Case I to Case III, or Case II to Case IV, if one or more of the following conditions holds:

1. Estimated initial CBR level of greater than 20, less than 20 years after the start of the series.
2. Estimated initial CBR level of greater than 25, regardless of timing.

A Crude Birth Rate transition start date is added, moving from Case III to Case I, or Case IV to Case II, if both of the following conditions holds:

1. Estimated final CBR less than 12.
2. CBR end date has not been previously removed by the first set of rules.

## **C Extension of GDP per capita data**

Recall that the main source for GDP per capita data that we use is the 2018 version of Maddison's database. While this database provides us with estimates for some countries going as far back as the year 1 CE, the time series for most countries does not start until the early 19th century or later, which is after many countries entered the CBR and CDR transitions.

To allow the construction of a balanced panel for the Logit analysis in section 5, we make a small number of conservative imputations of GDP per capita values for the year 1500. The set of countries in the Maddison database can be divided into four categories:

1. Countries that have a GDP per capita value for the year 1500.
2. Countries that do not have a GDP per capita value for the year 1500, but which have some value given between the years 1 and 1650.
3. Countries that do not have any GDP per capita value between the years 1 and 1650, but which have a value given between 1650 and 1900, which is not greater than \$1,176.
4. All other countries.

There are 11 countries in Category 1: for these, our work has been done for us. There are also 11 countries in Category 2. For these countries, we impute for the year 1500 the value of GDP per capita for the closest year prior to 1650. In doing so, we are taking advantage of the historical consensus that GDP per capita changed very slowly and exhibited close to zero long-run growth during the pre-modern era.

Category 3 is comprised of 26 countries. These countries have some data available for GDP per capita prior to the 20th century. Furthermore, based on this data, they were not at this point any richer than was England in the 13th century—the mean GDP per capita that the Maddison database gives for England from 1262-1312 is \$1,176. We believe that there can be little harm in assuming that this set of countries was in the pre-modern regime of (a lack of) economic growth, and that their GDP per capita was the same in 1500 as it was in the first year we observe it. Therefore, for these countries we impute the earliest available value for GDP per capita to the year 1500.

Categories 1 through 3 are comprised of 48 countries total. The remaining 138 countries in our dataset belong to Category 4. Some of these countries have estimates of GDP per capita estimates dating back to the 18th or 19th centuries, but these estimates are too high for us to safely presume that they predate the advent of modern economic growth. Some countries do not have any data for GDP per capita until well into the 20th century. For these countries, even if they appear quite poor during the first year of observation, we do not feel comfortable projecting their initial first GDP per capita observation all the way back from, say, 1950 or 1975 to the year 1500.

## D Historical Estimates of World Vital Statistics

We construct world average crude birth rates and crude death rates for the year 1600 through the year 2016 using two sources of information:

- Data on birth rates and death rates by country from the various sources detailed in [Section 3.1](#)
- Data on population by country from the Maddison 2018 database ([Bolt, Inklaar, de Jong, and van Zanden, 2018](#)).

For the world average birth rate, we then proceed in three steps.

1. First, we linearly interpolate gaps in birth rate and population data for each country
2. Then, for each of the 152 countries for which we observe the start of the fertility transition, we project CBR backwards from the start of the data to 1600 by setting it equal to its pre-transition mean.

3. Finally, we calculate the world average crude birth rate for each year as the population-weighted average of all countries that have both population data and an observation, an interpolated value, or a backward-projected value for the CBR in that year.

Following the exact same process for crude death rates as we did for crude birth rates would lead to an implied rate of pre-modern world population growth that is much higher than all available historical estimates. The reason for this is that following the exact same process would project rates of natural increase from the start of the data for each country back into history, when all available evidence indicates that rates of natural increase were in fact much lower. To maintain consistency with the available data on pre-modern population growth, we follow a slightly modified process for crude death rates, described below in five steps.

1. First, we linearly interpolate gaps in the death rate and population data for each country
2. Then, for each of the 44 countries for which we observe the start of the mortality transition, we project CDR backwards from the start of the data to 1600 by assuming that it is equal to the CBR minus the annual population growth rate implied by the population data.
3. Then, for the 93 countries for which we do not observe the start of the mortality transition but which for which we are able to impute a transition start date using the method described in section 3.2, we project CDR backwards from the start of the data until the imputed start of the CDR transition by assuming it is equal to transition mean.
4. Then, for each of these 93 countries, we project CDR backwards from the imputed transition start date to 1600, by assuming that it is equal to the CBR minus the annual population growth rate.
5. Finally, we calculate the world average crude birth rate for each year as the population-weighted average of all countries that have both population data and an observation, an interpolated value, or a backward-projected value for the CDR in that year.

Figure 26 shows the results of these calculations, and combines them with post-2016 projections from the United Nations (United Nations, 2017). Looking at the period from 1850 to 1900, the lower volatility of these rates in comparison to the series for individual countries (see Figure 4) can partly be interpreted as the result of local shocks in different parts of the world canceling each other out. During the 20th century the world was becoming more and more connected, and shocks more correlated. We can clearly see the effects of the global influenza pandemic of 1918, and the global baby boom of the 1950s and 60s. Prior to 1850, it is less clear how we should interpret the relative “smoothness” of the rates shown on the graph. The farther we go back in time, the fewer countries have “live” data available—so some part of this

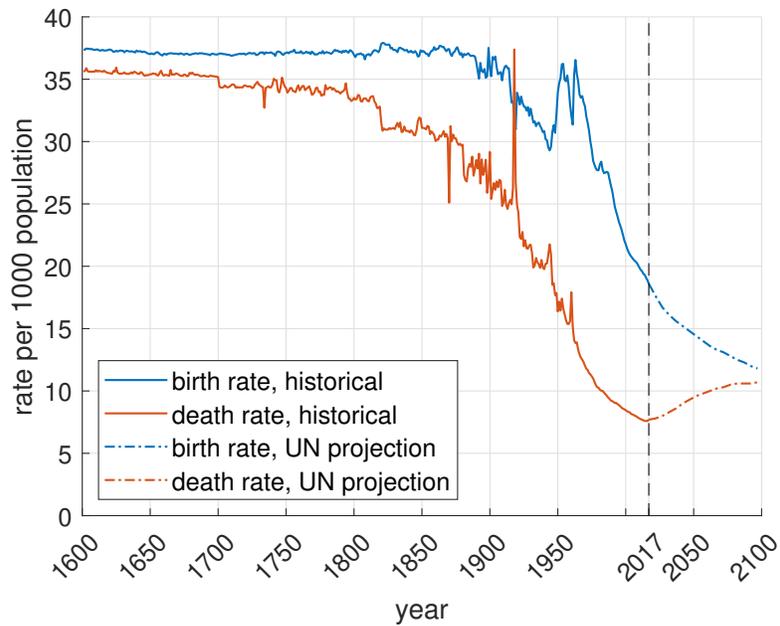


Figure 26: World CBR and CDR, 1600-2100

smoothness must be due to an increasing share of back-projected pre-transition means being included in the average.

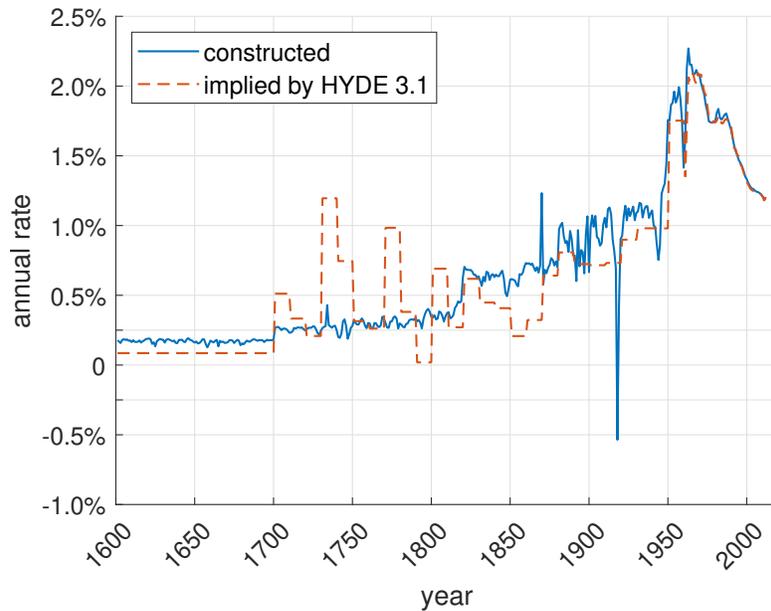


Figure 27: World population growth, comparison

The world average rate of population growth is calculated as the difference between births and deaths—as there is no space travel yet, on a world level, the rate of natural increase equals the population growth rate. The total number of annual births is calculated by multiplying the world average crude birth rate by the total world population, taken from the HYDE 3.1

database (Klein Goldewijk, Beusen, van Drecht, and de Vos, 2011). Figure 27 compares the constructed annual population growth rates to those implied by the world population data in the HYDE 3.1 database.

## E An empirical analysis of CDR transitions

Table A1: GDPpc and CDR transition, Logit results

Variable	Estimates
Cons	17.88 (65.78)
lnGDPPC	-8.88 (17.33)
lnGDPPC <sup>2</sup>	0.76 (1.14)
LLn	-113.7
Pseudo- $R^2$	0.091
N	6901

Table A1 reports the Logit estimation for CDR when the only explanatory variable is log GDP per capita. As shown in Figure 28, this specification replicates well the distribution of log GDP per capita at the start of the CDR transition. This specification does not perform well, however, in replicating the distribution of CDR transition starts over time or in predicting transition start dates for individual countries, as seen in Figures 29 and 30.

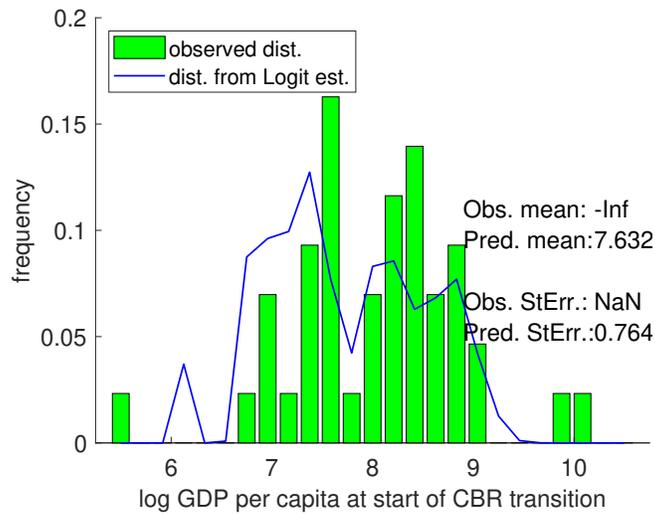


Figure 28: Distribution of log GDPpc at the start of the CDR transitions

Figure 29: Within Sample Predictions

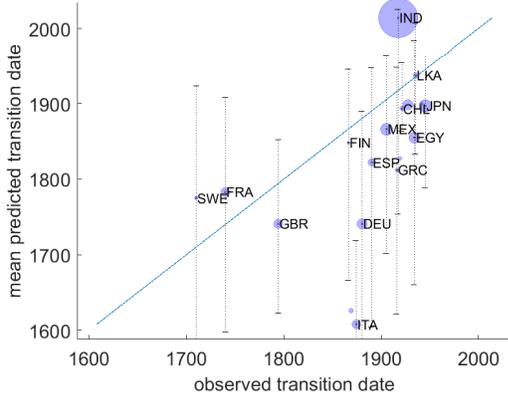
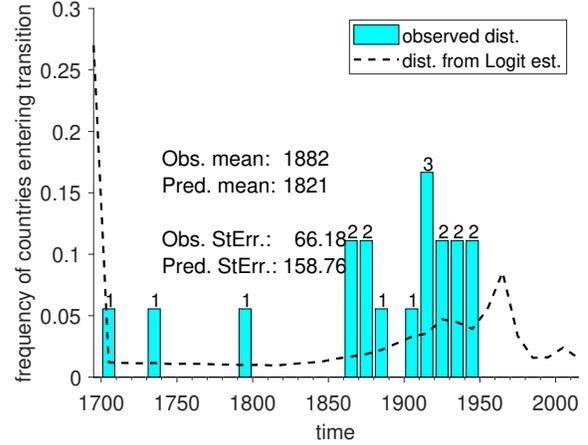


Figure 30: Distribution of Transition Dates



## E.1 Demographic contagion for CDR

Table A2 shows the results of the Logit regression described in Section 5 for CDR. Specification (1) shows the results of the regression without including any inter-country influence. Specification (2) adds a global count of the number of countries that have begun the transition, and specification (3) adds some curvature to that sum, which is still global. The estimated value of  $\psi$ , being less than 1, implies that there are diminishing returns—the more countries have already entered the transition, the smaller the effect of each additional country on other countries’ odds of entering the transition. Specifications (4) through (11) weight the influence of one transitioned country on other countries according to the inverse distance between them, as determined by various measures of distance. When included by themselves, all 4 measures of distance (geographic, linguistic, religious and legal) have highly significant estimated coefficients, with geographic distance having somewhat more explanatory power (as reflected in the log likelihood sum) than the others. Religious distance has the wrong sign, which means that it is probably correlated with some excluded factor and, thus, the coefficient does not reflect the real effect of religious distance. Specifications (9), (10), and (11) include more than one measure of distance simultaneously. Geographic distance retains a significant coefficient in all of these specifications, while linguistic and legal distance maintain positive, but not quite statistically significant point estimates.

In Figure 13, we look at the access to transitions measure implied by specification 11 (the distributions displayed in all of these figures are smoothed using a Gaussian kernel). Using the estimated parameters, access is calculated as

$$\mathcal{A}_{it} \equiv \left[ \sum_{j=1}^N \exp[\mathcal{D}_{ij} + 0.16 \cdot \text{lp}2_{ij} + 0.04 \cdot \text{cml}_{ij}] \mathcal{I}_{j,t-1} \right]^{0.45},$$

Table A2: Determinants of the start of the CDR transition

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
cons	17.88 (65.78)	-8.18 (64.57)	8.16 (62.86)	31.74 (64.18)	-9.60 (68.99)	19.01 (63.24)	8.45 (62.94)	20.71 (63.59)	-9.36 (75.66)
lnGDPPC	-0.89 (1.73)	-0.09 (1.70)	-0.55 (1.66)	-11.43 (16.90)	-0.22 (18.09)	-0.82 (1.66)	-5.64 (16.60)	-8.67 (16.72)	-0.09 (19.89)
lnGDPPC <sup>2</sup>	0.01 (0.01)	0.00 (0.01)	0.00 (0.01)	0.81 (1.11)	0.06 (1.18)	0.06 (0.11)	0.46 (1.09)	0.64 (1.10)	0.04 (1.30)
access		0.13 (0.02)	0.96 (0.77)	7.08 (2.19)	2.75 (0.54)	2.80 (0.69)	1.63 (0.21)	1.61 (0.18)	0.01 (0.03)
geo dist.				4.53 (0.93)					
< 800km					1.80 (0.23)				2.10 (0.00)
800-2000km					0.96 (0.25)				0.98 (0.00)
ling. dist						2.69 (0.22)			-6.30 (0.03)
relig dist							1.40 (0.38)		
legal dist								1.48 (0.43)	1.29 (0.00)
$\psi$ , curv.			0.47 (0.18)	0.65 (0.46)	0.75 (0.18)	0.56 (0.16)	0.48 (0.01)	0.52 (0.04)	1.14 (0.00)
LLn	-113.7	-94.9	-93.4	-89.6	-86.7	-92.6	-92.4	-91.3	-82.0
Pseudo- $R^2$	0.091	0.241	0.253	0.283	0.306	0.260	0.261	0.270	0.344
N. Obs.	6901	6901	6901	6901	6901	6901	6901	6901	6901

**Note:** Standard errors of the estimated coefficients are given in parentheses.

where

$$\mathcal{D}_{ij} \equiv 2.25 \cdot \mathbf{1}\{\text{ldi}_{ij} < \ln 500\} + 1.46 \cdot \mathbf{1}\{\ln 500 \leq \text{ldi}_{ij} < \ln 1000\} + 0.56 \cdot \mathbf{1}\{\ln 1000 \leq \text{ldi}_{ij} < \ln 2000\}.$$

The top left panel of Figure 31 shows the distribution of this measure at different points in time. Not surprisingly, as more countries transition, this distribution moves steadily to the right. The top right panel of Figure 31 plots the transition probabilities implied if each country is assigned its actual access to CDR transitions value and GDP per capita equal to \$2000. Here we can see that in 1850 and 1900 “Access to CDR transitions” in the great majority of countries was such that their probability of transition at \$2000 GDP per capita would have been relatively small. In 1950 and the year 2000, the distributions shift outward somewhat. In each of these two years, there are still some countries that would have zero probability of transition at \$2000 GDP per capita, and the majority of countries have less than 20% yearly probability of transition at this income level. would be 10%.

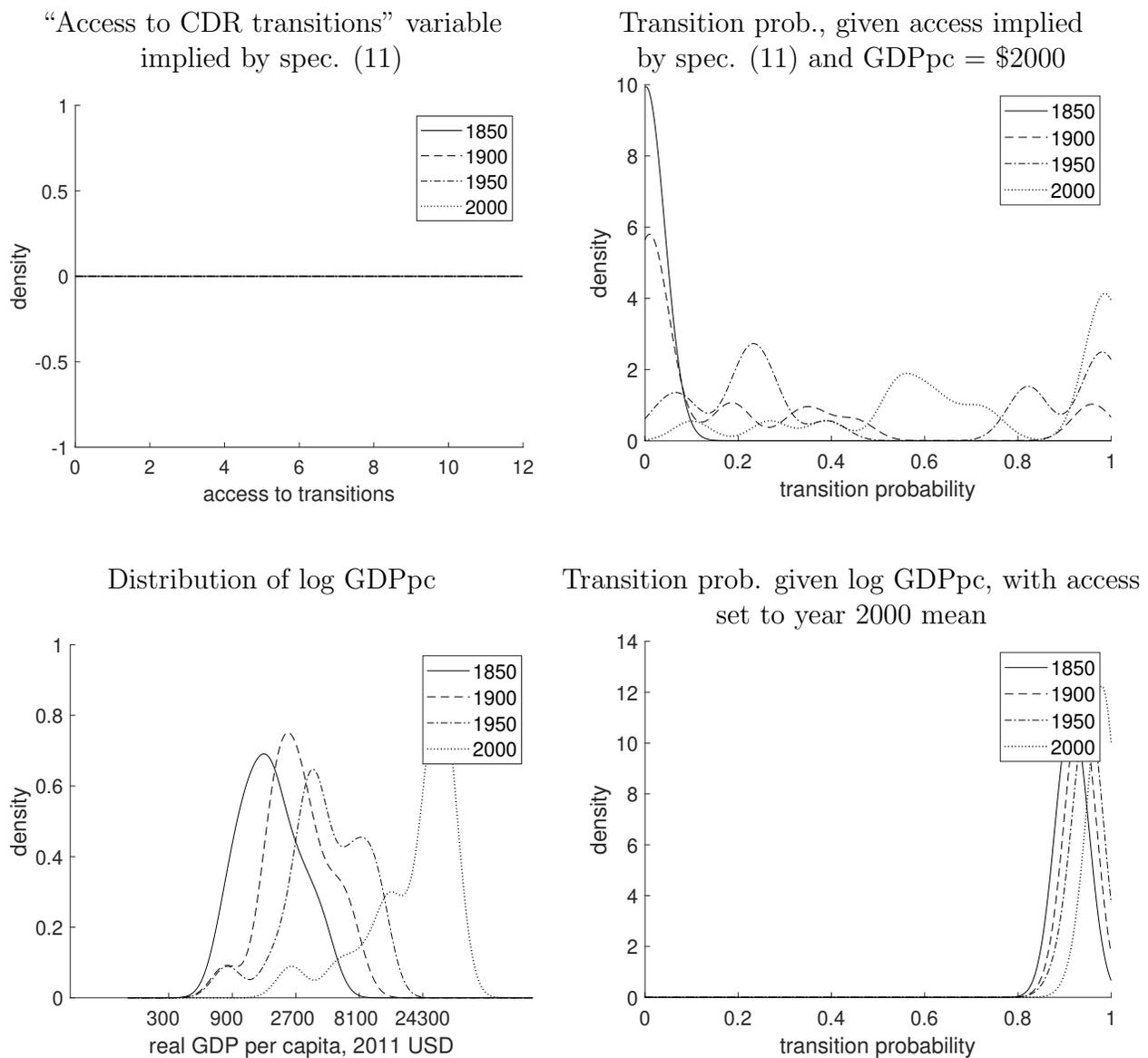


Figure 31: Demographic contagion.

The bottom left panel of Figure 31 shows the evolution of the distribution of GDP per capita over time. This distribution shifts right as time passes and more countries enjoy higher levels of GDP per capita. The bottom right panel of Figure 31 shows the distribution of the probability of CDR transition, given the observed GDP per capita for each country, assuming they have the mean level of “Access to CDR transitions” existing in the year 2000. This panel demonstrates the importance of the complementarity between a country’s level of development and the influence of its neighbors. In 1850, even countries with relatively high log GDP per capita had a low transition probability. In comparison, by 2000, a country with the relatively low level of GDP per capita (\$2000) has a greater than 40% probability of starting the CDR transition if enough of their neighbors started before them.