Abstract

In this paper I present a new method to identify and estimate the strength of social spillovers in the classroom and the distribution of teacher and student effects. The identification depends on the assumptions of double randomization of teacher and students to classrooms and the linear in means equation of test scores. The linear independent factor representation of test scores allows one to obtain more efficient estimates of the social multiplier by combining all the joint moments of different orders. I also present a theoretical model of social interactions in the classroom that yields the linear in means equation for test scores. In this model, the teacher and students play a game in which they choose how much effort to exert. The method I provide allows the estimation of more features of the distribution of teacher and student effects than the mean and variance. Moreover, it becomes straightforward to accommodate class size heteroskedastic teacher and student effects. For the estimation, I use a minimum distance procedure that combines the information coming from different moments. Using the Tennessee Project STAR dataset, I find sizeable spillovers in the classroom. Moreover, the distributions of teacher and student abilities seem to depart from the usual normality assumption, and the student distribution exhibits a high degree of heteroskedasticity in class size. Based on these estimates, I perform several counterfactual social planning experiments, comparing who are the losers and winners under different assignment rules. Assignment of good teachers to large classrooms increases the average test scores, with students in the left tail of the distribution benefiting more than the rest. Assignment of good students to small classrooms increases the test scores of students in the right tail of the distribution, while decreasing test scores of students in the left tail of the distribution, with an overall increase in mean test scores. Mixing good and bad students together results in a small effect on mean test scores, but reduces inequality.

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1 Introduction

This paper discusses the problem of identification and estimation of spillovers in the context of the classroom. This is a somewhat unique framework as it examines the interactions among students, and between students and the teacher. The social interactions between all these agents determine the test scores obtained by the students at the end of the year. It is an empirical fact that there are persistent differences in mean test scores across classes (Hanushek (1971), Rivkin et al. (2005)). A possible explanation for this fact is that there is variation in teacher quality to the benefit or detriment of all students in the classroom. Another possibility is the presence of spillovers at the student level, which lead to a virtuous circle by which having high-achieving peers increases one’s own achievement.

Manski’s (1993) seminal work described the potential estimation problems in this setting. He made the distinction between endogenous effects (the behavior of the individual depends on the behavior of the group), contextual effects (the behavior of the individual depends on the characteristics of the group) and correlated effects (the behavior of the individual is similar to that of his peers because they have similar unobserved characteristics). He also coined the term reflection problem, which means that we do not know whether the behavior of an individual changes because of a change in the behavior of the group, or the other way around.

In this paper I provide some microfoundations to social interactions inside the classroom. In the model I present, the teacher and students play a game in which they decide how much effort to exert, and students’ test scores are jointly determined by these effort choices. Students test scores are determined by the ability of the student, the quality of the teacher, and the student and teacher levels of effort. Students care about their own test scores, whereas teachers care about the test scores of all their students. Both students and teachers find it costly to exert effort. The optimal choice of the teacher and students’ effort creates the existence of endogenous spillovers in the classroom. In this game, both the teacher and students are heterogeneous. Students have different levels of ability, which affects their effort productivity. Quality of the teacher also affects their students’ productivity, and different teachers have different quality levels. Moreover, the teacher’s quality and the students’ abilities are allowed to be different in classrooms of different size. If teachers or students behave differently in small or large classrooms, then it is possible that class size has an impact on test scores.

The solution of the model leads to the linear in means equation. The test score of a student has a linear factor representation that depends on the teacher’s quality and the abilities of both himself and the other students. The equation in levels, however, is not enough to identify the magnitude of the spillovers. Because of the interactions among the students and with their teacher, the test scores of students in the same classroom are not independent of each other. Rather, their test scores have a correlation structure that is exploited for the identification of the social spillovers. Thus, their covariances and joint higher order moments allow us to get some restrictions on the strength of the spillovers.

In order to identify the social spillovers, conditional double randomization is required. This assumption implies that teachers and students are randomly assigned into classes, conditional on class size. In other
words, for a given level of enrollment in a school, the principal would first decide the size of each classroom and then teachers would be randomly matched to these classrooms and students would be randomly sorted into them. This double randomization, together with the linear in means equation of test scores, allows us to write individual test scores as the sum of independent factors. Using this independence assumption, I am able to identify the social multiplier by exploiting the covariance structure among students’ test scores and other higher order moments. Moreover, teacher’s quality and student’s ability can vary if they are in classrooms of different sizes. To address this issue, I propose three different models for the distributions of teacher and student effects: homoskedastic effects, heteroskedastic effects in class type (small and large classrooms), and a random coefficients model in class size.

By using moments of different order, I am able to recover more features of the distributions of teacher and student effects than the mean and the variance. These features provide a more informative description of these distributions. In the literature of economics of education, teacher effects are often assumed to be normally distributed. A departure from this assumption is likely to have first order implications on any policy analysis. Moreover, higher order moments can also provide overidentifying restrictions for the social multiplier, resulting in an increase in the efficiency of the estimation of this parameter.

Combining all the joint moments of different orders, I use a minimum distance estimator that gives us estimates of the strength of the student interactions, as well as several moments of the distributions of teacher and student’s effects. By allowing for heteroskedastic effects at the class size level, I am able to better assess the effect of class size on test scores. Moreover, the estimator accommodates missing test scores in a simple way that maintains the covariance and higher order moment restrictions among observed test scores. This avoids the necessity of adding correction terms to increase the observed variances of the observed test scores.

The dataset used in this paper is the Tennessee project STAR. This dataset satisfies the assumptions made in the identification section that allow me to estimate the strength of social spillovers in kindergarten. The results show the existence of strong spillovers. The estimate of the social multiplier is around 1.5, which means that increasing the average ability of the students in a classroom would increase the average test scores by 50% more than the compositional increase. Moreover, teachers also have a large effect, and being assigned a teacher one standard deviation above the previous one would result in an increase of test scores between 0.11 and 0.15 standard deviations. Finally, increasing the average ability of the classmates of a student by one standard deviation results in a mean increase of test scores of around 0.45 standard deviations.

The results indicate that the distributions of teacher quality and student ability depart from the usual normal assumption. The distribution of teacher effects is slightly skewed and platykurtic, i.e. its tails are thinner than the normal distribution. The distribution of student effects is skewed to the left and leptokurtic. Moreover, it exhibits a high degree of heteroskedasticity, with classrooms of smaller

\[ \text{Notice that since the comonotonicity assumption does not hold in this framework, quantile regression would not yield consistent estimates.} \]
sizes having a larger variance of student effects. This departure from normality casts some doubts on
the usual methods to correct for the estimation error in the teacher value-added literature. Moreover,
it would also have an impact on the distribution of test scores whenever there is sorting of students and
matching of teachers.

Using these estimates I conduct several counterfactual social planning experiments. Some of these
counterfactuals consist in changing the assignment rule of students and teachers to classrooms of different
size. The teacher and student effects are drawn from a Skewed Exponential Power distribution\(^2\), whose
parameters are fitted to match the estimated moments of student and teacher effects. When good
teachers are assigned to large classrooms, the average test scores increase. Moreover, it reduces inequality
in the distribution of test scores, reducing the gap between the 90th percentile and the 10th percentile.
Positive assortative matching of students increases the test scores of students in the right tail of the
distribution, but at the cost of reducing the test scores of those in the left tail. Assigning good students
to small classrooms increases the mean test scores, suggesting that this policy has an efficiency-equality
tradeoff. Negative assortative matching, \(i.e.\) perfectly mixing good and bad students has a small effect
on mean test scores, while at the same time decreasing the level of inequality. Finally, I also consider the
problem of choosing the optimal class size distribution under the assumption that the principal knows
the quality of the teachers in his school but has no information on the abilities of the students. Given
that class size has a negative impact on test scores but teacher’s quality is a public good for all the
students in the classroom, there is a tradeoff between assigning the same number of students to each
teacher and assigning many students to the best teachers. As a result, the optimal class size distribution
depends on the distribution of teacher’s quality.

1.1 Literature review

This paper is related to the literature of social spillovers inside groups, which focuses on the identification
and estimation of the effect that an individual has on other individuals in the same group. In this
literature, groups are assumed to be independent units of analysis, and it is assumed that agents that
belong to different groups do not interact among them. One way to approach the identification of
these spillovers is by using excess variance analysis. Nye et al. (2004) and Graham (2008) used different
variance analyses to identify spillovers in the classroom using the Tennessee STAR dataset. These papers
differ from the work I present here in several dimensions. First, instead of using an estimator based on
the variances at different levels\(^3\), the estimator presented here takes advantage of the independent factor
structure that uses information coming from all of the covariances. Second, it considers identification
and estimation using higher order moments, which gives several overidentifying restrictions for the social
multiplier. Third, the framework presented here allows the moments of the distributions of both teacher

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\(^2\)This is a univariate distribution that depends on four parameters and flexibly accomodates moments of order 1 to 4. A particular case of this distribution is the normal distribution.

\(^3\)Nye et al. (2004) used the between school, between teacher-within school and within teacher variances, whereas Graham (2008) based his estimator on the between and within class variances.
and student effects to vary with class size at the same time. Fourth, it addresses the social planner problem and has explicit policy implications on the effects that sorting and determining the distribution of class sizes affects the distribution of test scores.

Another way to identify spillovers in the classroom is by having heterogeneous reference groups\(^4\). Calvó-Armengol et al. (2006), Bramoulle et al. (2009), De Giorgi and Pellizzari (2010, 2012), Arcidiacono et al. (2012), and Boucher et al. (2012), all took advantage of this to avoid the reflection problem. The source of identification here is not the usage of variances and higher order moments, but the partial overlap between the reference groups of each individual, which allows us to identify the strength of the interactions by using only the equation in levels. Lee (2007) formalized this in econometric terms for the case in which peer effects come from the exclusive mean for peers\(^5\). This method has the potential drawbacks that the identification requires variation in group size and it is weak if group sizes are large. Bramoulle et al. (2009) extend this framework and consider general networks that have some overlap, indicating which types of networks allow the identification of the social spillovers\(^6\). The identification results here do not require the latter, and instead the inclusive mean can be used, i.e. the mean of peer characteristics includes the self characteristic of the individual. Moreover, since I consider kindergarten students, it is reasonable to assume that students interact only with their classmates.

This paper is not the first one that presents a model for the existence of peer effects. Lazear (2001), Calvó-Armengol et al. (2006), Cabrales (2011) et al., and Todd and Wolpin (2012) are examples of papers that propose different models that incorporate peer effects. Todd and Wolpin’s (2012) model is similar to the one I present in this paper. They consider that test scores are determined by a coordination game in the classroom. In their model, the effort cost function is nonlinear, which leads to a multiplicity of equilibria in which agents decide whether to exert a positive (optimal) amount of effort or none at all. This model is much richer than the one I consider in this paper, and it also requires more data in order to be able to estimate the model’s parameters. Without such data it becomes impossible to estimate. Their estimation is based on maximum likelihood, which also requires knowledge of the distribution of the different unobservables. The requirements to identify and estimate the spillovers presented here are less than those of Todd and Wolpin (2012), since the only data needed are test scores and class sizes, and it is only required that the latent variables have a finite number of moments without imposing any parametric assumption. This is done at the cost of having a more simplified model that is not as rich in terms of coordination outcomes. In my model, the emphasis is the role of the teacher as the channel of peer effects, instead of the coordination role.

This paper also addresses the estimation of teacher effects. There is a very extensive literature on the estimation of value-added models\(^7\). This literature focuses on estimating individual teacher effects on

\(^4\)Reference groups are said to be heterogeneous if the set of peers who influence a student varies for students.

\(^5\)The mean of a variable is said to be exclusive if it includes the value of that variable of all the peers in a group, but it does not include the value of that variable of the individual.

\(^6\)In all cases the requirements are that the social network is known to the econometrician and that there is some degree of overlap between the networks of different individuals.

\(^7\)See, for example, Hanushek and Rivkin (2010).
the students’ gain in test scores from one year to the next. This setting requires multiple observations of the same teacher, which is the case if the teacher is observed teaching over several years or if he teaches several classes during a year. Such estimates suffer an estimation bias because of the incidental parameter problem, and some authors (Kane and Staiger (2008), Chetty et al. (2011) have used Morris (1983) method to correct for this bias. This method shrinks the estimates of the teacher effects, which yields the Best Linear Unbiased Predictor of the teacher’s impact on test scores. Moreover, if the distribution of teacher effects is normal, then it can also be interpreted as the Bayesian posterior mean of the teacher effect, but this may not be the case if we depart from this assumption. Rockoff (2004) also assumes normality of teacher effects to estimate its actual distribution. This paper’s framework does not exactly fit this kind of model, because I use cross sectional data instead of a panel, which means that there is only a measurement of students’ performance at the end of the year without any previous test scores. Moreover, the goal here is to estimate the distribution of teacher effects, not the individual effect of each teacher. Consistent estimation of different moments of the distribution of teacher effects does not require several observations of each teacher’s performance, and if the third and higher order moments reject the normality assumption of teacher effects, they provide an argument against applying the aforementioned shrinkage to the teacher effects estimates.

Value-added models are likely to yield biased estimates of teacher effects under certain conditions. As Rothstein (2008) points out, “... each of the VAM’s exclusion restrictions is dramatically violated. In particular, these models indicate large "effects" of fifth grade teachers on fourth grade test score gains.” Rothstein (2009) also pointed out that if assignment of students and teachers is not random, then the estimates are prone to suffer from substantive bias. Despite this issue, Staiger and Rockoff (2010) suggest that the information that can be learned from teacher’s performance, if used to determine which teachers to hire and which teachers to fire by principals, can increase test scores of students by a magnitude comparable to a reduction of class size. There is also recent literature on the long term impact of teachers, mostly regarding future labor market outcomes, like earnings or employment. Chetty et al. (2011a, 2011b) and Chamberlain (2013) are three prominent examples in the estimation of long term effects of teachers.

The identification and estimation strategies used in this paper are similar to those of Bonhomme and Robin (2009, 2010). They consider a framework in which a vector of variables observed by the econometrician depends linearly on a finite number of factors. Using variance and higher order cumulants restriction they are able to identify several moments of the distribution of the latent factors. Moreover, they also consider the identification through characteristic functions, which does not require imposing the existence of high order moments. The data I present here slightly departs from the assumptions they make. In particular, in our framework groups have different sizes, instead of having groups of a constant size $L$. Moreover, some of the observations are missing. These two problems can be overcome because the fact that several of the components are equally distributed, reducing the number of moments that need to be identified.
2 A model of social interactions in the classroom

The model is a simultaneous game of complete information in which both the teacher and the students observe the number of students in class, their individual ability and teacher’s quality. Agents are rational, in the sense that they maximize their utility function. Students utility function depends positively on their own test scores and negatively on their cost function. Teachers utility function depends positively on the test scores of all the students in their classroom and negatively on their cost function. The cost function is different for students and teachers, but it is homogeneous for each type, and it depends on individual effort. The economic rationale for these assumptions is that teachers and students interact during the whole year, so they get to know each other. Moreover, all agents put effort continuously, since teachers have to prepare for every lecture and students have to work during the whole term.

Assume that individual test scores are determined according to the following Cobb-Douglas production function

\[ y_{ic} = \exp(\zeta_{tc} + \xi_{ic}) e_{tc}^{\phi} e_{ic}^{\beta} \]  

That is, student \( i \) in class \( c \)'s test score is a function that depends positively on teacher quality, \( \zeta_{tc} \), their own student ability, \( \xi_{ic} \), teacher effort and their own student effort. The returns to scale in effort do not depend on class size, but there are not necessarily constant returns to scale, \( \phi + \beta \neq 1 \) in general. However, I assume that \( \phi < 1 \) and \( \beta < 1 \). The implications of this assumption are that teacher and student effort are complements in the production function but their marginal returns are decreasing\(^8\).

The first component of the production function, \( \exp(\zeta_{tc} + \xi_{ic}) \) represents teacher’s quality and student’s ability. It is the way heterogeneity is introduced in this model\(^9\). In this model teacher’s effort and teacher’s quality are public goods, as the teacher affects all students equally. Teacher’s quality and student’s ability are allowed to depend on class size. Intuitively, both teachers and students can have a different level of productivity for different levels of class size. For example, some teachers can be more effective at teaching small classrooms than large classrooms, as the larger the classroom, the more opportunities for disruptions there are. Similarly, students can perform differently in classrooms of different sizes. In the most general formulation, there would be potential outcomes for each different class size, which are drawn from an unknown distribution, \( \zeta_{tc} \equiv \zeta_{tc}(N_c) \) and \( \xi_{ic} \equiv \xi_{ic}(N_c) \), i.e. it would be a random coefficients model with multiple dummy variables, one for each class size. It is possible that the distribution of potential outcomes varies for different values of class size. This would fundamentally affect the distribution of test scores, so it is important to know these distributions for the teacher and

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\(^8\)Mathematically, we have that \( \frac{\partial y_{ic}}{\partial e_{tc}} > 0 \), \( \frac{\partial y_{ic}}{\partial e_{ic}} > 0 \), \( \frac{\partial y_{ic}}{\partial \xi_{ic}} = 0 \), \( \frac{\partial^2 y_{ic}}{\partial e_{tc}^2} < 0 \), \( \frac{\partial^2 y_{ic}}{\partial e_{ic}^2} < 0 \) and \( \frac{\partial^2 y_{ic}}{\partial e_{tc} \partial e_{ic}} > 0 \).

\(^9\)Another similar way to introduce heterogeneity would be to have a homogeneous production function for all students and heterogeneous cost functions for teachers and students. The solution of the game would be very similar, although the interpretation would be different, since the parameters \( \zeta_{tc} \) and \( \xi_{ic} \) would have to be interpreted as teacher and students' cost of exerting effort.
student assignment problem. Moreover, this heterogeneity in teacher and student effects implies that the variance and higher order moments of test scores are a function of test scores. This fact needs to be taken into account to identify and consistently estimate the strength of the social spillovers, as well as the conditional distributions of teacher and student effects.

Let students’ utility function be linear in their test score. Students incur into some cost by exerting effort. This cost is homogeneous for all individuals and is increasing in effort.

$$u_i(y_{ic}, e_{ic}) = y_{ic} - e_{ic}^{\delta}$$  \hspace{1cm} (2)

where $y_{ic}$ is the test score of individual $i$ and $e_{ic}^{\delta}$ is their cost function. In order to have a convex maximization problem that yields a solution I impose $\delta > \frac{\beta}{1-\beta}$. Therefore, the marginal cost in effort increases faster than its marginal product. Now assume that teachers have the following utility function

$$u_c(y_{cg}, e_{tc}) = y_{cg} - e_{tc}$$  \hspace{1cm} (3)

That is, teachers utility is linear in the geometric mean of students’ grades, and they incur a cost that is also homogeneous for all teachers. Moreover, marginal cost is constant in effort. The use of the geometric mean of students’ grades is not the most common choice for a utility function. However, since the model is solved in logarithms, and the logarithm of the geometric mean of the test scores is the arithmetic mean of the logarithm of the test scores, using the geometric mean is convenient. This particular utility function allows to obtain closed form solutions for the best response functions and the optimal level of output.

The baseline model equations rule out the direct spillovers among students in the same classroom. The channel for the spillovers in this model is teacher’s effort. Given that agents behave rationally, teachers are going to put effort according to the effort choices and ability of all the students in their classroom. Since students optimal effort level is going to depend on teacher’s effort, it follows that students’ effort and test scores are going to be indirectly influenced by their peers’ effort and abilities. Therefore, teachers fulfills two roles in this model: they directly affect students test scores through their quality and effort, and they allow for the existence of peer effects through the effort they optimally exert. It is also relatively simple to generalize the production function such that it incorporates direct peer effects, although it requires a slight modification of the game. This is shown as an extension in section 8.1.

2.1 Solution of the Model

This model is solved using standard game theoretic arguments. Start by obtaining students’ optimal effort level, given their individual ability, teacher’s quality and conditioning on teacher’s effort level
\[ e^*_c(e_c) = \arg \max_e \exp(\zeta_{tc} + \xi_{ic}) e^{\phi} e^{\beta} - e^\delta \]

Taking the derivative with respect to \( e \), one gets the first order conditions for this problem. Notice that we are facing a coordination game, since there exist two possible Nash equilibria. In the first one, every student exerts no effort. To solve for the second Nash equilibrium, it is convenient to work with the logarithm of these \( foc \). After some algebra, we get

\[
\log(e_{tc}) = \frac{1}{\delta - \beta} \log \left( \frac{e^{\delta}}{\delta} \right) + \frac{1}{\delta - \beta} (\zeta_{tc} + \xi_{ic}) + \frac{\phi}{\delta - \beta} \log(e_{tc}) \tag{4}
\]

The best response function indicates that the optimal effort level of a student depends positively on teacher’s quality, student’s ability and teacher’s effort, which follows from the fact that teacher and student effort are complements in the test score production function. Notice, however, that other students’ effort level and ability do not affect the best response function of the student. This is because there are no direct spillovers among students. The best response function for the teacher is obtained after solving for the maximum in the following problem:

\[
e^*_t\left(\{e_{jc}\}_{j=1}^{N_c}\right) = \arg \max_e \exp(\zeta_{tc} + \bar{\xi}_c) e^{\phi} \Pi_{j=1}^{N_c} e^{\frac{\beta}{\phi} e_j_{jc}} - e
\]

Again, we take logs of the \( foc \) and solve for teacher’s log effort, obtaining

\[
\log(e_{tc}) = \frac{1}{1 - \phi} \log(\phi) + \frac{1}{1 - \phi} (\zeta_{tc} + \bar{\xi}_c) + \frac{\beta}{1 - \phi} \log(e_c) \tag{5}
\]

The best response function of teacher’s effort shows that they exert more effort the higher their quality, the higher the average ability of their students and the higher their effort. This best response function is the channel for the spillovers. Since the teacher cares for all their students, he exerts effort according to ability of all of them. Moreover, the teacher exerts more effort the more effort their students put, which implies that teacher’s effort is a public good from which all students benefit. Now combine the best response function of the teacher and all the students to obtain the optimal effort level for each individual, which are the actions taken in this Nash equilibrium

\[
\log(e^*_c) = \frac{\delta - \beta}{\delta(1 - \phi) - \beta} \log(\phi) + \frac{\beta}{\delta(1 - \phi) - \beta} \log \left( \frac{\beta}{\delta} \right) + \frac{\delta}{\delta(1 - \phi) - \beta} (\zeta_{tc} + \bar{\xi}_c) \tag{6}
\]
log \left( e_{ic}^* \right) = \frac{\phi}{\delta (1 - \phi) - \beta} \log(\phi) + \frac{1 - \phi}{\delta (1 - \phi) - \beta} \log \left( \frac{\beta}{\delta} \right) \\
+ \frac{1}{\delta (1 - \phi) - \beta} \xi_{ic} + \frac{\phi \delta}{(\delta (1 - \phi) - \beta) (\delta - \beta)} \xi_c + \frac{1}{\delta - \beta} \xi_{ic} \tag{7}

The optimal student effort levels already take into account the indirect spillovers that there are among them, and thus it depends on four different terms: a constant, teacher’s quality, the average ability of the students in the classroom and their own individual ability. Teacher’s optimal effort level is similar, and it depends on a constant, his own quality and the mean of students’ ability. Graphically, this can be seen in figure 1.

Figure 1: Best Response functions and Nash Equilibrium
The straight line represents the best response function of the student, and the dotted and slashed lines represent the best response function of the teacher for two levels of effort of the rest of students in the classroom. The Nash Equilibrium is the point at which they intersect. Both response functions are positively sloped, i.e. student and teacher effort are complements. However, notice that the slope is bigger for the student reaction function. This is because the teacher’s best response function depends linearly on the average of the effort of all his students. Thus, holding the effort of the rest of the students fixed, the amount of effort exerted by the teacher varies little in response to an increase in the effort of the student. If the rest of the students increase their effort, the best response function of the student remains the same, while the best response function of the teacher shifts to the right. In figure 1 this is depicted by moving from the dotted line to the dashed line. The student exerts more effort because the teacher increased effort, showing that the spillover is indirect and it operates through the teacher’s reaction function. Plugging the optimal effort levels into the production function, we obtain the individual test score in equilibrium

\[
\log\left(y_{ic}\right) = \zeta_{tc} + \xi_{ic} + \phi \log\left(e_{tc}^{*}\right) + \beta \log\left(e_{ic}^{*}\right) = \frac{\phi \delta}{\delta (1 - \phi) - \beta} \log \left(\phi\right) + \frac{\beta}{\delta (1 - \phi) - \beta} \log \left(\frac{\beta}{\delta}\right) + \frac{\delta}{\delta (1 - \phi) - \beta} \zeta_{tc} + \frac{\phi \delta^2}{\delta (1 - \phi) - \beta} (\delta - \beta) \zeta_{tc} + \frac{\delta}{\delta - \beta} \xi_{ic} \tag{8}
\]

The test score of student \(i\) in class \(c\) in equilibrium is determined in equation (8). It depends positively on teacher’s quality, \(\zeta_{tc}\), the average ability of the students in class \(c\), \(\xi_{c}\), and the own individual ability, \(\xi_{ic}\). This expression is long and not very convenient to work with. Moreover, as it is shown in the identification section, not all the primitive parameters of the model are identified. In particular, \((\beta, \phi, \delta)\) cannot be identified, and as a result the distributions of \(\zeta_{tc}\) and \(\xi_{ic}\) are identified up to scale. Therefore, it is convenient to rewrite equation 8 as

\[
\log\left(y_{ic}\right) = \alpha_{c} + (\gamma - 1) \zeta_{c} + \varepsilon_{ic} \tag{9}
\]

where

\[
\alpha_{c} \equiv \frac{\phi \delta}{\delta (1 - \phi) - \beta} \log \left(\phi\right) + \frac{\beta}{\delta (1 - \phi) - \beta} \log \left(\frac{\beta}{\delta}\right) + \frac{\delta}{\delta (1 - \phi) - \beta} \zeta_{tc}
\]

\[
\varepsilon_{ic} \equiv \frac{\delta}{\delta - \beta} \xi_{ic}
\]
\[
\gamma \equiv \frac{\delta - \beta}{\delta (1 - \phi) - \beta}
\]

That is, I redefine the teacher effect\(^{10}\) as the sum of the constant and teacher’s quality, scaled by \(\frac{\delta}{\delta (1 - \phi) - \beta}\); the student effect is redefined as the student ability, scaled by \(\frac{\delta}{\delta - \beta}\); and gamma is interpreted as the social multiplier, i.e. by how much the student test scores increase if we increase the average student effect by one unit. The latter variable was defined by Manski (1993) and it measures the strength of the social spillovers, which are generated by the endogenous effects. To see this, consider the case in which \(\gamma = 1\). This means that increasing mean student ability by one would lead to an increase in mean outcome of one. The whole effect is a composition effect. On the other hand, if \(\gamma > 1\), then it follows that an increase in mean student ability by one would lead to an increase in mean outcome larger than one. The reason for this is the existence of social interactions that create a virtuous circle, by which every student benefits from their peers, and hence the increase in mean outcome is due to both compositional reasons and positive spillovers\(^{11}\). By inspecting the expression of the social multiplier in terms of the model primitives, we can see that it is equal to one as long as \(\phi = 0\). This is the case in which teacher’s behavior plays no role, and the production function simplifies to \(y_{ic} = \exp(\zeta_{ic} + \xi_{ic}) e^{\beta_{ic}}\). This implies that teacher’s strategic choice of effort, which depends on all students’ abilities, has no effect on students’ outcomes and therefore students do not benefit from having better peers. Notice that even in this case students benefit from teacher’s quality, \(\zeta_{ic}\). If \(\phi < 1\), better peers have a positive spillover through the increase in teacher’s optimal effort.

2.2 Multiplicity of equilibria

In the previous section I noted that there are two Nash equilibria that solve the previous model. Therefore, one could think of this game as a coordination game. In the first equilibrium, all agents put no effort. In the second equilibrium all agents put the optimal level of effort given by equations 6 and 7. This paper does not attempt to capture this feature. Todd and Wolpin (2012) have a richer model whose main focus is the coordination game in the classroom. Their model also includes the equilibrium in which no agent puts effort, to which they refer as the trivial equilibrium. As in their paper, I rule out this equilibrium. One compelling reason for this is that if the model were correct, then in classes in which this equilibrium occurred, everyone would have a zero in their test score, which is not observed in the data. Therefore, I consider only the nontrivial equilibrium.

\(^{10}\)In this model it can be interpreted as a mixture of teacher and classroom effects, since it is assumed that teachers are always in the same classroom, making it impossible to distinguish between teacher specific effects and classroom specific effects.

\(^{11}\)This is a double edged sword, as decreasing peers quality leads to amplification in the decrease of their test scores.
3 Identification

In this section I propose a way to identify both the social multiplier $\gamma$ and several features of the distributions of teacher and student effects. A policy maker interested in maximizing some function of students’ test scores, would not only require knowledge of the social multiplier, but also of the distributions of teacher and student effects. The expected value and the variance of teacher’s quality and student’s ability are two moments that are interesting for the policy maker. If the distribution of teacher’s quality and student’s ability is not normal, then cumulants of order three and higher are different from zero. If that case, any counterfactual experiment that takes assumes normality yields inconsistent results. Since one of the goals of this paper is to do counterfactual analyses, it becomes crucial to identify as many features of the distributions of teacher’s quality and student’s ability as possible. In section 8.2 I present the identification results of their characteristic functions. Since there is a bijection between characteristic functions and probability density functions, it follows that the distribution of these effects can be identified under some conditions.

The model presented in section 2 accommodates any correlation among students abilities, teacher quality and class size, which can happen if there is sorting of students or teachers. For identification purposes this possibility is ruled out, and instead I limit the attention to the case in which there is double randomization.

Assumption 1. Conditional double randomization, i.e. $(\alpha_c, \{\varepsilon_{ic}\}_{i=1}^{N_c})$ are jointly independent given $N_c$.

Conditional double randomization means that conditional on class size, students are randomly sorted into classes, and teachers are randomly matched to classes and thus teacher and student effects are independent of each other. As a result, when doing variance or higher order moments analysis, the calculations simplify a lot, since all the cross terms vanish. This is a powerful identification assumption. Mathematically, for any three functions $f$, $g_1$ and $g_2$ such that $\forall N \mathbb{E}[f(\alpha_c) | N] < \infty$, $\mathbb{E}[g_1(\varepsilon_{ic}) | N] < \infty$ and $\mathbb{E}[g_2(\varepsilon_{ic}) | N] < \infty$, the following conditions hold:

$$\mathbb{E}[f(\alpha_c) g_1(\varepsilon_{ic}) | N] = \mathbb{E}[f(\alpha_c) | N] \mathbb{E}[g_1(\varepsilon_{ic}) | N]$$

$$\mathbb{E}[g_1(\varepsilon_{ic}) g_2(\varepsilon_{jc}) | N] = \mathbb{E}[g_1(\varepsilon_{ic}) | N] \mathbb{E}[g_2(\varepsilon_{ic}) | N]$$

3.1 Identification of the first moment

The first moment alone is not able to identify the social multiplier. Equation 9 requires some normalization in order to be able to identify the expected value of the teacher effect. If student effect is normalized to zero, then the conditional expectation of test scores equals the conditional expectation of teacher effect.
\begin{equation}
\mathbb{E}[\log(y_{ic})|N_c] = \mathbb{E}[\alpha_c + (\gamma - 1)\xi_c + \varepsilon_{ic}|N_c] = \mathbb{E}[\alpha_c|N_c]
\end{equation}

3.2 Heterogeneous effects

In section 2 I briefly introduced the notion of potential outcomes in teacher’s quality and student’s ability. I consider three different models for the distribution of teacher and student effects, conditional on class size. The baseline model assumes that these effects are homoskedastic in class size, i.e. these distributions are the same for all class sizes. In the other two models these effects are heteroskedastic. The first one allows the distributions to be different for small and large classrooms\textsuperscript{12}. Mathematically, it can be represented as

\[
\alpha_c = \alpha_0c \boldsymbol{1} (small) + \alpha_1c \boldsymbol{1} (large) \]

\[
\varepsilon_{ic} = \varepsilon_0ic \boldsymbol{1} (small) + \varepsilon_1ic \boldsymbol{1} (large)
\]

In terms of the model primitives, it means that teachers are endowed with the vector \((\zeta_0tc, \zeta_1tc)\) and only one of the two is observed. Thus, this is a potential outcome model that allows teachers to be better suited at teaching in small than in large classes, or the other way around. If teachers could be observed both in large and small classes, one could be able to make inference on the covariance between \(\alpha_0c\) and \(\alpha_1c\), but this is not the case. Each teacher receives only one treatment, and just the marginal moments can be identified. Hence, we have \(Var(\alpha_0c)\) and \(Var(\alpha_1c)\), which in general are different. Similarly, students are endowed with \((\xi_0ic, \xi_1ic)\) and I can identify \(Var(\varepsilon_0ic)\) and \(Var(\varepsilon_1ic)\). Under this assumption, higher order cumulants have a similar structure, having two different cumulants, one for each class type. Alternatively, the second model is a random coefficients model in class size, i.e.

\[
\alpha_c = \alpha_0c + \alpha_1cN_c
\]

\[
\varepsilon_{ic} = \varepsilon_0ic + \varepsilon_1icN_c
\]

where the pairs \((\alpha_0c, \alpha_1c) \sim F_\alpha\) and \((\varepsilon_0c, \varepsilon_1c) \sim F_\varepsilon\) and they are independent of class size by assumption 2. In this model, the variance is a polynomial of order two of class size. This model is not as general as one that allows teacher and student effect to have a potential outcome for each value of

\textsuperscript{12}Later in section 5 the precise meaning of large classroom is defined.
class size. For expositional purposes, consider a teacher. This model assumes that teacher effect varies with class size monotonously, either increasing if \( \alpha_c > 0 \) or decreasing if \( \alpha_c < 0 \). However, different teachers get different draws of \((\alpha_{0c}, \alpha_{1c})\), which means that some are better suited to teach in large classes than in small classes and the other way around. This model provides a parsimonious way to capture heterogeneity in teacher and student effects at the class size level.

3.3 Identification of the variance

The conditional double randomization assumption allows us to identify the variance of teacher and student effects, together with the social multiplier. To see this, consider a classroom of size \( N_c \) and the test scores of students \( i \) and \( j \). Denote by \( \sigma_\alpha^2 (N_c) \), \( \sigma_\varepsilon^2 (N_c) \), \( \sigma_{\alpha\varepsilon} (N_c) \) and \( \sigma_{\varepsilon\varepsilon} (N_c) \) the conditional variance of teacher effect, the conditional variance of student effect, the conditional covariance between teacher and student effects and the conditional covariance between the student effects of two different students, respectively. In order to simplify notation, define \( \tilde{y}_{ic} \equiv \log(y_{ic}) - E[\log(y_{ic}) | N_c] \). Similarly to Graham (2008), the covariance of the test scores of students \( i \) and \( j \), conditional on class size is given by

\[
Cov(\tilde{y}_{ic}, \tilde{y}_{jc} | N_c) = \sigma_\alpha^2 (N_c) + \left[ \frac{\gamma^2 - 1}{N_c} + 1 (i = j) \right] \sigma_\varepsilon^2 (N_c)
\]

\[+ \frac{2\gamma (N_c - 1) \sigma_{\alpha\varepsilon} (N_c)}{N_c} + \left[ \frac{(\gamma^2 - 1) (N_c - 1)}{N_c} + 1 (i \neq j) \right] \sigma_{\varepsilon\varepsilon} (N_c)\]

\[= \sigma_\alpha^2 (N_c) + \left[ \frac{\gamma^2 - 1}{N_c} + 1 (i = j) \right] \sigma_\varepsilon^2 (N_c)\]

since by double randomization \( \sigma_{\alpha\varepsilon} (N_c) = \sigma_{\varepsilon\varepsilon} (N_c) = 0 \). Denote by \( \Sigma_{Y,N_c} \) the 2 dimensional array (matrix) that contains all the covariances of vector of test scores in classroom \( c \). Define \( vech(\cdot) \) as the operator that transforms an array into a vector without repeated elements\(^{13}\). For the variance, the transformed vector would be one of dimension \( \frac{(N_c+1)N_c}{2} \), which would have the \( N_c \) variance terms and the \( \frac{N_c(N_c-1)}{2} \) distinct covariance terms. The following equality holds

\[
\omega^2_{Y,N_c} \equiv vech(\Sigma_{Y,N_c}) = \Lambda_2 (\gamma; N_c) D_2 (\alpha_c, \varepsilon_{ic} | N_c)
\]

where \( D_2 (\alpha_c, \varepsilon_{ic} | N_c) \equiv (Var(\alpha_c | N_c), Var(\varepsilon_{ic} | N_c))' \) and \( \Lambda_2 (\gamma; N_c) \) is a known \( \frac{(N_c+1)N_c}{2} \times 2 \) matrix that depends on the social parameter. \( \omega^2_{Y,N_c} \) is the vector that contains all the distinct variance and covariance terms of the vector of test scores of classroom \( c \), and it is expressed as a linear combination of the variances of \( \alpha_c \) and \( \varepsilon_{ic} \).

\(^{13}\)See appendix C for further details.
Depending on the model, the variances of teacher and student effects, conditional on class size, are constant for all class sizes (homoskedastic model), are different for small or large classes (class type heteroskedasticity) or they are a polynomial of order 2 in class size (random coefficients model in class size). Let $H$ denote the distinct number of class sizes, i.e. the cardinality of the support of the distribution of class sizes, which I assume to be finite. The total number of moments is $2H$. Therefore, one can estimate at most $2H - 1$ of the conditional variances, since the remaining moment identifies the social multiplier. This implies that in general it is not possible to identify all the $2H + 1$ parameters of the model if the conditional variances were all different and they had no structure. The homoskedastic model reduces the number of parameters to 3, $(\gamma, \text{Var}(\alpha_c), \text{Var}(\varepsilon_{ic}))$. The class type heteroskedastic model depends on 5 parameters, $(\gamma, \text{Var}(\alpha_c|\text{type}), \text{Var}(\varepsilon_{ic}|\text{type}))$ for type $= \{\text{small, large}\}$. Finally, the random coefficients model in class size depends on 7 parameters, $(\gamma, \text{Var}(\alpha_{0c}), \text{Var}(\alpha_{1c}), \text{Cov}(\alpha_{0c}, \alpha_{1c}), \text{Var}(\varepsilon_{0c}), \text{Var}(\varepsilon_{1c}), \text{Cov}(\varepsilon_{0c}, \varepsilon_{1c}))$. As long as $H \geq 4$, all these parameters are identified.

### 3.4 Identification of higher order cumulants

The covariances are not the only moments that can be used for the identification of the social multiplier. Higher order moments are functions of the social multiplier and the moments of teacher and student effects. As long as these moments are finite and the distribution of teacher and student effects are not normal\(^{14}\). If the distributions of the teacher and student effects are not normal, then the third moments and beyond offer several overidentifying restrictions for the social multiplier. Thus one could adduce efficiency reasons for the usage of higher order moments in the estimation of social interactions. Moreover, another potentially important reason to do this kind of analysis is the estimation of distributional effects beyond the mean and the variance. This spillovers model does not satisfy the usual comonotonicity restrictions necessary for quantile regression estimation, which prevents us from going in that direction. As a result, knowledge of a few more moments of the distribution of student and teacher effects would allow the policy maker to know more about the distributional impact of a particular policy. However, although in principle it is feasible, it is not a very good idea to estimate very high order moments. The amount of noise of a sample moment greatly increases as we increase the order, requiring increasingly more data in order to be able to accurately estimate those moments. Moreover, moments one to four are usually well interpreted, but the interpretation of moments of order five or greater is more difficult. Therefore, in this paper I consider identification and estimation using moments up to order 4, but this could in principle be generalized to even higher order moments.

The most convenient way to use higher order moments is to use cumulants, which are functions that characterize the distribution of the random variable. There is a bijection between cumulants and moments, so there is no loss of information by using the former. Moreover, given the linearity of equation 9 and the conditional double randomization, working with cumulants becomes very tractable.

\(^{14}\)The identification results of this section as long as some of the cumulants of the distributions of teacher and student effects are different from zero, which is the value for all cumulants of order 3 or greater when the distribution is normal.
The identification results are based on Bonhomme and Robin (2009). In their framework they consider a vector $Y$ that has expected value zero and their second and higher order cumulants (potentially) different from zero. In the model, test scores can have non-zero mean, which moreover can vary for different values of class size. By substracting the conditional mean of the test scores from the actual test scores, the resulting vector of demeaned test scores is used to identify the second and higher order cumulants.

Consider the vector containing all the demeaned test scores of the students in class $c$, $Y_c$. Also define the vector $X_c$ as $X_c \equiv (\alpha_c, \varepsilon_1c, ..., \varepsilon_{Nc})'$. Then, we can write $Y_c$ as a linear function of $X_c$

$$Y_c = \Lambda (\gamma; N_c) X_c$$

where $\Lambda (\gamma; N_c) \equiv (t_{N_c}, I_{N_c} + \frac{\gamma - 1}{N_c} t_{N_c} t_{N_c}')$ is a $N_c \times (N_c + 1)$ matrix known up to the social multiplier, $\gamma$, $I_N$ is the identity matrix of dimension $N$ and $t_N$ denotes a vector of ones of dimension $N$. Each of the rows of the matrix $\Lambda (\gamma; N_c)$ contains the contribution of the teacher and students effects to the test score of a student. Assumption 1 is very strong, as it implies that all the components of vector $X_c$ are jointly independent. Hence, fully using this strength, the characteristic function of $Y_c$ can be expressed as the product of $N_c + 1$ different characteristic functions. Notice that although students are iid, the different arguments of the characteristic function can be different, so the student characteristic functions are the same but evaluated at a different value, so it is not possible to take common factor. The same is true for the cumulant generating function (CGF) of $Y_c$, which is a sum of $N_c + 1$ terms. However, the $R$th cumulant of $Y_c$ can be expressed as the sum of two terms, one of which is the $R$th cumulant of teacher effect and the other one is the $R$th cumulant of student effect, multiplied by a function of the social multiplier. Consider the following analysis conditional on class size, which allows us to accommodate heterogeneity at the class size level. Start by rewriting the characteristic function of $Y_c$ as the product of the characteristic functions of teacher and student effects

$$\varphi_{Y_c} (t|N_c) = \mathbb{E} \left[ \exp \left( i \left( \sum_{j=1}^{N_c} \tilde{y}_j t_j \right) \right) | N_c \right]$$

$$= \varphi_{\alpha} \left( \sum_{j=1}^{N_c} t_j | N_c \right) \prod_{j=1}^{N_c} \varphi_{\varepsilon} \left( t_j + \frac{\gamma - 1}{N_c} \sum_{h=1}^{N_c} t_h | N_c \right)$$

(12)

In order to obtain the CGF of $Y_c$, which I define as $g_{Y_c}$, simply take logarithms to both sides of equation 12, and it is a linear function of the CGF of teacher and student effects, which I define as $g_{\alpha}$ and $g_{\varepsilon}$, respectively

$$g_{Y_c} (t|N_c) = g_{\alpha} \left( \sum_{j=1}^{N_c} t_j | N_c \right) + \sum_{j=1}^{N_c} g_{\varepsilon} \left( t_j + \frac{\gamma - 1}{N_c} \sum_{h=1}^{N_c} t_h | N_c \right)$$

(13)
Let $i$, $j$, $h$ and $k$ denote students of class $c$. By taking the $R$th derivative of the CGF with respect to the different components of the vector $t$ and evaluating at $t = 0$, we can obtain the joint cumulants of the test scores. Since we are computing the joint cumulants, these are different from the normal cumulants. For example, the variance of $\tilde{y}_{ic}$ is in general different from the covariance between $\tilde{y}_{ic}$ and $\tilde{y}_{jc}$, and for the rest of the cumulants this is similar. The variance case was seen in section 3.3, so I skip this case and go straight into the third and fourth order cumulants.

\[
\kappa_3 (\tilde{y}_{ic}, \tilde{y}_{jc}, \tilde{y}_h|\tilde{N}_c) = \kappa_3 (\alpha_c|\tilde{N}_c) \\
+ \left[ \frac{(\gamma - 1)^2 (\gamma - 2)}{\tilde{N}_c^2} \right] \\
+ \frac{\gamma - 1}{\tilde{N}_c} (1(i = j) + 1(i = h) + 1(j = h)) + 1(i = j) 1(i = h) \right] \kappa_3 (\varepsilon_{ic}|\tilde{N}_c)
\]

\[
\kappa_4 (\tilde{y}_{ic}, \tilde{y}_{jc}, \tilde{y}_h, \tilde{y}_k|\tilde{N}_c) = \kappa_4 (\alpha_c|\tilde{N}_c) \\
+ \left[ \frac{(\gamma - 1)^3 (\gamma - 3)}{\tilde{N}_c^3} \right] \\
+ \frac{(\gamma - 1)^2}{\tilde{N}_c^2} (1(i = j) + 1(i = h) + 1(i = k) + 1(j = h) + 1(j = k) + 1(h = k)) \\
+ \frac{\gamma - 1}{\tilde{N}_c} (1(i = j) 1(i = h) + 1(i = j) 1(i = k) \\
+ 1(i = h) 1(i = k) + 1(j = h) 1(j = k)) \\
+ 1(i = j) 1(i = h) 1(i = k) \right] \kappa_4 (\varepsilon_{ic}|\tilde{N}_c)
\]

In words, each of the elements of the third and fourth order joint cumulants of $Y_c$ can be expressed as the sum of the cumulant of teacher effect and the cumulant of student effect, multiplied by a number that depends on the social multiplier, class size and the different permutations of $(i, j, h)$ and $(i, j, h, k)$, respectively. The second cumulant has two different permutations, either $i = j$ or $i \neq j$, but the third and fourth order cumulants have more. In particular, the third cumulant has five different permutations\footnote{$i = j = h$, $i = j \neq h$, $i = h \neq j$, $j = h \neq i$ and $i, j, h$ all different.} and the fourth cumulant has eighteen different permutations. Moreover, the joint cumulants of order $R$ are expressed as an array of order $R$, i.e. for the second order it is a matrix, for the third order it is an array of order three, which can be geometrically interpreted as a cube with $N_c^3$ different cells, and for the fourth order it is an array of order four whose geometrical interpretation is complicated. This array has $N_c^4$ different cells, one for each of the different combinations of $(i, j, h, k)$.

Working with arrays of different order is problematic, so instead of that, transform these arrays into vectors. These vectors of the different cumulants of $Y_c$ are a linear function of the cumulants of the...
teacher and student effects. Thus, they can be represented as the product of a matrix, which is known up to the social multiplier, $\gamma$, and a vector composed of the cumulants 2 to 4 of $\alpha_c$ and $\varepsilon_{ic}$. Also notice that these arrays have repeated information, as cross terms appear repeatedly. For example, if we have a variance covariance matrix, it is satisfied that the element $(i, j)$ is the same as the element $(j, i)$. Thus, we would like to avoid having those repeated terms in the vector used for estimation.

More generally, if we consider cumulants of order $R$, the vector resulting from applying the operator $vech$ to the array of order $R$ is a vector of dimension $\binom{N_c + R - 1}{R}$. Similarly, define $\Gamma_{Y,N_c}$ and $\Omega_{Y,N_c}$ as the 3 and 4 dimensional arrays that contain all the third and fourth joint cumulants of vector $Y$. This representation is very convenient and easy to combine with other cumulants that can be similarly represented in vector form. For the third and fourth cumulants, we have the following two restrictions

$$\omega^3_{Y,N_c} \equiv vech(\Gamma_{Y,N_c}) = \Lambda_3(\gamma; N_c) D_3(\alpha_c, \varepsilon_{ic}|N_c)$$

$$\omega^4_{Y,N_c} \equiv vech(\Omega_{Y,N_c}) = \Lambda_4(\gamma; N_c) D_4(\alpha_c, \varepsilon_{ic}|N_c)$$

where $D_3(\alpha_c, \varepsilon_{ic}|N_c) \equiv (\kappa_3(\alpha_c|N_c), \kappa_3(\varepsilon_{ic}|N_c))^T$ and $D_4(\alpha_c, \varepsilon_{ic}|N_c) \equiv (\kappa_4(\alpha_c|N_c), \kappa_4(\varepsilon_{ic}|N_c))^T$, and the $\Lambda_i(\gamma; N_c)$ matrices are defined in the appendix. In the previous section I presented three different types of modeling teacher and student effects. In the first case, the effects are homoskedastic in class size, i.e. their distributions are the same for all class sizes. It follows that there is only one cumulant of each order for teacher and student effects. In the second case, the distribution are the same for small and large classrooms, implying that the number of cumulants of each order for teacher and student effects is two. Finally, for the random coefficients model, the cumulant of order $R$ of the teacher and student effects is expressed as a polynomial of order $R$ of class size\(^{16}\)

$$\kappa_R(\alpha_c|N_c) = \Sigma_{r=0}^R \mu_{\alpha,R,r} N_c^r$$

$$\kappa_R(\varepsilon_{ic}|N_c) = \Sigma_{r=0}^R \mu_{\varepsilon,R,r} N_c^r$$

The number of unknowns of this system of equations depends on the distributional assumptions on teacher and student effects. If teacher and student effects are homoskedastic in class sizes, then the total number of parameters using cumulants 2 to 4 is seven. If they are heteroskedastic at the class

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\(^{16}\)Notice that if the support of $N_c$ is finite, then it follows that the maximum number of terms that can be identified equals the cardinality of the support, i.e. the different number of mass points in the support. If we denote the cardinality of the support of $N_c$ by $H$, then it follows that at most $H - 1$ cumulants can be identified, as the $R$th cumulant is a linear function of the terms $\{N_c\}_r^R$.  

19
type level, then the total number of parameters is 13. Finally, if they follow a random coefficients model in class size, then the total number of parameters is 25. If there are $H$ distinct class sizes, then the total number of moment restrictions is $10H$. To see this, there are $2H$ for the variances, as there is a variance and a covariance for each class size. For the third cumulants there are $3H$ different moments, since there are three types of third order cumulant for each class size\textsuperscript{17}. For the fourth cumulants there are $5H$ different moments\textsuperscript{18}. The social multiplier appears in all the equations, but the cumulants of teacher and student effects appear only on the cumulants of test scores of the same order. Hence, if these distributions are not normal, one could fully nonparametrically identify the variances of teacher and student effects for each class size\textsuperscript{19}.

3.5 Identification when there are missing test scores

Throughout this section the maintained assumption was that all test scores are observed. However, this is not true for the data used in this paper. Therefore, we need to take into account that the number of observed test scores is smaller than the number of students in the class. This can be easily accommodated using this framework. To see this, let $N_{0c}$ denote the number of students in a class and $N_{1c}$ the number of students whose test scores are observed. Then, $Y_c$ is a vector of dimension $N_{1c}$, and $X_c$ is a vector of dimension $N_{0c}$. Similarly as before, we have $Y_c = \Lambda (\gamma; N_{0c}, N_{1c}) X_c$, where $\Lambda (\gamma; N_{0c}, N_{1c}) = \left( I_{N_{1c}}, (I_{N_{1c}}, 0_{N_{1c}}, 0_{N_{0c}-N_{1c}}) + \frac{1}{N_{0c}} t_{N_{1c}}' t_{N_{0c}} \right)$. Most of the analysis remains the same, but now the $\omega_r$ vectors are smaller, and the $\Lambda_r$ matrix are also different. Their exact form is shown in appendix D.

4 Estimation

The first step is to estimate the equation in levels. As it was stated in the identification section, I assume a linear specification for this equation. The residuals from this specification are used to construct the demeaned vector of test scores, which is used to construct the vector that is used in the estimation of higher order cumulants. Call this residuals $\hat{y}_{ic}$. The identification results from section 3.4 allow us come up with a minimum distance estimator that does not require such corrections. For class $c$, define the vectors $\hat{\omega}_Y^{2,c}, \hat{\omega}_Y^{3,c}$ and $\hat{\omega}_Y^{4,c}$ as

$$\hat{\omega}_Y^{2,c} \equiv vech \left( \hat{\Sigma}_Y^{c} \right)$$

\textsuperscript{17}All test scores are of the same student, two are of the same student and the other one is different, or the three of them are of different students.
\textsuperscript{18}All test scores are of the same student, three are of the same student and the other one is different, two of them are of the same student and the other two are of a different student, two of the are of the same student and the other two are of different students, or the four of them are of different students.
\textsuperscript{19}Notice that in this case the social multiplier would be identified by the higher order cumulants but not by the variance.
\[ \hat{\omega}^3_{Y,c} = \text{vech} \left( \hat{\Gamma}_{Y,c} \right) \]

\[ \hat{\omega}^4_{Y,c} = \text{vech} \left( \hat{\Omega}_{Y,c} \right) \]

where \( \hat{\Sigma}_{Y,c} \), \( \hat{\Gamma}_{Y,c} \) and \( \hat{\Omega}_{Y,c} \) are arrays of dimension 2, 3 and 4 respectively, with generic elements

\[ \hat{\Sigma}_{Y,c}(i,j) = \hat{y}_{ic}\hat{y}_{jc} \]

\[ \hat{\Gamma}_{Y,c}(i,j,h) = \hat{y}_{ic}\hat{y}_{jc}\hat{y}_{hc} \]

\[ \hat{\Omega}_{Y,c}(i,j,h,k) = \hat{y}_{ic}\hat{y}_{jc}\hat{y}_{hc}\hat{y}_{kc} - \left[ \hat{\sigma}^2_{Y}(i,j) \hat{\sigma}^2_{Y}(h,k) + \hat{\sigma}^2_{Y}(i,h) \hat{\sigma}^2_{Y}(j,k) + \hat{\sigma}^2_{Y}(i,k) \hat{\sigma}^2_{Y}(j,h) \right] \]

where \( \hat{\sigma}^2_{Y}(l,m) = \left( \frac{1}{N_c \Sigma c=1} \frac{2}{N_c \Sigma c=1} \frac{N_c}{i=1} \frac{N_c}{i=1} \right) \mathbf{1} (l = m) + \left( \frac{1}{N_c(N_c-1)} \right) \frac{N_c}{i=1} \frac{N_c}{i=1} \frac{N_c}{j=i+1} \frac{N_c}{j=c} \hat{y}_{ic}\hat{y}_{jc} \mathbf{1} (l \neq m) \).

In words, the \( \hat{\omega}^j_{Y,c} \) vectors contain all possible cumulant sample analogues combinations of \( j \) test scores with repetition but without ordering them. For the variance, it would include all the \( N_c \) individual variances and the \( \frac{N_c(N_c-1)}{2} \) distinct covariances, and similarly for higher order cumulants. These vectors are concatenated, creating a large vector, \( \hat{\omega}_Y \). Similarly, one can suitably concatenate the \( \Lambda_j,N_c \) and \( D_j \) matrices creating the matrices \( \Lambda \) and \( D \), so that for a given weight matrix, \( W_C \), the minimum distance estimator is the solution to the following problem:

\[ \hat{\theta}_{MD} = \arg \min_{\theta} (\hat{\omega}_Y - \Lambda D)' W_C (\hat{\omega}_Y - \Lambda D) \quad (14) \]

where \( \theta \equiv [\gamma, \kappa_2(\alpha_c), \kappa_3(\alpha_c), \kappa_4(\alpha_c), \kappa_2(\epsilon_{ic}), \kappa_3(\epsilon_{ic}), \kappa_4(\epsilon_{ic})]' \) under homoskedastic teacher and student effects. Under heteroskedastic teacher and student effects, the vector \( \theta \) is appropriately defined. In particular, for the first case it includes \( \kappa_R(\alpha_{c,small}) \) and \( \kappa_R(\alpha_{c,large}) \) for the teacher cumulants and similarly for the student cumulants. In the second model, they depend on \( \{\mu_{\alpha,R,r}, \mu_{\epsilon,R,r}\}_{r=0}^R \). The matrix \( \Lambda \) depends on \( \gamma \) and \( D \) depends on the rest of the parameters of vector \( \theta \).

Some comments on the choice of the weighting matrix are needed. Using the identity matrix is a bad idea for at least two reasons. First of all, the vector \( \hat{\omega}_Y \) has dimension \( \sum_{c=1}^C \left( \begin{array}{c} N_c + 1 \\ 2 \end{array} \right) + \left( \begin{array}{c} N_c + 2 \\ 3 \end{array} \right) + \left( \begin{array}{c} N_c + 3 \\ 4 \end{array} \right) \), which means that the higher the order of the moment, the higher the weight it receives in the estimation. For example, if all classrooms were of size 18, the number of second, third and fourth order cumulants for each class would be 171, 1140 and 5985, respectively. In relative terms,
the weight of the second cumulants would be approximately 2%, that of the third cumulants would be approximately 16% and that of the fourth cumulants would be approximately 82%. A way to address this problem is to weight each moment by the inverse of the number of cumulants of the same order, i.e. \( \left( \frac{N_c + R - 1}{R} \right)^{-1} \). The second problem is that the higher the order of the cumulant, the noisier it is. To address this problem, I follow Cragg (1997), which gives weights \( \frac{1}{2}, \frac{1}{16} \) and \( \frac{1}{96} \), to second, third and fourth moments, respectively. These weights are proportional to the variance of the second, third and fourth power of a standard normal distribution. Clearly, if the teacher and student effects are not normally distributed, these weights are not optimal, but they can be considered the standard. Such weighting matrix is diagonal. There is another option that has not been explored, which is using the estimated optimal minimum distance weighting matrix. Although it has the most appealing large sample properties, there are two compelling reasons why it shouldn’t be used in this case. As Altonji and Segal (1996) showed, using such matrix when the sample is small would result in biased estimates, with a large bias when the distributions have thick tails. The second reason is computational feasibility, as the dimension of the weighting matrix is very large because of the sheer number of permutations that there are. A diagonal matrix can be used easily by weighting each observation separately, but a non-diagonal matrix would simply require too much memory. I computed the standard errors by using the robust White formula with clusters at the school level.

Computationally speaking, the minimization problem is almost linear, which means that it cannot be solved in closed form. Thus, the optimum has to be solved numerically. The fact that it is almost linear means that for the simpler specifications, the optimum is computationally fast to obtain, but for the specifications with many parameters, it is computationally more intensive.

5 Tennessee Project STAR dataset

This section briefly explains the data that is used in the empirical section of this paper. The data comes from the Tennessee Project STAR experiment. This dataset has been used in previous work to estimate peer effects, like Graham (2008) or Chetty et al. (2011a). The goal of this experiment was to estimate the impact that a class size reduction policy would have on students achievement. Coincidently, the conditions of this experiment are also very well suited for an analysis of classroom spillovers. The design of the experiment was as follows, each school in the experiment would have three different types of classrooms: small, regular and regular with aide. Small classes had between 13 and 17 students, and the other two types of classes would have between 22 and 25 students each, with the difference that regular with aide classes would have full time teacher’s aide, and regular classes didn’t. In order to be eligible for participation, school enrollment should be high enough to have at least one class of each

\(^{20}\) In terms of computation, I did not have to define the square matrix of dimension equal to the length of vector \( \hat{\omega}_Y \).

\(^{21}\) The vector \( \hat{\omega}_Y \) depends linearly on \( D \), but the social multiplier interacts with all the terms of \( D \), so this term makes the minimization problem nonlinear.

\(^{22}\) For the empirical application of this paper I used the Newton-Raphson algorithm.
Once class sizes were determined, students would be sorted randomly into class type, and teachers would be randomly matched into class type. This implies that there was no fully random matching of teachers into classes, but random matching into class types. However, many schools had only enough students to accommodate one class of each type, forming a subset of schools for which there is fully randomization. But even in the rest of schools, principals had little scope to assign teachers and students within classrooms of the same type. Nye et al. (2004) and Graham (2008) results indicate that using the full sample or only the subsample for which there is fully randomization led to very similar estimates, so I use the full sample in my analysis.

The dataset consists of 6308 kindergarten students distributed across 325 classrooms. At the end of the academic year, students took the Stanford Achievement Tests in Mathematics and Reading. No measure of ability or pretreatment test scores is available. Finally, all the test scores are normalized to have mean zero and variance one. Among those students who were enrolled, test scores are observed for a majority of the students, but not all of them. Therefore, the actual number of student observations is slightly smaller. Under the assumption that the probability of having a missing value is independent of the student, teacher and class characteristics, then there exists a correction for the variance term. Table 1 shows the absolute frequencies of the different class sizes observed in the data. The class size range goes from 11 to 28, with values 13 to 17 and 21 to 24 exhibiting the highest frequencies. As a result, the between and within variances are much more precise for these class size values.

<table>
<thead>
<tr>
<th>Class size</th>
<th>11</th>
<th>12</th>
<th>13</th>
<th>14</th>
<th>15</th>
<th>16</th>
<th>17</th>
<th>18</th>
<th>19</th>
<th>20</th>
<th>21</th>
<th>22</th>
<th>23</th>
<th>24</th>
<th>25</th>
<th>26</th>
<th>27</th>
<th>28</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of classes</td>
<td>3</td>
<td>5</td>
<td>19</td>
<td>23</td>
<td>24</td>
<td>31</td>
<td>29</td>
<td>3</td>
<td>13</td>
<td>14</td>
<td>27</td>
<td>40</td>
<td>36</td>
<td>32</td>
<td>12</td>
<td>6</td>
<td>7</td>
<td>1</td>
</tr>
</tbody>
</table>

6 Results

6.1 First moment estimates

For the equation in levels, assume that the following moment condition holds, \( E[y_{ic} - X'_c \theta X|X_c] = 0 \), where \( X_c \) is a vector whose components are school dummies, class size and a dummy for regular classes with aide. Table 2 summarizes the results of this regression. The class size coefficient is negative in all of the two specifications, and it is significant at a 99%, both for the mathematics test scores (1,2) and for the reading test scores (3,4). School dummies are important insofar there are differences across schools, since the randomization of teachers takes place within schools, and by including them we can capture between school variation. Classes of regular size with aide have a negative coefficient associated to them, although this may be because this variable is correlated with large size classes. Our baseline specification

\(^{23}\) 28 out of 79 schools in the sample.

\(^{24}\) 5856 students have valid mathematics test scores and 5646 students have valid reading test scores.

\(^{25}\) See appendix.
includes school dummies that may capture differences in mean teacher quality across schools and also regular with aide. The residuals coming from this specification are used for the higher order cumulants estimation in the next section.

Table 2: OLS estimates of the equation in levels

<table>
<thead>
<tr>
<th></th>
<th>Mathematics</th>
<th></th>
<th>Reading</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(1)</td>
<td>(2)</td>
<td>(1)</td>
<td>(2)</td>
</tr>
<tr>
<td>Class Size</td>
<td>-0.022***</td>
<td>-0.021***</td>
<td>-0.023***</td>
<td>-0.020***</td>
</tr>
<tr>
<td>(0.003)</td>
<td>(0.004)</td>
<td>(0.003)</td>
<td>(0.004)</td>
<td></td>
</tr>
<tr>
<td>Regular with aide</td>
<td>-026</td>
<td>-0.036</td>
<td>-0.053**</td>
<td></td>
</tr>
<tr>
<td>(0.027)</td>
<td>(0.027)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>School dummies</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
</tbody>
</table>

Standard errors in parentheses. *, ** and *** denote significance at the 90, 95 and 99 percent levels. Columns (1) and (2) report the estimates of the mathematics test scores; columns (3) and (4) report the estimates of the reading test scores.

6.2 Variance and higher order cumulants estimates

Three models are considered in this section. The first model assumes that the cumulants of teacher’s quality and student’s ability do not depend on class size. The second model assumes that the cumulants of teacher’s quality do not depend on class size, but those of student’s ability are different for small and large classes, i.e. those with class size smaller or equal than 17. Finally, the third model also assumes that the cumulants of teacher’s quality do not depend on class size, but student’s ability is a random coefficient model in class size, $\varepsilon_{ic} = \varepsilon_{ic0} + \varepsilon_{ic1}N_c^{26}$. For the three models, I have three sets of estimates, one which uses only the variances, another one that uses also the third order cumulants, and a final one that also uses fourth order cumulants.

Regarding the weighting matrix, notice that for the mathematics test scores the dimension of the vectors $\hat{\omega}_2^2$, $\hat{\omega}_3^2$, and $\hat{\omega}_4^2$ are 58210, 418898 and 2425677, respectively, and for the reading test scores, their sizes are 56764, 404545 and 2321956, respectively. This means that we are using almost three million data points in the estimation. I weight each data point by the inverse of the number of data points of the same order times the variance of the second, third and fourth power of a standard normal distribution, i.e. $\frac{1}{116420}$, $\frac{1}{113528}$ and $\frac{1}{222907776}$ for second, third and fourth order cumulants of the mathematics test scores, and $\frac{1}{6283470}$, $\frac{1}{6068175}$ and $\frac{1}{2321956}$ for second, third and fourth order cumulants of the reading test scores. These weights mean that the majority of the information comes from the variances, and the skewness and the kurtosis do not fully drive the estimates.

Tables 3 and 5 summarize some of the estimation results for the mathematics and reading test scores, respectively. These tables show the estimates of the social multiplier, the standard deviation, the third and the fourth cumulants of the teacher effect, which are assumed to be constant in class size. Whenever

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26In section 3 I also considered the two different types of heterogeneity at the class size levels for teacher effects. The results when I consider heterogeneous teacher effects are shown in appendix F. When I include those, the estimates of the social multiplier are below 1, which suggests that there is misspecification. Therefore, they are not included in the main text.
Table 3: Variance and higher order cumulants estimates, mathematics test scores

<table>
<thead>
<tr>
<th></th>
<th>(1)</th>
<th>(2)</th>
<th>(3)</th>
<th>(4)</th>
<th>(5)</th>
<th>(6)</th>
<th>(7)</th>
<th>(8)</th>
<th>(9)</th>
</tr>
</thead>
<tbody>
<tr>
<td>$\hat{\gamma}$</td>
<td>1.854***</td>
<td>1.868***</td>
<td>1.867***</td>
<td>1.545***</td>
<td>1.564***</td>
<td>1.564***</td>
<td>1.520***</td>
<td>1.544***</td>
<td>1.544***</td>
</tr>
<tr>
<td></td>
<td>(0.374)</td>
<td>(0.395)</td>
<td>(0.374)</td>
<td>(0.299)</td>
<td>(0.299)</td>
<td>(0.300)</td>
<td>(0.311)</td>
<td>(0.311)</td>
<td>(0.312)</td>
</tr>
<tr>
<td>$\hat{\sigma}_\alpha$</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>0.156</td>
<td>0.149</td>
<td>0.149</td>
<td>0.164</td>
<td>0.156</td>
<td>0.156</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>(0.109)</td>
<td>(0.115)</td>
<td>(0.116)</td>
<td>(0.106)</td>
<td>(0.113)</td>
<td>(0.113)</td>
</tr>
<tr>
<td>$\hat{\kappa}_3(\alpha_c)$</td>
<td>-</td>
<td>0.007</td>
<td>0.007</td>
<td>-</td>
<td>0.008</td>
<td>0.008</td>
<td>-</td>
<td>0.008</td>
<td>0.008</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(0.012)</td>
<td>(0.010)</td>
<td></td>
<td>(0.010)</td>
<td>(0.010)</td>
<td></td>
<td>(0.010)</td>
<td>(0.010)</td>
</tr>
<tr>
<td>$\hat{\kappa}_4(\alpha_c)$</td>
<td>-</td>
<td>-</td>
<td>-0.076***</td>
<td>-</td>
<td>-0.075***</td>
<td>-</td>
<td>-</td>
<td>-0.076***</td>
<td>-</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(0.009)</td>
<td></td>
<td>(0.010)</td>
<td></td>
<td></td>
<td>(0.010)</td>
<td></td>
</tr>
</tbody>
</table>

Standard errors in parentheses. *, ** and *** denote significant at the 90, 95 and 99 percent levels. Specifications 1 to 3 assume that moments of student effects are the same for all students (i.e., homoskedastic effects); specifications 4 to 6 relax this assumption and allow for two different values for students in small and large classes; specifications 7 to 9 assume that student effect is a random coefficient in class size, and thus their cumulants are polynomials in class size.

The estimates of the variance are negative, the estimate of the standard deviation is an imaginary number and is not reported in the tables. The tables with all point estimates are shown in appendix I. First look at the mathematics results. In all the nine different specifications, the social multiplier is larger than one and significant. Its estimated value is between 1.4 and 1.8, approximately. For comparison with Graham (2008) estimates, the estimate of the square of the social multiplier ranges between 2.1 and 3.4, which are similar to the estimates he obtained, which were between 2.3 and 3.5. For this parameter, one hypothesis that is particularly relevant is $H_0: \gamma = 1$, i.e. absence of spillovers. Notice that this is equivalent to test $H_0: \log(\gamma) = 0$, the no significance hypothesis for the logarithm of the social multiplier. Table 6.2 shows the $t$-statistics of this test for each of the nine specifications. The null hypothesis is rejected at the 95% confidence level in all nine specifications. However, the $t$-statistic is larger for the estimates that assume homoskedastic student effects. This is because the estimates of the social multiplier are much larger for the estimates under that assumption than for the estimates obtained when the student effects are assumed to be heteroskedastic. The estimates from the models that assume that the cumulants of student’s ability are constant, which are numbers 1 to 3 in the table, present all of them a problem, since the estimated variance of teacher’s quality is negative in all cases, and as a result the standard deviation is imaginary. However, these estimates are not significant. If we allow the cumulants of student’s ability to be different for small and large classes (specifications 4 to 6), then it becomes positive. The size of estimated standard deviations approximately 0.15, which means that increasing teacher’s quality by one standard deviation would increase the performance of all students by 0.15 standard deviations. These figures are in line with the estimates from the literature, although not significant. The estimates of the third cumulant of the teacher effect is positive but insignificant in all specifications, which suggests that the distribution is skewed to the left, like for example the log normal distribution. The estimates of the fourth cumulant are negative and significant, which suggests that the distribution of the teacher effect is platykurtic, i.e. it has thinner tails than the normal distribution.

Figure 2 shows the estimates of the standard deviation, third cumulant and fourth cumulant of
student effect for specifications 3, 6 and 9, for mathematics and reading test scores$^{27}$. These figures are easier to interpret, since they point estimates are in some cases polynomials of high order, which makes comparison across models difficult. The standard deviation of the student effect is much larger than the standard deviation of the teacher effect. Depending on the model, the estimates range between 0.8 and 0.9. The estimates in the models that allow this effect to be heteroskedastic in class size show a decreasing pattern in the student’s standard deviation as we increase class size. This fact, together with the negative variance obtained in the models with homoskedastic student effect (specifications 1 to 3), are pointing towards misspecification. To get an idea of the magnitude of the spillovers, assume that we change the classmates of a student, with the new classmates being on average one standard deviation more able than the original ones. Under model 6, if the student is in a small classroom, this leads to an increase of his mathematics test score of 0.48 standard deviations, while if he is in a large classroom it leads to an increase of 0.45 standard deviations.

Similarly to the teacher effect, the third cumulant is positive and significant, and similarly to the variance, it varies across different class sizes. The estimates are larger for smaller classes, which means that the student effect is more asymmetric the smaller the class size. The fourth cumulant of the student effect is different from that of the teacher effect, since it is positive or very close to zero in most cases. The student effect is more kurtotic in smaller classrooms, and in large classrooms the kurtosis is not significantly different from that of the normal distribution.

In terms of efficiency improvement, the results are not so good. Including the third or the fourth cumulants in the estimation does not improve the precision of the estimates of the social multiplier, nor of the teacher and student effects. Without a larger sample size one cannot draw the conclusion that these higher order cumulants are not useful in improving the efficiency of the estimates. Therefore, for this sample size, the main motivation for including these cumulants is because they are important by themselves.

$^{27}$The figures of the second and third cumulants for the other specifications are very similar.
The dotted line represents the 95% confidence interval. Standard errors computed for each class size using the delta method.

The results for the reading test scores are quite similar in sign, although they are in general more imprecisely estimated. The estimates of the social multiplier lie between 1.4 and 1.8, but these estimates are noisier than those for the mathematics test scores. In fact, as table 6.2 shows, the null hypothesis of no spillovers is accepted in the majority of the specifications that assume heteroskedastic student effects. The standard deviation of the teacher is also smaller, between 0.09 and 0.15. The third moment is very close to zero and statistically insignificant, which means that the estimated distribution is not very asymmetric. The fourth cumulant again is negative, implying a platykurtic distribution. Regarding the estimates of the student effect, the second moment are very similar to those estimated for the mathematics test scores. The estimates of the third cumulant, however, are approximately three times as large as those as the mathematics test scores, which implies that the distribution of student effect
Table 5: Variance and higher order cumulants estimates, reading test scores

<table>
<thead>
<tr>
<th></th>
<th>(1)</th>
<th>(2)</th>
<th>(3)</th>
<th>(4)</th>
<th>(5)</th>
<th>(6)</th>
<th>(7)</th>
<th>(8)</th>
<th>(9)</th>
</tr>
</thead>
<tbody>
<tr>
<td>$\hat{\gamma}$</td>
<td>1.791*** (0.413)</td>
<td>1.776*** (0.456)</td>
<td>1.733*** (0.416)</td>
<td>1.553*** (0.349)</td>
<td>1.545*** (0.341)</td>
<td>1.505*** (0.344)</td>
<td>1.466*** (0.371)</td>
<td>1.471*** (0.361)</td>
<td>1.427*** (0.364)</td>
</tr>
<tr>
<td>$\hat{\sigma}_\alpha$</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>0.091   (0.222)</td>
<td>0.095   (0.203)</td>
<td>0.116   (0.163)</td>
<td>0.132   (0.152)</td>
<td>0.130   (0.149)</td>
<td>0.147   (0.129)</td>
</tr>
<tr>
<td>$\hat{\kappa}_3 (\alpha_c)$</td>
<td>-0.001  (0.014)</td>
<td>0.002   (0.011)</td>
<td>-</td>
<td>0.004   (0.011)</td>
<td>0.004   (0.011)</td>
<td>-</td>
<td>0.004   (0.010)</td>
<td>0.005   (0.011)</td>
<td></td>
</tr>
<tr>
<td>$\hat{\kappa}_4 (\alpha_c)$</td>
<td>-</td>
<td>-</td>
<td>-0.072*** (0.012)</td>
<td>-</td>
<td>-0.070*** (0.012)</td>
<td>-</td>
<td>-</td>
<td>-0.069*** (0.012)</td>
<td>-</td>
</tr>
</tbody>
</table>

Standard errors in parentheses. *, ** and *** denote significant at the 90, 95 and 99 percent levels. Specifications 1, to 3 assume that moments of student effects are the same for all students (i.e., homoskedastic effects); specifications 4 to 6 relax this assumption and allow for two different values for students in small and large classes; specifications 7 to 9 assume that student effect is a random coefficient in class size, and thus their cumulants are polynomials in class size.

Table 6: Tests of significance of $\log(\gamma)$, reading test scores

<table>
<thead>
<tr>
<th></th>
<th>(1)</th>
<th>(2)</th>
<th>(3)</th>
<th>(4)</th>
<th>(5)</th>
<th>(6)</th>
<th>(7)</th>
<th>(8)</th>
<th>(9)</th>
</tr>
</thead>
<tbody>
<tr>
<td>$t$-statistic</td>
<td>2.53</td>
<td>2.24</td>
<td>2.29</td>
<td>1.96</td>
<td>1.97</td>
<td>1.79</td>
<td>1.51</td>
<td>1.57</td>
<td>1.39</td>
</tr>
</tbody>
</table>

is more asymmetric. Finally, the estimates of the fourth cumulant are much larger, and for most class sizes significantly different from zero, although the estimates are not very precise. Hence the estimates suggest that the student effect distribution is also leptokurtic for the reading test scores. It is worth noticing that the patterns of the different cumulants of the student distribution for the reading test scores are also very similar to those found for the mathematics test scores, with smaller classes having larger variance, skewness and kurtosis.

In terms of efficiency gain by using more cumulants, the results are better than for the mathematics test scores. Including the third cumulant in the estimation improves the efficiency of the social multiplier for the two heteroskedastic models, reducing the standard error from 0.349 and 0.371 to 0.341 and 0.361, respectively. In relative terms it constitutes an improvement of around 2.5%. However, including the fourth cumulant increases the standard error, reducing the efficiency gain by about one third. On the other hand, the standard error of the standard deviation of teacher effect gets significantly smaller by including the third and fourth cumulant, with gains of about 25% and 15% for each of the two heteroskedasticity models. For the estimates of the student cumulants, including extra cumulants in the estimation does not reduce the standard errors.
6.3 Goodness of fit

In order to compare the fit of the different models, one possibility is to compare the value attained of the objective function at the minimum, for each of the three models considered. This comparison requires that the objective function be the same, i.e. it is possible to compare models 3, 6 and 9 because they use cumulants two to four in the estimation, but it is not possible to compare models 7, 8 and 9 because the objective function is the same. Table 7 shows the results. For the mathematics test scores, the model with class type heteroskedasticity for student effects achieves the smallest value of the objective function of all three models, irrespective of how many cumulants are used in the estimation. The random coefficients model in class size for student effect has a similar fit, but it is not as good in
any specification. Finally, the model that assumes homoskedastic teacher and student effects does a poorer job than the other two. For the reading test scores the results are similar, as the model with heteroskedastic student effects does a better job at minimizing the objective function. However, the random coefficients model in class size for student effect is now the model that achieves the smallest value of the objective function.

<table>
<thead>
<tr>
<th>Table 7: Goodness of fit</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
</tr>
<tr>
<td>Mathematics test scores</td>
</tr>
<tr>
<td>(1) (2) (3)</td>
</tr>
<tr>
<td>Homoskedasticity</td>
</tr>
<tr>
<td>Class type heteroskedasticity</td>
</tr>
<tr>
<td>Random coefficients model</td>
</tr>
</tbody>
</table>

The estimates of the third and fourth cumulants are in many cases significantly different from zero. If teacher and student effects were normal, these cumulants should be equal to zero. In that case, the estimates of the variance of the teacher and student effects are sufficient to characterize these distributions. Compare the increase in the fit of the model by looking at the difference in the objective function when using the estimates that assume normality with those that relax this assumption and allow for nonzero third and fourth order cumulants. Table 8 shows the results. Columns 1 and 2 report the value of the objective function when using only the second and third cumulants, whereas columns 3 and 4 report the value of the objective function when using the second, third and fourth cumulants. The fit under normality is always worse. This is specially true for the reading test scores.

<table>
<thead>
<tr>
<th>Table 8: Goodness of fit under normality</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
</tr>
<tr>
<td>Mathematics test scores</td>
</tr>
<tr>
<td>Cumulants 2 &amp; 3</td>
</tr>
<tr>
<td></td>
</tr>
<tr>
<td>Homoskedasticity</td>
</tr>
<tr>
<td>Class type heteroskedasticity</td>
</tr>
<tr>
<td>Random coefficients model</td>
</tr>
<tr>
<td>Reading test scores</td>
</tr>
<tr>
<td>Cumulants 2 &amp; 3</td>
</tr>
<tr>
<td></td>
</tr>
<tr>
<td>Homoskedasticity</td>
</tr>
<tr>
<td>Class type heteroskedasticity</td>
</tr>
<tr>
<td>Random coefficients model</td>
</tr>
</tbody>
</table>

The estimates of the social multiplier are economically large and statistically significant. If the

\[28\] The results when using only the variances in the objective function are the same for both estimators, so they are not reported.
model is not correctly specified and there are no spillovers ($\gamma = 1$) how would this affect the fit of the model? Figure 4 shows the value of the objective function for different values of the social multiplier. The values of all the other parameters are the estimates conditional on the value of the social multiplier. The results show that for values of the social multiplier between 1 and 2, the rank in the performance of each model is the same. Hence, the model with homoskedastic teacher and student effects has the poorest fit and the models with heteroskedastic student effects have a better fit. These last two models have a very similar difference in the objective function for each value of the social multiplier, whereas the difference between any of this two and the model with homoskedastic teacher and student effects is decreasing as the social multiplier increases. This is because the estimate of the social multiplier is much larger in the latter model than in the former two.

Figure 4: Goodness of fit for different $\gamma$, mathematics test scores

Given that the sum of the total variance in the test scores is the sum of the variances of student and teacher effects, weighted by the social multiplier, there is a tension between these two estimates. If
social spillovers are large, then the variance of teacher effects is small, and the other way around. One particular case of interest is restricting the social multiplier to be one, and see what the estimates of the standard deviation of teacher effects are in that case. Figure 5 shows the estimates of the standard deviation of the teacher effect for different values of the social multiplier. Notice that for the three models, the estimates of the standard deviation of teacher effects are very close. If the actual value of the social multiplier were 0, then the estimate of the standard deviation of teacher effects would be approximately 0.27, a number much higher than what has been usually found in the literature. Moreover, for values of the social multiplier larger than 1.75, the estimate of the variance is negative, which suggests that the social multiplier cannot be that large.

Figure 5: Standard deviation of teacher effects as a function of $\gamma$, mathematics test scores
6.4 Non-normally distributed teacher and student effects

The results obtained show that the third and fourth cumulants of student effects are significantly different from zero, and thus non-normal. This would obviously cause some differences in the distribution of test scores. Since normally distributed errors are usually the most prevalent assumption when the true underlying distribution is unknown, let us compare the normal distribution with a more flexible distribution that allows having different cumulants of order three and four. One such distribution is the Skew Exponential Power (SEP) distribution, which depends on four parameters \((\mu, \sigma, \lambda, \alpha)\). The particular case in which \(\lambda = 0\) and \(\alpha = 2\) is a normal distribution with parameters \((\mu, \frac{\sigma^2}{2})\). Fit the second to fourth cumulants of the estimated teacher and student effects in specification 8, for a class of 15 individuals, to the SEP distribution, and then compare it to the normal that has the same variance. The pdf of the SEP distribution is the following

\[
f_X (x; \mu, \sigma, \lambda, \alpha) = \frac{1}{\sigma \alpha^{\frac{1}{\alpha}}} e^{-\left(\frac{|x-\mu|^\alpha}{\sigma^\alpha}\right)} \Phi \left( \text{sign} \left| \frac{x-\mu}{\sigma} \right| \alpha \left( \frac{2}{\alpha} \right)^{\frac{1}{2}} \right)
\]

where \(\Phi (\cdot)\) is the standard normal cdf and \(\Gamma (\cdot)\) is the gamma function. Figure 6 shows the pdf of the teacher and student effects under normality and when the effects follow an unrestricted SEP distribution. The differences between the two distributions are quite marked in both cases. The unrestricted SEP of the teacher effect is asymmetric and platykurtic, which contrasts with the normal distribution that has much heavier tails and is symmetric. In fact, it is so platykurtic that the support of the distribution is a closed interval, instead of the real line. For the student effect the unrestricted SEP is also asymmetric and the third moment has the same sign\(^{29}\), but the student distribution is leptokurtic, and therefore the tails are heavier than the normally distributed counterpart. Figure 7 shows the cdf of students test scores assuming that the teacher and student effects are drawn from an unrestricted SEP and a normal distribution. The differences between both distributions are quite marked: the tails of the distribution are much thicker if we allow the SEP to be unrestricted. This is natural, since the student effect is leptokurtic and represents a larger share of the total test score than the teacher effect. Moreover, the distribution is asymmetric, as the two distributions cross at a positive value instead of at zero, around which they are centered.

Therefore, relative to the normal case, the distribution of test scores has more students obtaining very large or very small values, but also there are more low achieving students, which is compensated by larger test scores for high achieving students. The SEP distribution is not likely to be the correct distribution of student and teacher effects, so the distributions shown here are not to be taken as the estimated distributions of teacher and student effects and test scores. Rather, their purpose is to highlight the first order implications of the distributional differences caused by making some parametric assumptions, and in particular assuming normality.

\(^{29}\text{i.e. in both the teacher and student effect the distributions are “leaning” towards the left.}\)
7 Counterfactuals and policy analysis

7.1 Changing the teacher and students assignment rules

Consider now the problem of a social planner who wants to maximize some function of students’ test scores. This could be for example the average outcome, but it could also be some function that depends negatively on some inequality measure, like the variance. Also, the social planner could focus on the quantiles of the distribution, since they are easier to interpret than higher order moments.

Given that computing the exact changes in the moments or the distribution of test scores in closed form solution is not practical, I run a Monte Carlo in which I draw teacher and student effects from the normal distribution and the skewed exponential power with the parameters implied by the estimates.
The cumulants second to fourth of the SEP distribution have been fitted to those estimated in model 6 for a class with 15 students. For the normal distribution only the variance was fitted. From specifications 6 and 9, i.e. the two models with heterogeneity with cumulants of order up to four. The baseline case against all counterfactual distributions are compared is the case in which there is random assignment of teachers and students into classrooms and the class size distribution is the same as the one in the data. Notice that although in the equation in levels there were school fixed effects and a dummy for regular classes with aide, I take the mean of these variables as the intercept, and the class size effect as the slope. I consider several counterfactual experiments. Class size distribution is the same in all cases, and the counterfactuals are different combinations of matching teachers to class size, according to their teacher quality, *positive assortative matching* of students at a global level (i.e. in other words, the differences in test scores are not driven by begin in a particular school or in a regular class with aide. Rather, they depend on the class size distribution and the assignment rules.
not at a school level), which means that students are in classes with those whose ability is more similar to theirs and negative assortative matching, which means that the student with the highest ability is grouped with the student with the lowest ability and so on.

1. Matching best teachers to largest classrooms, random sorting of students.

2. Random matching of teachers to classrooms, positive assortative sorting of students, best students assigned smallest classrooms.

3. Matching best teachers to largest classrooms, positive assortative sorting of students, best students assigned smallest classrooms.

4. Random matching of teachers to classrooms, negative assortative matching of students, random assignment into classrooms.

These counterfactuals have several shortcomings that require some comments. First of all, since computation of the exact changes in the moments is a very cumbersome from an analytical perspective, we need to make a parametric assumption, which drives some of the results. Under random assignment of students and teachers into classrooms, the effect of this parametric assumption is minor for the moments of the distribution of test scores that were matched to the data. However, any kind of distributional effect that goes beyond these moments, like quantile treatment effects, depends heavily on the parametric assumption. Further, if there is positive or negative assortative matching, the changes in the distribution are driven by the parametric assumption, which implies that for the majority of the counterfactuals this assumption has a first order effect. Moreover, assortative matching is done at the population level, which is highly unrealistic. Another important concern is that these counterfactuals do not take into account the estimation error, and hence no confidence interval is provided for these counterfactual distributions and statistics.

Finally, in our model the teacher and student effects have potential outcomes for different class sizes. Given that we observe each agent once, it follows that we can identify the marginal distribution of these effects for different class sizes, but the joint distribution is not identified. Hence, it could be possible that a student’s rank in the student effect distribution be different for different class sizes. As a result, in the absence of random assignment, the joint distribution of teacher of student effect for all class sizes has a first order impact on the distribution of test scores. In this paper’s counterfactuals, the rank for teachers and students is the same for all classrooms. This is equivalent to assume that although effectiveness of agents depends on class size, their position in the effectiveness ranking is always the same. This strong assumption rules out the possibility of having teachers and students who are relatively good in classrooms of a particular size but relatively bad in classrooms of other size. More generally, one could use a multivariate copula that gives a rank for all different potential outcomes.

31 Matching at the school level would be feasible, and it could be done, but it has not been done in order to show the power of assortative matching at its greatest generality.

32 Given that this copula cannot be identified, it would always be a non-testable assumption.
Despite these limitations, these counterfactual experiments are interesting in their own right. Even if the numbers do not reflect the effect that such policy would imply on the distribution of test scores, the counterfactuals still give us the qualitative effects of these policies. The constant rank assumption, although very strong makes the assignment problem very tractable. By having only one index, we can match them using this index, instead of looking at all their potential outcomes. In particular, it allows us to use assortative matching.

Table 9: Counterfactual results, mathematics test scores

<table>
<thead>
<tr>
<th>Counterfactual</th>
<th>(1)</th>
<th>(2)</th>
<th>(3)</th>
<th>(4)</th>
<th>(1)</th>
<th>(2)</th>
<th>(3)</th>
<th>(4)</th>
</tr>
</thead>
<tbody>
<tr>
<td>mean</td>
<td>0.03</td>
<td>0.04</td>
<td>0.07</td>
<td>0.00</td>
<td>0.03</td>
<td>0.06</td>
<td>0.09</td>
<td>0.03</td>
</tr>
<tr>
<td>sd</td>
<td>-0.01</td>
<td>1.34</td>
<td>1.20</td>
<td>-0.09</td>
<td>-0.01</td>
<td>1.17</td>
<td>1.01</td>
<td>-0.08</td>
</tr>
<tr>
<td>p10</td>
<td>0.06</td>
<td>-1.55</td>
<td>-1.33</td>
<td>0.21</td>
<td>0.06</td>
<td>-1.41</td>
<td>-1.16</td>
<td>0.25</td>
</tr>
<tr>
<td>p25</td>
<td>0.40</td>
<td>-0.90</td>
<td>-0.73</td>
<td>0.05</td>
<td>0.04</td>
<td>-0.87</td>
<td>-0.70</td>
<td>0.06</td>
</tr>
<tr>
<td>p50</td>
<td>0.30</td>
<td>-0.09</td>
<td>0.05</td>
<td>-0.10</td>
<td>0.03</td>
<td>-0.24</td>
<td>-0.17</td>
<td>-0.04</td>
</tr>
<tr>
<td>p75</td>
<td>0.30</td>
<td>0.72</td>
<td>0.63</td>
<td>-0.13</td>
<td>0.03</td>
<td>0.47</td>
<td>0.42</td>
<td>-0.09</td>
</tr>
<tr>
<td>p90</td>
<td>0.20</td>
<td>1.79</td>
<td>1.61</td>
<td>-0.10</td>
<td>0.03</td>
<td>1.00</td>
<td>0.86</td>
<td>-0.07</td>
</tr>
</tbody>
</table>

The first four columns show the change in the counterfactuals when using the estimates from model 6; the last four columns show the change in the counterfactual when using the estimates from model 9.

Table 9 shows the counterfactual mathematics test scores results when the student and teacher effects are drawn from a skewed exponential power fitted to the data. The first four columns use the estimates from model 6, i.e. student effects are heterogeneous for small and large classrooms; the last four columns use the estimates from model 9, i.e. the random coefficient model in class size. The first row of the table shows the change in the mean test scores with respect to the baseline case, the second row shows the change in the standard deviation and the last five rows show the change in the test scores for a selected number of percentiles.

Assigning the best teachers to best classrooms (counterfactual 1) has a both a positive effect on the mean of test scores and a decrease on the standard deviation. This comes from the fact that teachers are a public good, since all students equally benefit from them, and by assigning better teachers to larger classrooms, more students can benefit from them, and less students benefit from low quality teachers. The other side of the coin is that assigning high quality teachers to small classrooms would decrease the mean test scores. In terms of percentiles, students at the bottom of the distribution benefit more than students at the top. The reason for this is that bad students are now more likely to have a good teacher, which offsets the particularly bad value of their ability in large classrooms. This counterfactual is extremely relevant from a policy intervention perspective, since it implies that a rearrangement of the inputs without altering the total number of inputs would increase the average test scores and reduce the inequality at the same time.

Positive assortative matching of students and assigning high ability students to small classrooms (counterfactual 2) has a positive effect on test scores. This comes from the fact that the variance is smaller in large classrooms, which means that the distribution of students ability has the mass more
concentrated around zero, and thus bad students do not have such a large value of their student effect, but good students, who are assigned to smaller classrooms, get more positive values, resulting in an overall increase of test scores. On the other hand, assigning best students to large classrooms, would lead to a decrease in average test scores. In both cases, such type of matching increases inequality, as the variance is larger than in the baseline model. This assignment rule reduces the within variance, as students in the same classroom tend to be more similar, but it greatly increases the between classroom variance, which is a larger increase than the decrease in the within variance. This is clearly seen if one looks at the changes in the percentiles, which are negative for students on the left tail and positive for students in the right tail. Therefore, there is a tradeoff between efficiency and inequality with this kind of policy. The combination of the two policies (counterfactual 3) leads to a greater increase of mean test scores, but at the cost of increasing the variance, although the increase in the variance is not as marked as in the second counterfactual.

Finally, negative assortative matching barely affects mean but it reduces the variance in test scores. This comes from the fact that now the between variance is greatly reduced, at the expense of increasing the within variance. This type of matching is particularly effective for students in the lower tail of the distributions, who greatly benefit for being in the same classroom with the best students.

Table 10: Counterfactual results, mathematics test scores

<table>
<thead>
<tr>
<th>Counterfactual</th>
<th>(1)</th>
<th>(2)</th>
<th>(3)</th>
<th>(4)</th>
<th>(1)</th>
<th>(2)</th>
<th>(3)</th>
<th>(4)</th>
</tr>
</thead>
<tbody>
<tr>
<td>mean</td>
<td>0.03</td>
<td>0.06</td>
<td>0.09</td>
<td>0.00</td>
<td>0.03</td>
<td>0.07</td>
<td>0.10</td>
<td>0.00</td>
</tr>
<tr>
<td>sd</td>
<td>-0.01</td>
<td>1.30</td>
<td>1.15</td>
<td>-0.11</td>
<td>-0.01</td>
<td>1.27</td>
<td>1.11</td>
<td>-0.07</td>
</tr>
<tr>
<td>p10</td>
<td>0.05</td>
<td>-1.55</td>
<td>-1.33</td>
<td>0.15</td>
<td>0.04</td>
<td>-1.51</td>
<td>-1.28</td>
<td>0.10</td>
</tr>
<tr>
<td>p25</td>
<td>0.04</td>
<td>-0.90</td>
<td>-0.75</td>
<td>0.07</td>
<td>0.04</td>
<td>-0.89</td>
<td>-0.74</td>
<td>0.06</td>
</tr>
<tr>
<td>p50</td>
<td>0.04</td>
<td>-0.15</td>
<td>-0.11</td>
<td>0.02</td>
<td>0.04</td>
<td>-0.16</td>
<td>-0.11</td>
<td>0.02</td>
</tr>
<tr>
<td>p75</td>
<td>0.03</td>
<td>0.61</td>
<td>0.55</td>
<td>-0.06</td>
<td>0.03</td>
<td>0.61</td>
<td>0.58</td>
<td>-0.06</td>
</tr>
<tr>
<td>p90</td>
<td>0.02</td>
<td>1.25</td>
<td>1.15</td>
<td>-0.10</td>
<td>0.02</td>
<td>1.20</td>
<td>1.09</td>
<td>-0.08</td>
</tr>
</tbody>
</table>

The first four columns are the change in the counterfactuals when using the estimates from model 6; the last four columns are the change in the counterfactual when using the estimates from model 9.

Table 10 shows the same results when the teacher and student effects are drawn from a normal distribution. The results are qualitatively the same. Quantitatively speaking, the change in the mean and the standard deviation is also very similar. However, when one looks at the distributional effects, there are relatively large differences. This points out that erroneously assuming normality has first order implications that lead to false conclusions. Hence, by assuming a more flexible parametric family of distributions, this error is smaller.

7.2 Changing the distribution of class sizes

Another completely different counterfactual would be to alter the distribution of class sizes. Suppose that a principal only observes the quality of their teachers, but the ability of his students is unknown. This is a plausible assumption for kindergarten students with whom the principal had no prior interaction.
Lack of knowledge of students’ abilities implies that they are randomly assigned to different classrooms. Therefore, the principal can affect students test scores by determining how many students each teacher will have. If the principal wants to maximize the expected average outcome, the maximization problem is the following

$$(N_1, \ldots, N_C) = \arg \max_{n_1 \ldots n_C} \frac{1}{N} \sum_{c=1}^{C} \mathbb{E}(y_{ic}|n_c, \alpha_c) n_c$$

subject to the restriction that all students are assigned to a classroom, i.e. $\sum_{j=1}^{N_j} = N$. Conditional on class size and teacher’s quality, the expected value of students ability is zero. Therefore, $\mathbb{E}(y_{ic}|N_c, \alpha_c) = \alpha_c (N_c) = \alpha_{0,c} + \alpha_1 N_c$. That is, the intercept is different for different teachers, but the slope is the same.
In other words, class size affects all teachers equally. After solving for the expected value of test scores conditional on class size, and substituting the previous restriction, the maximization problem becomes

\[(N_1, \ldots, N_{C-1}) = \arg \max_{n_1, \ldots, n_{C-1}} \frac{1}{N} \left[ \alpha_0 C + \sum_{c=1}^{C-1} (\alpha_{0,c} - \alpha_{0,C}) n_c + \alpha_1 \sum_{c=1}^{C-1} N_c^2 - \left( \sum_{c=1}^{C-1} N_c \right)^2 \right] \]

The maximum is attained at \(N_c = \frac{N}{C} + \frac{1}{2C} \sum_{d=1}^{C} \frac{\alpha_{0,d} - \alpha_{0,c}}{\alpha_1} \) for \(c = 1, \ldots, C-1\) and \(N_C = N - \sum_{c=1}^{C-1} N_c\). In words, if a teacher is good relative to teacher \(C\), then this teacher is assigned more students than the average number of students per teacher. This, way, more students can benefit from his teaching quality. This, however, has a cost, as students tend to have a worse performance in large classrooms, so the problem is convex, and it is not optimal to put all students together with the same teacher. Notice that the particular case in which all teachers have the same quality results in an optimal equal class size distribution.

8 Extensions

In this section I extend some of the results presented in the main text of the paper.

8.1 Peer effects in the production function

The model presented in section 2 ruled out the possibility of direct spillovers among students. The assumption was that test scores depended only on the effort and ability of the student and the teacher, and it was the optimal choice of effort what would lead to the social interactions. In this subsection I relax this assumption and I present a model that allows for direct spillovers in the production functions.

Consider now that peers have an impact on the production function of student \(i\). Moreover, assume that this effect does not depend on the amount of peers, i.e. the intensity of the interaction between peers is inversely proportional to the number of peers. Then, given our Cobb-Douglas specification, we can add an extra term that captures the effect of peers’ effort on the production function of student \(i\):

\[y_{ic} = \exp (\zeta_{tc} + \xi_{ic}) e^{\phi_{tc} e^{\beta \Pi_{j \neq i} e^{\eta_j} n_c}} \]

With this specification it is more convenient to make a slight modification to the game structure. Instead of a simultaneous game, consider a two stage game in which the teacher moves first and students move in the second stage\(^\text{33}\). As before, all agents choose effort by maximizing their utility functions,

\(^\text{33}\)With these specification, if all agents move simultaneously, the best response functions yield a system of linear equations such that not all of the eigenvalues can be expressed in closed form in terms of the parameters of the model, and hence the system cannot be solved in closed form. By modeling the game in two steps this problem is avoided. Notice that in any case the optimal functions can be numerically solved.
which are the same as those of the baseline model. All the calculations are omitted here, and instead the final expression of the reduced form equation is shown

\[
\log (y_{ic}) = \frac{\beta + \eta}{\delta (1 - \phi) - \beta - \eta} \log \left( \frac{\beta}{\delta} \right) + \frac{\phi \delta}{\delta (1 - \phi) - \beta - \eta} \log \left( \frac{\phi \delta}{\delta - \beta - \eta} \right) + \frac{\delta}{\delta (1 - \phi) - \beta - \eta} (\xi_{ic} + \xi_c) + \frac{\delta (N_c - 1)}{(\delta - \beta) (N_c - 1) + \eta} (\xi_{ic} - \xi_c)
\]

### 8.2 Characteristic functions

In section 3.4 we saw how to express the characteristic function of the vector of class test scores as a function of the characteristic functions of teacher and students effects (equation 12). Bonhomme and Robin (2010) showed that using the empirical characteristic functions of the observed data, one can recover the characteristic functions of the underlying processes. Our framework is very similar, but it has three main differences: several factors are equally distributed, every realization of the \( Y \) vector has a different size and some of the observations from this vector are missing. The first difference comes from the fact that students are randomly assigned into classes and therefore student effects are treated as coming from the same distribution. Thus, there is extra structure that we can use to our advantage in our framework. The second and the third differences come from the fact that classrooms have a different number of students and some of the test scores are missing. These two differences constitute an additional challenge with respect to Bonhomme and Robin (2010) framework, but nonetheless it is still possible to recover the distribution of teacher and student effects.

Assume for the time being that \( N_{0c} = N_{1c} \), \( i.e. \) all students test scores are observed, and drop the 0/1 subscript. Let \( Y_c \) be the vector of dimension \( N_c \) that consists of the test scores of students in class \( c \). Let \( t \) be a vector of dimension \( N_c \). Equation 12 express the characteristic function of the vector of observed test scores as a product of the characteristic functions of teacher and students effects. By taking logarithms of the previous expression we get the cumulant generating function of the vector of observed test scores

\[
g_{Y_c} (t|N_c) = g_\alpha \left( \sum_{j=1}^{N_c} t_j | N_c \right) + \sum_{j=1}^{N_c} g_\varepsilon \left( t_j + \frac{\gamma - 1}{N_c} \sum_{h=1}^{N_c} t_h | N_c \right)
\]

Take the second derivatives of the cumulant generating function and obtain the following matrix of dimension \( N_c \times N_c \)

\[
\nabla \nabla^T g_{Y_c} (t|N_c) = g_\alpha'' \left( \sum_{j=1}^{N_c} t_j | N_{0c} \right) + \sum_{j=1}^{N_c} g_\varepsilon'' \left( t_j + \frac{\gamma - 1}{N_c} \sum_{h=1}^{N_c} t_h | N_c \right) \left[ \left( \frac{\gamma - 1}{N_c} \right)^2 \nu_{N_c} t_{N_c} + \frac{\gamma - 1}{N_c} (\Upsilon_{N_c} (j) + \Upsilon_{N_c} (j)) + \Psi_{N_c} (j) \right]
\]

41
where \( \Upsilon_{N_c}(j) \) is a \( N_c \times N_c \) matrix of zeros except for column \( j \), whose elements equal one, and
\( \Psi_{N_c}(j) \) is a \( N_c \times N_c \) matrix of zeros except for the element \((j, j)\), which equals one. The next step would be to apply the \( vech \) operator to the matrix of second derivatives of the cumulant generating function, and express it as the product of a weighting matrix and a vector with the \( N_c + 1 \) different second derivatives of the cumulant generating functions of teacher and students effects. Since we know that the students are randomly sorted into classes, we can apply use the extra information coming from the fact that not only they are independent, but also identically distributed. To do so, let \( t = \tau_{tN_c} \), i.e. we no longer have any vector \( t \), but only vectors that give the same weight, \( \tau \in \mathbb{R} \), to all test scores. By doing this and applying the \( vech \) operator to the previous expression, we obtain

\[
vech (\nabla \nabla^T g_{Yc} (\tau t_{N_c} | N_c)) = Q \begin{bmatrix}
g_{\alpha''}(N_c \tau | N_c) \\
g_{\varepsilon''}(\gamma \tau | N_c)
\end{bmatrix}
\]

where \( Q \equiv \left( I_{(N_c+1)N_c}, vech (I_{N_c}) + \frac{(\gamma^2-1)}{N_c} t_{(N_c+1)N_c} \right) \). If we let \( Q_j^- \) denote the \( j \)th row of matrix \( Q^- \), we can obtain an expression of the second derivative of the CGF of the teacher and student effects

\[
g_{\alpha''}(\tau | N_c) = Q^1_v vech \left( \nabla \nabla^T g_{Yc} \left( \frac{\tau}{N_c} t_{N_c} | N_c \right) \right)
\]

\[
g_{\varepsilon''}(\tau | N_c) = Q^2_v vech \left( \nabla \nabla^T g_{Yc} \left( \frac{\tau}{\gamma} t_{N_c} | N_c \right) \right)
\]

Und using the fact that \( \alpha \) and \( \varepsilon \) have both mean zero and \( g(0) = 0 \), we can doubly integrate the previous expressions to obtain the CGF of the teacher and student effects

\[
g_{\alpha}(\tau | N_c) = \int_0^\tau \int_0^u Q^1_v vech \left( \nabla \nabla^T g_{Yc} \left( \frac{v}{N_c} t_{N_c} | N_c \right) \right) dvdu
\]

\[
g_{\varepsilon}(\tau | N_c) = \int_0^\tau \int_0^u Q^2_v vech \left( \nabla \nabla^T g_{Yc} \left( \frac{v}{\gamma} t_{N_c} | N_c \right) \right) dvdu
\]

All that remains to do is to take the exponential of those two quantities to get the characteristic function of the teacher and student effects

\[
\varphi_{\alpha}(\tau | N_c) = \exp \left( \int_0^\tau \int_0^u Q^1_v vech \left( \nabla \nabla^T g_{Yc} \left( \frac{v}{N_c} t_{N_c} | N_c \right) \right) dvdu \right)
\]

42
\[ \varphi_\varepsilon (\tau|N_c) = \exp \left( \int_0^\tau \int_0^u Q_\varepsilon^{-1} \text{vech} \left( \nabla\nabla^T g_{\gamma \varepsilon} \left( \frac{v}{\gamma} t_{N_c}|N_c \right) \right) \, dv \, du \right) \]

Notice that in the last expressions, in order to have the CGF or characteristic function of the teacher and student effects evaluated at \( \tau \), we need two different weighting vectors \( t \). In both cases each test score has the same weight, but they are different for the two functions. For the function of the teacher effect the weight has to be equal to \( \frac{1}{N_c} \), and for the student effect the weight equals \( \frac{1}{\gamma} \). This means that knowledge of \( \gamma \) is required in order to get estimates of the characteristic function of the student effect. In practice I use an estimate of the social multiplier, which implies that the estimator of the characteristic function of the student effect has an extra source of noise.

Now consider again the case in which we allow for some test scores to be missing, i.e. \( N_{0c} \neq N_{1c} \). We can express the vector of second derivatives of the CGF as

\[
\text{vech} \left( \nabla\nabla^T g_{\gamma \varepsilon} \left( \tau t_{N_{1c}}|N_{0c} \right) \right) = Q \left[ g_{\varepsilon}'' \left( N_{1c}\tau|N_{0c} \right) + \frac{(\gamma^2 - 1) N_{1c}}{N_{0c}} g_{\varepsilon}'' \left( \frac{(\gamma - 1) N_{1c}}{N_{0c}} \tau|N_{0c} \right) \right]
\]

Since there are no observations for the test scores of students \( N_{1c+1}, ..., N_{0c} \), there is multicollinearity between their effects and the teacher effect, since they affect all the remaining students proportionally to the teacher. This means that an extra step is needed in order to identify the characteristic function of the teacher effect. After some algebra, we can get the CGF of both the teacher and student effects, which are

\[
g_{\varepsilon} (\tau|N_{0c}) = \int_0^\tau \int_0^u Q_\varepsilon^{-1} \text{vech} \left( \nabla\nabla^T g_{\gamma \varepsilon} \left( \frac{vN_{0c}}{\gamma N_{1c} + (N_{0c} - N_{1c}) t_{N_{1c}}|N_{0c}} \right) \right) \, dv \, du
\]

\[
g_{\alpha} (\tau|N_{0c}) = \int_0^\tau \int_0^u \left[ Q_\varepsilon^{-1} \text{vech} \left( \nabla\nabla^T g_{\gamma \varepsilon} \left( \frac{v}{N_{1c}} t_{N_{1c}}|N_{0c}} \right) \right) - g_{\varepsilon}'' \left( \frac{(\gamma - 1) \left( N_{0c} - N_{1c} \right)}{N_{0c}N_{1c}} \right) \, dv \, du \right] \, dv \, du
\]

That is, the CGF of \( \varepsilon \) needs a minor correction that involves only the class size and the observed number of test scores, whereas the CGF of \( \alpha \) needs a major correction, as the term is now contaminated by the second derivative of the CGF of \( \varepsilon \).

### 8.3 Estimation of the characteristic function

In the identification section the matrix \( Q \) was defined as a matrix of dimension \( \frac{(N_{0c}+1)N_{0c}}{2} \times 2 \). This means that given a sample of test scores that have different class sizes, the dimension of this matrix varies. Now denote by \( Q_c \) the \( Q \) matrix that has dimension \( \frac{(N_{0c}+1)N_{0c}}{2} \times 2 \). Again, there are two different
cases. Firstly assume that we observe the test scores of all individuals. In this case, the estimates of the CGF of teacher and student effects would be

\[ \hat{g}_\alpha (\tau | N_c) = \int_0^\tau \int_0^\tau \frac{1}{C} \sum_{c=1}^C Q_{c1}^- vech \left( \nabla \nabla^T \hat{g}_{\gamma c} \left( \frac{v}{N_c} \tau_{N_c} | N_c \right) \right) dvdu \]

\[ \hat{g}_\varepsilon (\tau | N_c) = \int_0^\tau \int_0^\tau \frac{1}{C} \sum_{c=1}^C Q_{c2}^- vech \left( \nabla \nabla^T \hat{g}_{\gamma c} \left( \frac{v}{N_c} \tau_{N_c} | N_c \right) \right) dvdu \]

where \( \hat{g}_{\gamma c} \left( \frac{v}{N_c} \tau_{N_c} | N_c \right) \) is the \( N_c \times N_c \) matrix whose \((l, m)\) element equals

\[ \hat{g}_{\gamma c} \left( \frac{v}{N_c} \tau_{N_c} | N_c \right)_{lm} = -\frac{y_{lc}y_{mc} e^{it'Y_c}}{E \left[ e^{it'Y} \right]} + \left( \frac{E \left[ ye^{it'Y} \right]}{E \left[ e^{it'Y} \right]} \right)^2 \]

where \( \hat{E} \left[ e^{it'Y} \right] = \frac{1}{C} \sum_{c=1}^C e^{it'Y_c} \) and \( \hat{E} \left[ ye^{it'Y} \right] = \frac{1}{C} \sum_{c=1}^C \frac{1}{N_c} \sum_{l=1}^{N_c} y_{lc} e^{it'Y_c} \).

To get the estimates of the characteristic functions all that remains to do is to take exponentials of the estimates of the CGF.

9 Conclusion

This paper has addressed the topic of estimation of spillovers in the classroom. Using the linear in means equation of test scores predicted by the model together with double randomization, I propose a way to identify and estimate the strength of the spillovers in the classroom. This method provides several overidentifying restrictions for the social multiplier, and, at the same time, it identifies the different moments of the distribution of teacher and student effects.

The results provide evidence on the existence of strong spillovers in the classroom, with a social multiplier of around 1.5. Moreover, teacher and student effects depart from the usually maintained normality assumption: the distribution of teacher effects is slightly asymmetric and has tails thinner than the normal distribution, whereas the distribution of student effects is skewed to the left and has thicker tails than the normal distribution. This departure from normality casts some doubts on the validity of the estimates of teacher effects in the teacher value-added literature, as well as on any counterfactual experiment that involves non-random assignment of teachers and students to classrooms.

Teachers have a sizeable impact on students test scores. Increasing the teacher’s quality by one standard deviation is associated with an increase in test scores of around 10 to 15% of a standard deviation. On the other hand, increasing classmates’ abilities by one standard deviation is associated with an increase in one’s own test scores of around 45% of a standard deviation. The student effects
are heteroskedastic in class size. The variance of these effects is decreasing in class size, as is the degree of asymmetry and the thickness of the tails of the distribution.

Using the results from the estimation, I conduct counterfactual social planning experiments. These experiments show that a resource neutral policy can have a direct impact on the distribution of test scores, with some students benefiting more than others. In particular, assigning good teachers to large classrooms improves the overall test scores while at the same time reduces inequality; positive assortative matching and assigning good students to small classrooms is associated with an increase in test scores for good students, at the cost of a decrease of bad students’ test scores; negative assortative matching has a very small impact on mean test scores, but it does a good job at reducing the inequality among students. Finally, I also consider the optimal class size distribution, which assigns more students to better teachers, but not so many that the negative effect of being in a larger class size offsets the positive effect of the teacher quality.
References


Appendix

A Some linear algebra results

Let $A_n$ be a $n \times n$ matrix such that all diagonal elements are the same and all off diagonal elements are the same but different to the diagonal elements:

$$A_n = \begin{bmatrix} a & b & \ldots & b \\ b & a & \ldots & b \\ \vdots & \vdots & \ddots & \vdots \\ b & b & \ldots & a \end{bmatrix} = b\lambda_n \lambda_n' + (a - b) I_n$$

Denote by $\Lambda_n$ and $S_n$ its eigenvalue and eigenvector matrices. They take the following values:

$$\Lambda_n = \begin{bmatrix} a - b & \ldots & 0 & 0 \\ \vdots & \ddots & \vdots & \vdots \\ 0 & \ldots & a - b & 0 \\ 0 & \ldots & 0 & a + (n - 1)b \end{bmatrix}$$

$$S_n = \begin{bmatrix} 1 & 1 & 1 \ldots & 1 & 1 \\ -1 & 0 & 0 \ldots & 0 & 1 \\ 0 & -1 & 0 \ldots & 0 & 1 \\ \vdots & \vdots & \vdots & \ddots & \vdots \\ 0 & 0 & 0 \ldots & -1 & 1 \end{bmatrix}$$

In order to obtain the inverse of $A_n$, simply use the formula $A_n^{-1} = S_n \Lambda_n^{-1} S_n$, for which it is needed to obtain the inverse of the eigenvalues and eigenvectors matrices:

$$\Lambda_n^{-1} = \begin{bmatrix} \frac{1}{a - b} & \ldots & 0 & 0 \\ \vdots & \ddots & \vdots & \vdots \\ 0 & \ldots & \frac{1}{a - b} & 0 \\ 0 & \ldots & 0 & \frac{1}{a + (n - 1)b} \end{bmatrix}$$

$$S_n^{-1} = \begin{bmatrix} \frac{1}{n} & \frac{1 - n}{n} & \frac{1}{n} \ldots & \frac{1}{n} & \frac{1}{n} \\ \frac{1}{n} & \frac{1}{n} & \frac{1 - n}{n} \ldots & \frac{1}{n} & \frac{1}{n} \\ \vdots & \vdots & \vdots & \ddots & \vdots \\ \frac{1}{n} & \frac{1}{n} & \frac{1 - n}{n} \ldots & \frac{1 - n}{n} & \frac{1}{n} \\ \frac{1}{n} & \frac{1}{n} & \frac{1}{n} \ldots & \frac{1}{n} & \frac{1}{n} \end{bmatrix}$$

50
\[ A_n^{-1} = \frac{1}{n(a-b)} \begin{bmatrix} (n-1) + \frac{a-b}{a+(n-1)b} & -1 + \frac{a-b}{a+(n-1)b} & \ldots & -1 + \frac{a-b}{a+(n-1)b} \\ -1 + \frac{a-b}{a+(n-1)b} & (n-1) + \frac{a-b}{a+(n-1)b} & \ldots & -1 + \frac{a-b}{a+(n-1)b} \\ \vdots & \vdots & \ddots & \vdots \\ -1 + \frac{a-b}{a+(n-1)b} & -1 + \frac{a-b}{a+(n-1)b} & \ldots & (n-1) + \frac{a-b}{a+(n-1)b} \end{bmatrix} \]

Now define \( C_n \), which is a matrix that has the same structure as \( A_n \) but has different values. Let \( c \) and \( d \) denote the value of the diagonal and off-diagonal elements of \( C_n \). Then, the product \( C_n A_n^{-1} \), equals

\[ C_n A_n^{-1} = \left[ \frac{-b(c + (n-1)d)}{(a + (n-1)b)(a-b)} + \frac{d}{a-b} \right] \xi_{n'} + \frac{c-d}{a-b} I_n = \frac{ad-bc}{(a + (n-1)b)(a-b)} \xi_{n'} + \frac{c-d}{a-b} I_n \]

### B Cumulants, cumulant generating functions and \( k \)-statistics

Let \( X \) be a random variable. Its Moment Generating Function, \( M_X(t) \), is defined as

\[ M_X(t) \equiv \operatorname{E}[\exp(X)] \]

The Cumulant Generating Function, \( g_X(t) \) is defined as the logarithm of the MGF:

\[ g_X(t) \equiv \log(M_X(t)) \]

To obtain the cumulant of order \( R \), simply take the \( R \)th derivative of the CGF with respect to \( t \) and evaluate at \( t = 0 \):

\[ \kappa_R(X) \equiv \frac{\partial^R g_X(t)}{\partial t^R} \bigg|_{t=0} \]

There is a bijection between cumulants and moments. For example, cumulants up to order 6 are

\[ \kappa_{X1} = \operatorname{E}[X] \]
\[ \kappa_{X2} = \operatorname{E}[(X - \operatorname{E}(X))^2] \]
\[ \kappa_{X3} = \operatorname{E}[(X - \operatorname{E}(X))^3] \]
\[ \kappa_{X4} = \operatorname{E}[(X - \operatorname{E}(X))^4] - 3 \operatorname{E}[(X - \operatorname{E}(X))^2]^2 \]
\[ \kappa_{X5} = \mathbb{E} \left[ (X - \mathbb{E}(X))^5 \right] - 10 \mathbb{E} \left[ (X - \mathbb{E}(X))^3 \right] \mathbb{E} \left[ (X - \mathbb{E}(X))^2 \right] \]

\[ \kappa_{X6} = \mathbb{E} \left[ (X - \mathbb{E}(X))^6 \right] - 15 \mathbb{E} \left[ (X - \mathbb{E}(X))^4 \right] \mathbb{E} \left[ (X - \mathbb{E}(X))^2 \right] - 10 \mathbb{E} \left[ (X - \mathbb{E}(X))^3 \right]^2 + 30 \mathbb{E} \left[ (X - \mathbb{E}(X))^2 \right]^3 \]

Cumulants satisfy the following two properties: let \( a \) be a scalar, then the \( R \)th order cumulant of \( aX \) is \( \kappa_R(aX) = a^R \kappa_R(X) \). Let \( X \) and \( Y \) be two independent random variables, then the \( R \)th cumulant of their sum is \( \kappa_R(X + Y) = \kappa_R(X) + \kappa_R(Y) \). These two properties allowed us to obtain convenient closed form expressions for the cumulants of the between and within variables.

\( k \)-statistics are the unique symmetric unbiased estimators of the cumulants of a distribution. Let \( m_R \) denote the \( R \)th sample central moment of the variable \( X_i \). Then, the first four \( k \)-statistics are given by

\[
\begin{align*}
    k_1 &= \frac{1}{N} \sum_{i=1}^{N} X_i \\
    k_2 &= \frac{N}{N-1} m_2 \\
    k_3 &= \frac{N^2}{(N-1)(N-2)} m_3 \\
    k_4 &= \frac{N^2}{(N-1)(N-2)(N-3)} \left[ (N+1) m_4 - 3 (N-1) m_2^2 \right]
\end{align*}
\]

C  Operator \( \text{vech} \)

Let \( A_N \) be a \( d \)-dimensional array with all dimensions of size \( N \). The operator \( \text{vech} \) selects some of the elements of this array and arranges them into a vector. If \( A_N \) is a matrix, it selects the diagonal and upper diagonal elements and arrange them row by row:

\[
\text{vech} (A_N) = (a_{11}, a_{12}, ..., a_{1N}, a_{22}, ..., a_{2N}, ..., a_{NN})'
\]

More generally, for \( d \)-dimensional arrays it selects the elements \( (i_1, i_2, ..., i_d) \) such that \( i_1 \leq i_2 \leq \ldots \leq i_d \) and arrange them lexicographically by dimensions. Since the total number of combinations with repetition is \( \binom{N+d-1}{d} \), then that is the size of the vector obtained by applying the \( \text{vech} \) operator.

D  \( \Lambda \) matrices

D.1  All test scores are observed

\[
\Lambda_2 (\gamma; N_c) \equiv \nu \left( 1, \frac{\gamma^2 - 1}{N_c} \right) + \left[ 0, \text{vech} \left( \eta_{2,1,2}^{N_c} \right) \right]
\]
\[ \Lambda_3 (\gamma; N_c) \equiv \iota \left( 1, \frac{(\gamma - 1)^2 (\gamma - 2)}{N_c^2} \right) + \left[ 0, \frac{\gamma - 1}{N_c} \vech \left( \eta_{3,1,2}^N + \eta_{3,1,3}^N + \eta_{3,2,3}^N \right) \right] + \left[ 0, \vech \left( \eta_{3,1,2}^N \odot \eta_{3,1,3}^N \right) \right] \]

\[ \Lambda_4 (\gamma; N_c) \equiv \iota \left( 1, \frac{(\gamma - 1)^3 (\gamma - 3)}{N_c^3} \right) + \left[ 0, \frac{(\gamma - 1)^2}{N_c^2} \vech \left( \eta_{4,1,2}^N + \eta_{4,1,3}^N + \eta_{4,1,4}^N + \eta_{4,2,3}^N + \eta_{4,2,4}^N + \eta_{4,3,4}^N \right) \right] \]

\[ + \left[ 0, \frac{\gamma - 1}{N_c} \vech \left( \eta_{4,1,2}^N \odot \eta_{4,1,3}^N \odot \eta_{4,1,4}^N \right) \right] + \left[ 0, \vech \left( \eta_{4,1,2}^N \odot \eta_{4,1,3}^N \odot \eta_{4,1,4}^N \right) \right] \]

where 0 and \( \iota \) represent vectors of zeros and ones of the appropriate dimension, i.e. \( (N_c+1)N_c \) and \( (N_c+2)(N_c+1)N_c \), respectively. \( \eta_{d,e,f}^n \) is the \( d \)-dimensional array whose \( d \) dimensions are all of size \( N_c \) and all elements zero except for those that are the same in dimensions \( e \) and \( f \), \( e < f \). Those elements take value one\(^{34}\). For example, \( \eta_{2,1,2}^N = 1_N \), and for the array \( \eta_{3,1,2}^N \), its element \( (i,j,h) \) equals one if \( i = j \), and is zero otherwise. The total number of nonzero elements is \( N_c^{d-1} \). Finally, \( \odot \) is the Hadamard product, i.e. the elementwise product of arrays.

**D.2 N_{1c} out of N_{0c} test scores are observed**

\[ \Lambda_2 (\gamma; N_{0c}, N_{1c}) \equiv \iota \left( 1, \frac{\gamma^2 - 1}{N_{0c}} \right) + \left[ 0, \vech \left( \eta_{2,1,2}^{N_{1c}} \right) \right] \]

\[ \Lambda_3 (\gamma; N_{0c}, N_{1c}) \equiv \iota \left( 1, \frac{(\gamma - 1)^2 (\gamma - 2)}{N_{0c}^2} \right) \]

\[ + \left[ 0, \frac{\gamma - 1}{N_{0c}} \vech \left( \eta_{3,1,2}^{N_{1c}} + \eta_{3,1,3}^{N_{1c}} + \eta_{3,2,3}^{N_{1c}} \right) \right] + \left[ 0, \vech \left( \eta_{3,1,2}^{N_{1c}} \odot \eta_{3,1,3}^{N_{1c}} \right) \right] \]

\[ \Lambda_4 (\gamma; N_{0c}, N_{1c}) \equiv \iota \left( 1, \frac{(\gamma - 1)^3 (\gamma - 3)}{N_{0c}^3} \right) \]

\[ + \left[ 0, \frac{(\gamma - 1)^2}{N_{0c}^2} \vech \left( \eta_{4,1,2}^{N_{1c}} + \eta_{4,1,3}^{N_{1c}} + \eta_{4,1,4}^{N_{1c}} + \eta_{4,2,3}^{N_{1c}} + \eta_{4,2,4}^{N_{1c}} + \eta_{4,3,4}^{N_{1c}} \right) \right] \]

\[ + \left[ 0, \frac{\gamma - 1}{N_{0c}} \vech \left( \eta_{4,1,2}^{N_{1c}} \odot \eta_{4,1,3}^{N_{1c}} \odot \eta_{4,1,4}^{N_{1c}} \right) \right] + \left[ 0, \vech \left( \eta_{4,1,2}^{N_{1c}} \odot \eta_{4,1,3}^{N_{1c}} \odot \eta_{4,1,4}^{N_{1c}} \right) \right] \]

\(^{34}\)These arrays are generalizations of the identity matrix in 2-dimensional arrays.
E Estimation when \( N_{1c} \) out of \( N_{0c} \) test scores are observed

Denote by \( N_{0c} \) the total number of students in a classroom and by \( N_{1c} \) the number of test scores observed. So far I have assumed that \( N_{0c} = N_{1c} \), but in the data the case in which \( N_{0c} > N_{1c} \) is very frequent. In this case, the estimation using cumulants of order two to four is very similar. One only needs to use the \( \Lambda_{j,N_{0c},N_{1c}} \) matrices shown in appendix D, and the estimation method remains the same.

Estimation of the characteristic functions is slightly more complicated, as it requires a correction to take into account the fact that in general \( N_{0c} \neq N_{1c} \). In this case the first step is to estimate the CGF of the student effect

\[
\hat{g}_c(\tau|N_{0c}) = \int_0^T \int_0^u \left[ \frac{1}{\Sigma_{c=1}^C Q_{c,2}} vech \left( \nabla \nabla^T \hat{g}_c \left( \frac{v N_{0c}}{\gamma N_{1c} + (N_{0c} - N_{1c}) \xi_{N_{1c}|N_{0c}}} \right) \right) \right] dvdu
\]

To estimate the CGF of the teacher effect we require estimating the second derivative of the CGF of the student effect, so know the estimator is

\[
\hat{g}_\alpha(\tau|N_{0c}) = \int_0^T \int_0^u \left[ \frac{1}{\Sigma_{c=1}^C Q_{c,1}} vech \left( \nabla \nabla^T \hat{g}_c \left( \frac{v}{N_{1c}} \xi_{N_{1c}|N_{0c}} \right) \right) - \hat{g}_c'' \left( \frac{v (\gamma - 1) (N_{0c} - N_{1c})}{N_{0c} N_{1c}} \right) \right] dvdu
\]

where \( \hat{g}_c'' \left( \frac{v (\gamma - 1) (N_{0c} - N_{1c})}{N_{0c} N_{1c}} \right) = \hat{g}_c'' \left( \frac{v (\gamma - 1) (N_{0c} - N_{1c})}{N_{0c} N_{1c}} \right) \), and the rest of the objects are defined similarly as above.

F Full results

In this section I present the full table with the estimates of specifications 1 to 9, as described in section 4, for both the mathematics and reading test scores. Moreover, I also present a table with the results of the specification that allows for heterogeneous teacher and student effects. These effects take two different distributions for small and large classrooms.
Table 11: New estimates, mathematics test scores

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</tr>
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<td>small)$</td>
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Standard errors in parentheses. *, ** and *** denote significance at the 90, 95 and 99 percent levels. Specifications 1, to 3 assume that moments of student effects are the same for all students (i.e., homoskedastic effects); specifications 4 to 6 relax this assumption and allow for two different values for students in small and large classes; specifications 7 to 9 assume that student effect is a random coefficient in class size, and thus their cumulants are polynomials in class size.
Table 12: New estimates, reading test scores

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Standard errors in parentheses. *, ** and *** denote significant at the 90, 95 and 99 percent levels. Specifications 1 to 3 assume that moments of student effects are the same for all students (i.e., homoskedastic effects); specifications 4 to 6 relax this assumption and allow for two different values for students in small and large classes; specifications 7 to 9 assume that student effect is a random coefficient in class size, and thus their cumulants are polynomials in class size.
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Standard errors in parentheses. *, ** and *** denote significant at the 90, 95 and 99 percent levels.

G Identification

**Assumption 2.** Class size is independent of students and teacher’s sorting mechanism.

This assumption, together with assumption 1 rules out any dependence among student and teacher effects, both conditionally on class size and unconditionally. In some of the empirical analysis we use the sample within variance as a regressor, which creates a measurement error bias. Therefore, we need to find an instrument. Assumption 2 points out that class size can be used as an instrument, since it satisfies the exogeneity condition. Since class size has a finite support, we have as many instruments as support points\(^{35}\). However, we also need class size to satisfy the relevance condition in order to be a valid instrument, which is true under assumption 3.

**Assumption 3.** $\kappa_R (W_{ic}|N_c) = f_R (N_c) \neq k_R \forall R \geq 2$

\(^{35}\)More specifically, we use class size dummies as instruments.
In words, the second and higher order moments of $W_{ic}$ vary with class size, $N_c$. This condition is needed for identification reasons, since otherwise the cumulants of teacher and student effects could not be disentangled.

G.1 Variance analysis

Begin by considering the variance of test scores conditional on class size. It can be decomposed into the sum of the between and the within variances, whose exact expressions after applying assumption 1 are

$$Var(B_c|N_c) = Var(\alpha_c|N_c) + \gamma^2 \frac{1}{N_c} Var(\varepsilon_{ic}|N_c) \tag{15}$$

$$Var(W_{ic}|N_c) = \frac{N_c - 1}{N_c} Var(\varepsilon_{ic}|N_c) \tag{16}$$

The additive nature of the between equation implies that the between variance is the sum of two components, one which is the variance of teacher’s quality, and another one that is the variance of students’ ability, scaled by the square of the social multiplier and divided by class size. In principle, one could specify the functional form of the variances of the teacher and student effects, so that they depend on a finite number of parameters that allow for identification using the two equations separately. Another strategy, however, is to solve for $Var(\varepsilon_{ic}|N_c)$ in equation 16 and plug it into equation 15, obtaining

$$Var(B_c|N_c) = Var(\alpha_c|N_c) + \gamma^2 \frac{1}{N_c - 1} Var(W_{ic}|N_c) \tag{17}$$

Equation 17 expresses the between variance as the sum of two components, the teacher effect variance and the within variance. If the latter was known, then one could use it as an instrument, and the variance of teacher effect could be flexibly specified as it was done in the first stage equation. However, this is an unobserved quantity. Instead, we observe its sample analogue, $\hat{Var}_c(W_{ic}|N_c) \equiv \frac{1}{N_c} \sum_{i=1}^{N_c} W_{ic}^2$. This variable constitutes the channel through which the estimates will suffer from measurement error bias. By assumptions 2 and 3 we can use any deterministic function of class size as an instrument. Given that class size takes a finite number of values, we use class size dummies, which give us as many linearly independent instruments as we can get. $Var(B_c|N_c)$ is also not observed, so it is also measured with error. However, as long as it has no bias conditional on class size it creates no bias in the estimation.

Finally, $Var(\alpha_c|N_c)$ needs to be specified. In line with Graham (2008) assumption, one possibility is to assume that it does not depend on class size. In that case it would be the constant term in the

\[\text{Notice that even if } \varepsilon_{ic} \text{ is independent of } N_c, \text{ there is dependence between } W_{ic} \text{ and } N_c, \text{ since the distribution of the within variance is different for different class sizes. To see this more clearly, consider the within variance when } \varepsilon_{ic} = \sigma^2, \text{ then the within variance equals } Var(W_{ic}|N_c) = \frac{N_c - 1}{N_c} \sigma^2.\]
regression. More generally, we can think that it is a function of class size, known up to a finite and small number of parameters. This, however, would be a problem if there is multicollinearity between $\text{Var} (\alpha_c|N_c)$ and $\frac{1}{N_c-1} \text{Var} (W_{ic}|N_c)$. We rule out this possibility, which amounts to assume a full rank condition.

**Assumption 4.** $\text{Var} (\alpha_c|N_c)$ is a function known up to a finite number of parameters, $\text{Var} (\alpha_c|N_c) = f (N_c, \theta_\alpha)$. Moreover, the following rank condition is satisfied

$$\text{rank} \left( \mathbb{E} \left[ d_c \left( \frac{\partial f (N_c, \theta_\alpha)}{\partial \theta} + \frac{\partial \gamma^2}{N_c-1} \text{Var} (W_{ic}|N_c) \right) \right] \right) = \text{dim} (\theta)$$

where $d_c$ is the $H \times 1$ vector of class sizes dummies, $H$ is the distinct number of class sizes, which is assumed to be finite, and $\theta \equiv (\theta_\alpha', \gamma)^t$. This full rank condition essentially restricts the variance of the teacher effect conditional on class size to depend on a finite number of parameters. Since $\text{dim} (d_c) = H$, it follows that $\text{dim} (\theta) \leq H$, and therefore $\text{dim} (\theta_\alpha) \leq H - 1$. As a consequence, $\text{Var} (\alpha_c|N_c)$ cannot be nonparametrically identified\textsuperscript{37}. Finally, we have to deal with the fact that the between and within variances are not observed and they have to be estimated. If the between and within variance estimates are unbiased, conditionally on class size, i.e. $\mathbb{E} \left[ \text{Var} (W_{ic}|N_c) | N_c \right] = \mathbb{E} \left[ \text{Var} (B_c|N_c) | N_c \right] = 0$, then the following conditional moment holds

$$\mathbb{E} \left[ \text{Var} (B_c|N_c) - f (N_c, \theta_\alpha) - \gamma^2 \frac{1}{N_c-1} \text{Var} (W_{ic}|N_c) | N_c \right] = 0 \quad (18)$$

### G.2 Cumulants and cumulant generating functions

The previous variance analysis can be extended to higher order central moments. However, their decompositions are in general more complicated expressions than those of the variance. To avoid this problem, we use higher order *cumulants*, which are statistical functions that depend on the moments of the random variables. There exists a bijection between cumulants and moments, so by working with the former we are not losing any information. Further, they allow us to obtain simple closed form expressions in terms of the cumulants of the teacher and student effects. Begin by computing the cumulant generating function\textsuperscript{38} of the between and within variables as a function of the cumulant generating functions of $\alpha_c$ and $\varepsilon_{ic}$

$$g_B (t|N_c) = g_\alpha (t|N_c) + N_c g_\varepsilon \left( \frac{\gamma}{N_c} t|N_c \right)$$

\textsuperscript{37}One easy way to think about this is to consider the case in which there are two different class sizes. In this case we can only let the two variances depend on one parameter, like assumption 1.2 in Graham (2008), which states that they are the same.

\textsuperscript{38}See appendix.
\[ g_{W}(t|N_{c}) = g_{\varepsilon} \left( \frac{N_{c} - 1}{N_{c}} t|N_{c} \right) + (N_{c} - 1) g_{\varepsilon} \left( -\frac{1}{N_{c}} t|N_{c} \right) \]

By taking the \( R \)th derivative and evaluating it at \( t = 0 \) we get their \( R \)th cumulants

\[ \kappa_{R}(B_{c}|N_{c}) = \kappa_{R}(\alpha_{c}|N_{c}) + \gamma_{R} \frac{1}{N_{c}^{R-1}} \kappa_{R}(\varepsilon_{ic}|N_{c}) \]  \( (19) \)

\[ \kappa_{R}(W_{ic}|N_{c}) = \frac{N_{c} - 1}{N_{c}^{R}} \left[ (N_{c} - 1)^{R-1} + (-1)^{R} \right] \kappa_{R}(\varepsilon_{ic}|N_{c}) \]  \( (20) \)

The expression of higher order cumulants is very similar to that of the variances, as the \( R \)th between cumulant is the sum of two terms, the \( R \)th cumulant of the teacher effect, and another term that depends on the \( R \)th cumulant of the student effect, whereas the \( R \)th within cumulant is a function of class size and the \( R \)th cumulant of the student effect. As we did with the variances, solving for the student effect cumulant in equation 20 and plugging it into equation 19, allows us to obtain the \( R \)th between cumulant as a function of the \( R \)th teacher effect cumulant and the \( R \)th within cumulant

\[ \kappa_{R}(B_{c}|N_{c}) = \kappa_{R}(\alpha_{c}|N_{c}) + \gamma_{R} \frac{N_{c}}{(N_{c} - 1) \left( (N_{c} - 1)^{R-1} + (-1)^{R} \right)} \kappa_{R}(W_{ic}|N_{c}) \]  \( (21) \)

Using the same argument as with the variances, we can use higher order cumulants to identify the social multiplier. Again, we face the problem of not observing the actual values of the conditional between and within cumulants, which have to be estimated. However, we use the same strategy by using class size as an instrument in the regression. Moreover, we need to use unbiased estimators of these cumulants, for which we use the so called \( k \)-statistics. These are the unique unbiased and symmetric statistics of a cumulant. Using them, we get that the following conditional moment holds

\[ \mathbb{E} \left[ \hat{k}_{R}(B_{c}|N_{c}) - f_{R}(N_{c}, \theta_{R}) - \gamma_{R} \frac{N_{c}}{(N_{c} - 1) \left( (N_{c} - 1)^{R-1} + (-1)^{R} \right)} \hat{k}_{R}(W_{ic}|N_{c}) \right] = 0 \]  \( (22) \)

Using higher order cumulants in the estimation would work for those distributions whose cumulants exist, except for the normal distribution, whose cumulants beyond the variance are all equal to zero. It

\( ^{39} \)This is no surprise, since the variance is the second cumulant.

\( ^{40} \)It is also required an \( R \)th cumulant equivalent to assumption 4. This assumption would be stronger as we consider higher order cumulants, since the number of parameters on which the \( R \)th cumulant can depend cannot grow beyond H-1.
is the only distribution with such property, so as long as the teacher and student effects, conditional on class size, are not normally distributed, and the cumulants exist, the methods presented in this section can provide some extra identification moments. The utilization of such moments can be argued on the basis of estimation efficiency, since they provide overidentifying restrictions of the social multiplier.

G.3 Distribution of effects

Define the characteristic functions of the teacher and student effects, conditional on class size, as \( \psi_{\alpha}(t|N_c) \) and \( \psi_{\varepsilon}(t|N_c) \). Then, the characteristic functions of the between and within variables are

\[
\psi_B(t|N_c) = \psi_{\alpha}(t|N_c) \psi_{\varepsilon}\left(\frac{\gamma t}{N_c}\right)^{N_c} \\
\psi_W(t|N_c) = \psi_{\varepsilon}\left(\frac{N_c - 1}{N_c} t|N_c\right) \psi_{\varepsilon}\left(-\frac{1}{N_c} t|N_c\right)^{N_c-1}
\]

Assume \( \gamma \) and \( \psi_{\varepsilon}(t|N_c) \) were known. Then, it becomes straightforward to obtain the characteristic function of teacher’s effect as a function of the characteristic functions of the between variable and the student’s effect

\[
\psi_{\alpha}(t|N_c) = \psi_B(t|N_c) \psi_{\varepsilon}\left(\frac{\gamma t}{N_c}\right)^{-N_c}
\]

The student’s effect characteristic function can be expressed as the infinite product of the characteristic function of the within variable

\[
\psi_{\varepsilon}\left(\frac{N_c - 1}{N_c} t|N_c\right) = \psi_W(t|N_c) \psi_{\varepsilon}\left(-\frac{1}{N_c} t|N_c\right)^{-N_c-1} = \Pi_{k=0}^{\infty} \psi_W\left(-\frac{1}{N_c}\right)^k t|N_c \lim_{k \to \infty} \psi_{\varepsilon}\left(-\frac{1}{N_c}\right)^k t|N_c \left[-(N_c-1)\right]^k = \Pi_{k=0}^{\infty} \psi_W\left(-\frac{1}{N_c}\right)^k t|N_c \left[-(N_c-1)\right]^k
\]

Hence, unless \( \gamma \) is known, there is no full identification of the characteristic functions of \( \alpha_c \) and \( \varepsilon_{ic} \). Even in that case, in order to obtain the expression of the characteristic function of student’s effect, one needs to compute an infinite product of characteristic functions, making this strategy inconvenient for estimation purposes.
G.4 Graham (2008) assumptions

Graham (2008) model is a particular case of the one presented here, and under some conditions it is the most efficient estimator. Denote by $W_c$ the dummy variable that takes value one if a class is large. Using our notation, he made the following set of assumptions: independent random assignment, stochastic separability and

**Assumption 5. Independent Random Assignment:**

$$F_{\alpha,\varepsilon} (\alpha (w), \varepsilon (w) | W_c) = F_{\alpha} (\alpha_c (w)) \prod_{i=1}^{N_c} F_{\varepsilon} (\varepsilon_{ic} (w) | W_c)$$

**Assumption 6. Stochastic Separability:**

$$\alpha_c (1) = \alpha_c (0) + \kappa_0$$

**Assumption 7. Peer Quality Variation:**

$$\mathbb{E} \left[ \frac{1}{(N_c-1)N_c} \sum_{i=1}^{N_c} (y_{ic} - \bar{y}_c)^2 | W_c = 1 \right] \neq \mathbb{E} \left[ \frac{1}{(N_c-1)N_c} \sum_{i=1}^{N_c} (y_{ic} - \bar{y}_c)^2 | W_c = 0 \right]$$

Assumption 5 is very similar to assumption 1 in the main text. It differs because this assumption is made conditional on class type, whereas the main assumption maintained in the text was conditional on class size, which is more restrictive. Assumption 6 restricts all cumulants of order 2 and higher of the teacher effect to be the same, regardless of class size. Finally, assumption 7 requires that there is some variation in student effects between different types of classes. Under a similar set of assumptions, this estimator is the efficient estimator of the square of the social multiplier, $\gamma^2$. Reformulate the latest assumption and include a new one.

**Assumption 8. Student’s Variance Heterogeneity:**

$$\text{Var} (\varepsilon_{ic} | W_c = 1) \neq \text{Var} (\varepsilon_{ic} | W_c = 0)$$

**Assumption 9. Gaussianity:**

$$\alpha_c | W_c \sim \mathcal{N} (\mu_{W_c}, \sigma_\alpha^2)$$

$$\varepsilon_{ic} | W_c \sim \mathcal{N} (0, \sigma_\varepsilon^2 (W_c))$$

**Assumption 10. Class size distribution**

$$W_c = \begin{cases} 0 & \text{if } N_c = N_0 \\ 1 & \text{if } N_c = N_1 \end{cases}$$

In words, assume that the variance of student effects is heterogeneous depending on class type, and moreover both the teacher and student effects are normally distributed. Large classrooms are those of size $N_1$ and small classrooms are those of size $N_0$, which are the only two possible class sizes. Recall Graham (2008) estimator of the social multiplier

$$\hat{\gamma}^2 = \frac{G^b (1) - G^b (0)}{G^w (1) - G^w (0)}$$
where
\[ G^b = \frac{1}{C} \Sigma_{c=1}^C (\bar{y}_c - \mu)^2 1(W_c = w) \]
\[ G^w = \frac{1}{C} \sum_{c=1}^C \left( \frac{1}{N_c(N_c - 1)} \sum_{i=1}^{N_c} (y_{ic} - \bar{y}_c)^2 \right) 1(W_c = w) \]

**Lemma 1.** Under assumptions 5, 6, 8, 9 and 10, the sufficient statistics for \((\gamma, \mu_0, \mu_1, \sigma_0^2, \sigma_1^2, \sigma_2^2)\) is \(T(y_{ic}|w_c) = (\bar{y}_0, \bar{y}_1, \sum_{c:N_c=N_0} N_0 \sum_{i=1}^{N_0} y_{ic}, \Sigma_{c:N_c=N_1} N_1 \sum_{i=1}^{N_1} y_{ic}) \).

**Proof.** Denote by \(Y_c\) the vector of dimension \(N_c\) with all the test scores of class \(c\). Under the stated assumptions, the log likelihood function of \(\{Y_c\}_{c=1}^C\) is

\[
\mathcal{L} = -\frac{1}{2} \sum_{c=1}^C N_c \log(2\pi) - \frac{1}{2} \sum_{c=1}^C \frac{1}{N_c} (1 - W_c) \log \left( \sigma_{\varepsilon 0}^2 \left( \sigma_0^2 N_c + \left( (\gamma - 1)^2 + 1 \right) \sigma_0^2 \right) \right)
- \sum_{c=1}^C W_c \log \left( \sigma_{\varepsilon 1}^2 \left( \sigma_1^2 N_c + \left( (\gamma - 1)^2 + 1 \right) \sigma_1^2 \right) \right)
- \frac{1}{2} \sum_{c=1}^C \sum_{i=1}^{N_c} (y_{ic} - \mu_0)^2 \left( 1 - W_c \right) \frac{1}{\sigma_{\varepsilon 0}^2} + \sum_{c=1}^C (\bar{y}_c - \mu_0)^2 \left( 1 - W_c \right) \frac{\sigma_0^2 + (\gamma - 1)^2 \sigma_0^2}{\sigma_{\varepsilon 0}^2 \left( \sigma_0^2 N_c + \left( (\gamma - 1)^2 + 1 \right) \sigma_0^2 \right)}
- \frac{1}{2} \sum_{c=1}^C \sum_{i=1}^{N_c} (y_{ic} - \mu_1)^2 \left( W_c \right) \frac{1}{\sigma_{\varepsilon 1}^2} + \sum_{c=1}^C (\bar{y}_c - \mu_1)^2 \left( W_c \right) \frac{\sigma_1^2 + (\gamma - 1)^2 \sigma_1^2}{\sigma_{\varepsilon 1}^2 \left( \sigma_1^2 N_c + \left( (\gamma - 1)^2 + 1 \right) \sigma_1^2 \right)}
\]

After some algebra, and using Neymar factorization, we have that the sufficient statistics are \(T(y_{ic}|w_c) = (\bar{y}_0, \bar{y}_1, \sum_{c:N_c=N_0} N_0 \sum_{i=1}^{N_0} y_{ic}, \Sigma_{c:N_c=N_1} N_1 \sum_{i=1}^{N_1} y_{ic})\).

Denote by \(C_0\) and \(C_1\) the total number of classes of sizes \(N_c\) and \(N_1\), respectively. The expected value of the Wald estimator, conditional on the sufficient statistics \(T(y_{ic}|w_c)\) equals

\[
\mathbb{E} \left[ \gamma^2 | T(y_{ic}|w_c) \right] = \mathbb{E} \left[ \frac{1}{C_1 \Sigma_{c=1}^C (\bar{y}_c - \bar{y}_1)^2 W_c - \frac{1}{C_0 \Sigma_{c=1}^C (\bar{y}_c - \bar{y}_0)^2 (1 - W_c) - \frac{1}{C_0 N_0 (N_0 - 1) \Sigma_{c=1}^C \Sigma_{i=1}^{N_c} (y_{ic} - \bar{y}_c)^2 (1 - W_c)} \right] T(y_{ic}|w_c) \right]
= \hat{\gamma}^2
\]

Thus, Graham (2008) estimator is a function of the sufficient statistic, which implies that its efficiency cannot be improved by the Rao-Blackwell theorem. However, it is still an inefficient estimator. To see this, notice that the between class term can be written as

63
\[ G_c^b = \left( \bar{y}_c - \mu_{w_c} \right)^2 \]
\[ = \sigma^2 + \gamma^2 G_c^{w} - \gamma^2 \left[ \frac{1}{N_c(N_c - 1)} \sum_{i=1}^{N_c} (y_{ic} - \bar{y}_c)^2 - \frac{\sigma^2_{sw_c}}{N_c} \right] + \left[ (\bar{y}_c - \mu_{w_c})^2 - \sigma^2 - \gamma^2 \sigma^2_{sw_c} \right] \]
\[ \equiv \sigma^2 + \gamma^2 G_c^{w} + u_c \]

\(u_c\) is the error term of the regression of \(G_c^b\) on \(G_c^w\), and it has mean zero and it is heteroskedastic in class size. Its variance equals

\[ \mathbb{E} [u_c^2 | w_c] = \frac{2\gamma^4}{N_c^3} \sigma^4_{sw_c} + 2 \left( \frac{\sigma^2}{N_c} + \frac{\gamma^2}{N_c} \sigma^2_{sw_c} \right)^2 \]

\(\hat{\gamma}^2\) is the 2SLS estimator of \(\gamma^2\) when regressing \(G_c^b\) on \(x_c \equiv (1, G_c^w)'\) using \(z_c \equiv (1, w_c)\) as the instrument. The asymptotic variance of this estimator equals

\[ \text{AVar} (\hat{\gamma}^2) = \left( \mathbb{E} \left[ x_c z'_c \right] \mathbb{E} \left[ z_c z'_c \right]^{-1} \mathbb{E} \left[ z_c x'_c \right] \right)^{-1} \mathbb{E} \left[ x_c z'_c \right] \mathbb{E} \left[ z_c z'_c \right]^{-1} \mathbb{E} \left[ u_c^2 z_c z'_c \right] \mathbb{E} \left[ z_c z'_c \right]^{-1} \mathbb{E} \left[ z_c x'_c \right] \cdot \left( \mathbb{E} \left[ x_c z'_c \right] \mathbb{E} \left[ z_c z'_c \right]^{-1} \mathbb{E} \left[ z_c x'_c \right] \right)^{-1} \]

where

\[ \mathbb{E} \left[ z_c x'_c \right] = \begin{bmatrix} 1 & \mathbb{E} \left[ G_c^w \right] \\ \mathbb{E} \left[ w_c \right] & \mathbb{E} \left[ G_c^w \right] \mathbb{E} \left[ w_c \right] \end{bmatrix} \]

\[ \mathbb{E} \left[ z_c z'_c \right] = \begin{bmatrix} 1 & \mathbb{E} \left[ w_c \right] \\ \mathbb{E} \left[ w_c \right] & \mathbb{E} \left[ w_c \right] \end{bmatrix} \]

\[ \mathbb{E} \left[ u_c^2 z_c z'_c \right] = \begin{bmatrix} \sigma^2_{u0} \mathbb{E} \left[ 1 - w_c \right] + \sigma^2_{u1} \mathbb{E} \left[ w_c \right] & \sigma^2_{u1} \mathbb{E} \left[ w_c \right] \\ \sigma^2_{u1} \mathbb{E} \left[ w_c \right] & \sigma^2_{u1} \mathbb{E} \left[ w_c \right] \end{bmatrix} \]

\[ \mathbb{E} \left[ w_c \right] = \mathbb{P} (w_c = 1) \]
\[ \mathbb{E}[G^w_c] = \frac{\sigma_{\epsilon_0}^2}{N_0} \mathbb{E}[1 - w_c] + \frac{\sigma_{\epsilon_1}^2}{N_1} \mathbb{E}[w_c] \]

\[ \sigma_{uu}^2 \equiv \mathbb{E}[u_c^2 | w_c = w] \]

The optimal weighting matrix under such conditions is not the one used in 2SLS, but \( W^* = \mathbb{E}[u_c^2 z_c z_c']^{-1} \). Moreover, the optimal instrument is not \( z_c \), but \( z^*_c \equiv \mathbb{E}[u_c^2 | z_c]^{-1} \mathbb{E}[x_c | z_c] \), where

\[ \mathbb{E}[u_c^2 | z_c] = \left[ \frac{2\gamma^4}{N_0^3} \sigma_{\epsilon_0}^4 + 2 \left( \frac{\gamma^2}{N_0} \sigma_{\epsilon_0}^2 + \sigma_{\alpha}^2 \right)^2 \right] (1 - 1 (w_c = 1)) + \left[ \frac{2\gamma^4}{N_1^3} \sigma_{\epsilon_1}^4 + 2 \left( \frac{\gamma^2}{N_1} \sigma_{\epsilon_1}^2 + \sigma_{\alpha}^2 \right)^2 \right] 1 (w_c = 1) \]

\[ \mathbb{E}[x_c | z_c] = \frac{\sigma_{\epsilon_0}^2}{N_0} (1 - 1 (w_c = 1)) + \frac{\sigma_{\epsilon_1}^2}{N_1} 1 (w_c = 1) \]

### H Estimation

Estimation of the social multiplier requires variance or higher order moments analysis, which in turn requires the estimation of these moments, which are unobserved. Therefore, as a first step we need to consistently estimate \( \mathbb{E}[Y_{ic} | N_c] \). I assume that this expectation is linear in class size and possibly other covariates.

Denote the residuals of this first regression as \( \hat{u}_{ic} \), with class average \( \overline{u}_c \). Using these residuals, compute the following variables, \( \hat{k}^b_{2c} \) and \( \hat{k}^w_{2c} \)

\[ \hat{k}^b_{2c} = (\overline{u}_c)^2 \tag{23} \]

\[ \hat{k}^w_{2c} = \frac{1}{N_c (N_c - 1)} \sum_{i=1}^{N_c} (\hat{u}_{ic} - \overline{u}_c)^2 \tag{24} \]

Then the estimates solve the following set of moment restrictions:

\[ \mathbb{E} \left[ d_c \left( \hat{k}^b_{2c} - f(N_c, \theta_\alpha) - \gamma^2 \hat{k}^w_{2c} \right) \right] = 0 \tag{25} \]

In practice we let \( f(N_c, \theta_\alpha) \) be a polynomial of class size, possibly a constant. Using GMM, we
can easily obtain $\hat{\theta} = \left(\hat{\theta}_\alpha, \hat{\gamma}^2\right)$, and under the stated assumptions these estimates are consistent and asymptotically normal. For higher order cumulants the strategy is similar. In practice, not all test scores are observed, so the observed empirical variances underestimate the actual ones. Let $N_{0c}$ denote actual class size and $N_{1c}$ denote the number of students of class $c$ whose test score is observed. Then, $\hat{k}_{2c}^b$ and $\hat{k}_{2c}^w$ need to be corrected to take into account these missing scores. Their new expressions are

\[ \hat{k}_{2c}^b = (\bar{u}_c)^2 - \left( \frac{1}{N_{1c}} - \frac{1}{N_{0c}} \right) \frac{1}{N_{1c} - 1} \sum_{i=1}^{N_{1c}} \hat{u}_{ic}^2 \]

\[ \hat{k}_{2c}^w = \frac{1}{N_{0c}} \frac{1}{N_{1c} - 1} \sum_{i=1}^{N_{1c}} \hat{u}_{ic}^2 \]

Similar corrections exist for higher order moments, but their expressions are very complicated.

I Additional results

Using the residuals from specification 6 for the equation in levels, we compute the within and between variances for each class size. Figure 9 plots the within and between variances for each class size \(^{41}\) for the mathematics test scores. In general, both variances are slightly declining with class size, although this is more clear for the within variance. For the between variance there is much more noise, and for those values of class size that are not frequent the variance can have a lot of noise. This is not surprising, since there are 325 classes only, compared to around 6000 students. Despite this, since the unit of analysis of the estimation method is the class, the results are mostly driven by the variances of frequent class sizes.

For the variance analysis, the baseline specification assumes that the variance of teacher effect is constant. The estimate of the square of the social multiplier is approximately 3.2, which is only slightly smaller than the effect found in Graham (2008). Since we have included school dummies, it follows that there is not an estimate of the constant term. Specifications 2 and 3 include a small class size dummy and class size as regressors, respectively. The social multiplier becomes much smaller in these two specifications, and their standard errors increase a lot, making the coefficient insignificant even at the 90% level. Moreover, the coefficients associated to small and class size are very close to zero and not significant. Now look at the estimates of the square of the social multiplier in model 1. By taking the square root we can get an estimate of the social multiplier, which is 1.7. This means that if we change the composition of a classroom such that the average student effect increases by one standard deviation, the test scores of all the students would lead to a spillover of size 0.7 standard deviations \(^{42}\).

\(^{41}\) Notice that there is only one class with size 28, so the between variance for this class size equals zero.

\(^{42}\) This does not mean that test scores would increase by 0.7 standard deviations, this figure need to be multiplied by the standard deviation of student effect, which in principle can depend on class size.
Table ?? shows the estimates of the within variance regression, scaled by \( \frac{N_c}{N_c-1} \). We consider three different specifications, one that allows the variance of the student effect to be constant for all class sizes, another one that is different for small and large classes and finally we let it be a random coefficient model of the form \( \varepsilon_{ic} \equiv \varepsilon_{0ic} + \varepsilon_{1ic}N_c \), which means that the variance is quadratic in class size. Compare specifications 1 and 2. We can see that there is a difference in the variance between small and large classes, of size 0.1, and assuming that the variance is constant results in an estimate that lies between the two distinct values the variance can take when it is different for small and large classes. This difference is significant at the 95% confidence level. If we look at specification 3, we can see that the estimates don’t fit the random coefficients model very well: the coefficient associated to the square of class size is negative, when it should be positive, as it is the estimate of \( Var(\varepsilon_{1ic}) \). Moreover, none of the coefficients is significantly different from zero.

\(^{43}\)By doing this normalization, the right hand side is the variance of the student effect.
We could also be concerned with the validity of the instruments, since the mechanism to determine class size was not stated in the STAR experiment. The experiment required only that each school had at least a classroom of each type, but principals could have some margin to determine the exact number of students in a class. Notice however, that principals would not be able to choose enrollment levels, limiting their ability to choose class size. I test the validity of the assumption of class size randomness by using a Sargan test of overidentifying restrictions. In all specifications the test fails to reject the null hypothesis of instruments validity. I do not comment the results for the reading analysis, which are shown in tables 16 and 17.

Table 14: Variance analysis estimates, mathematics test scores

<table>
<thead>
<tr>
<th></th>
<th>(1)</th>
<th>(2)</th>
<th>(3)</th>
</tr>
</thead>
<tbody>
<tr>
<td>$\hat{\gamma}^2$</td>
<td>3.186***</td>
<td>2.320</td>
<td>2.396</td>
</tr>
<tr>
<td></td>
<td>(0.990)</td>
<td>(3.023)</td>
<td>(2.422)</td>
</tr>
<tr>
<td>Small</td>
<td>-</td>
<td>0.023</td>
<td>-</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(0.072)</td>
<td></td>
</tr>
<tr>
<td>Class size</td>
<td>-</td>
<td>-</td>
<td>-0.003</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(0.008)</td>
</tr>
<tr>
<td>Regular with aide</td>
<td>-0.009</td>
<td>-0.004</td>
<td>-0.006</td>
</tr>
<tr>
<td></td>
<td>(0.018)</td>
<td>(0.022)</td>
<td>(0.019)</td>
</tr>
<tr>
<td>Sargan test</td>
<td>0.49</td>
<td>0.48</td>
<td>0.48</td>
</tr>
<tr>
<td>p value</td>
<td>1.0000</td>
<td>1.0000</td>
<td>1.0000</td>
</tr>
</tbody>
</table>

Standard errors in parentheses. *, ** and *** denote significant at the 90, 95 and 99 percent levels. All specifications include school dummies.

Table 15: Within variance analysis estimates, mathematics test scores

<table>
<thead>
<tr>
<th></th>
<th>(1)</th>
<th>(2)</th>
<th>(3)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Constant</td>
<td>0.719***</td>
<td>0.678***</td>
<td>0.692</td>
</tr>
<tr>
<td></td>
<td>(0.022)</td>
<td>(0.024)</td>
<td>(0.443)</td>
</tr>
<tr>
<td>Small</td>
<td>-</td>
<td>0.104**</td>
<td>-</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(0.049)</td>
<td></td>
</tr>
<tr>
<td>Class size</td>
<td>-</td>
<td>-</td>
<td>0.015</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(0.047)</td>
</tr>
<tr>
<td>Class size$^2$</td>
<td>-</td>
<td>-</td>
<td>-0.001</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(0.001)</td>
</tr>
</tbody>
</table>

Standard errors in parentheses. *, ** and *** denote significant at the 90, 95 and 99 percent levels.
Table 16: Variance analysis estimates, reading test scores

<table>
<thead>
<tr>
<th></th>
<th>(1)</th>
<th>(2)</th>
<th>(3)</th>
</tr>
</thead>
<tbody>
<tr>
<td>$\hat{\gamma}^2$</td>
<td>4.236**</td>
<td>1.042</td>
<td>1.211</td>
</tr>
<tr>
<td></td>
<td>(1.839)</td>
<td>(1.814)</td>
<td>(1.832)</td>
</tr>
<tr>
<td>Small</td>
<td>-</td>
<td>0.082*</td>
<td>-</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(0.046)</td>
<td></td>
</tr>
<tr>
<td>Class size</td>
<td>-</td>
<td>-</td>
<td>-0.010*</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(0.006)</td>
</tr>
<tr>
<td>Regular with aide</td>
<td>0.013</td>
<td>0.018</td>
<td>0.015</td>
</tr>
<tr>
<td></td>
<td>(0.028)</td>
<td>(0.027)</td>
<td>(0.026)</td>
</tr>
<tr>
<td>Sargan test</td>
<td>1.12</td>
<td>0.74</td>
<td>0.72</td>
</tr>
<tr>
<td>p value</td>
<td>1.0000</td>
<td>1.0000</td>
<td>1.0000</td>
</tr>
</tbody>
</table>

Standard errors in parentheses. *, ** and *** denote significant at the 90, 95 and 99 percent levels. All specifications include school dummies.

Table 17: Within variance analysis estimates, reading test scores

<table>
<thead>
<tr>
<th></th>
<th>(1)</th>
<th>(2)</th>
<th>(3)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Constant</td>
<td>0.740***</td>
<td>0.717***</td>
<td>-0.038</td>
</tr>
<tr>
<td></td>
<td>(0.034)</td>
<td>(0.040)</td>
<td>(0.787)</td>
</tr>
<tr>
<td>Small</td>
<td>-</td>
<td>0.060</td>
<td>-</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(0.073)</td>
<td></td>
</tr>
<tr>
<td>Class size</td>
<td>-</td>
<td>-</td>
<td>0.095</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(0.085)</td>
</tr>
<tr>
<td>Class size$^2$</td>
<td>-</td>
<td>-</td>
<td>-0.003</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(0.002)</td>
</tr>
</tbody>
</table>

Standard errors in parentheses. *, ** and *** denote significant at the 90, 95 and 99 percent levels.